



**ECTOR COUNTY HOSPITAL DISTRICT  
BOARD OF DIRECTORS MEETING  
DECEMBER 2, 2025 – 5:30 p.m.  
MEDICAL CENTER HOSPITAL BOARD ROOM (2<sup>ND</sup> FLOOR)  
500 W 4<sup>TH</sup> STREET, ODESSA, TEXAS**

**AGENDA (p.1-2)**

- I. CALL TO ORDER** .....David Dunn, President
- II. ROLL CALL AND VOTE ON ECHD BOARD MEMBER ATTENDANCE/ABSENCES (if needed)**  
.....David Dunn
- III. INVOCATION**.....Chaplain Doug Herget
- IV. PLEDGE OF ALLEGIANCE**.....David Dunn
- V. MISSION / VISION / VALUES OF MEDICAL CENTER HEALTH SYSTEM** .....  
.....Bryn Dodd (p.3)
- VI. AWARDS AND RECOGNITION**
  - A. December 2025 Associates of the Month** .....Russell Tippin
    - Nurse - David Graham
    - Clinical – Maribel Molina
    - Non-Clinical – Paula Rutherford
  - B. Net Promoter Score Recognition**.....Russell Tippin
    - Dr. Jorge Alamo
    - Beverly Gifford NP
    - Occupational Medicine
- VII. CONFLICT OF INTEREST DISCLOSURE BY ANY BOARD MEMBER**
- VIII. PUBLIC COMMENTS ON AGENDA ITEMS**
- IX. CONSENT AGENDA** .....David Dunn (p.4-44)  
(These items are considered to be routine or have been previously discussed, and can be approved in one motion, unless a Director asks for separate consideration of an item.)
  - A. Consider Approval of Regular Meeting Minutes, November 4, 2025**
  - B. Consider Approval of Joint Conference Committee, November 25, 2025**
  - C. Consider Approval of Federally Qualified Health Center Monthly Report, October 2025**
  - D. Consider Approval of Compliance Program Charter**
  - E. Consider Approval of Compliance Program Resolution**
  - F. Consider Approval of MCH Family Health Clinic/ProCare Physician Services Affiliation Agreement Amendment**

## **X. COMMITTEE REPORTS**

- A. Finance Committee** .....Bryn Dodd (p.45-69)
1. Financial Report for Month Ended October 31, 2025
  2. Consent Agenda
    - a. Consider Approval of Calian – Infoblox Support Renewal.
    - b. Consider Approval of Microsoft Enterprise Agreement Support Renewal.
    - c. Consider Approval of Fortified Health Security – Virtual Information Security Officer (VISIO) & HIPAA Security Risk Assessment (SRA).
    - d. Consider Approval of Inovalon (formerly Vigilanz) Clinical Surveillance Program
  3. Consider Approval of StrataJazz Amendment
- B. Audit Committee**.....Bryn Dodd (p.70-76)
1. Update of Internal Audit Work Performed
  2. Consider Approval of the Internal Audit Plan for FY2026
- C. Executive Policy Committee** .....Don Hallmark (p.77-78)

## **XI. TTUHSC AT THE PERMIAN BASIN REPORT**

## **XII. MCHS FOUNDATION CHECK PRESENTATION**.....Alison Pradon

## **XIII. PATIENT SAFETY AND WORKFORCE SAFETY UPDATE** .....Courtney Look-Davis (p.79-82)

## **XIV. PRESIDENT/CHIEF EXECUTIVE OFFICER’S REPORT AND ACTIONS**

.....Russell Tippin

- A. Consider Approval of Board Meeting Schedule (p.83-84)**  
**B. Consider Approval of Changes to Financial Accounts**  
**C. Consider Approval of Investment Officer Appointment (p.85)**  
**D. Ad hoc Report(s) (p.86-95)**

## **XV. EXECUTIVE SESSION**

*Meeting held in closed session involving any of the following: (1) Consultation with attorney regarding legal matters and legal issues pursuant to Section 551.071 of the Texas Government Code;(2) Deliberation regarding negotiations for health care services, pursuant to Section 551.085 of the Texas Government Code; (3) Deliberation regarding Real Property pursuant to Section 551.072 of the Texas Government Code; and (4) Economic Development Negotiations pursuant to Section 551.087 of the Texas Government Code.*

## **XVI. ITEMS FOR CONSIDERATION FROM EXECUTIVE SESSION**

- A. Consider Approval of MCH ProCare Provider Agreements**  
**B. Consider Approval of UTPB Sponsorship**  
**C. Consider Bids for the Sale of 42<sup>nd</sup> Street Property**

## **XVII. ADJOURNMENT** .....David Dunn

*If during the course of the meeting covered by this notice, the Board of Directors needs to meet in executive session, then such closed or executive meeting or session, pursuant to Chapter 551, Texas Government Code, will be held by the Board of Directors on the date, hour and place given in this notice or as soon after the commencement of the meeting covered by this notice as the Board of Directors may conveniently meet concerning any and all subjects and for any and all purposes permitted by Chapter 551 of said Government Code.*

## **MISSION**

***Medical Center Health System is a community-based teaching organization dedicated to providing high quality and affordable healthcare to improve the health and wellness of all residents of the Permian Basin.***

## **VISION**

***MCHS will be the premier source for health and wellness.***

## **VALUES**

***I-ntegrity***

***C-ustomer centered***

***A-ccountability***

***R-espect***

***E-xcellence***

**ECTOR COUNTY HOSPITAL DISTRICT  
BOARD OF DIRECTORS  
REGULAR BOARD MEETING  
NOVEMBER 4, 2025 – 5:30 p.m.**

**MINUTES OF THE MEETING**

**MEMBERS PRESENT:**

David Dunn, President  
Sylvia Rodriguez-Sanchez  
Don Hallmark  
Wallace Dunn  
Kathy Rhodes

**MEMBERS ABSENT:**

Bryn Dodd, Vice President  
Will Kappauf

**OTHERS PRESENT:**

Russell Tippin, Chief Executive Officer  
Kim Leftwich, Chief Nursing Officer  
Dr. Timothy Benton, Chief Medical Officer  
Steve Steen, Chief Legal Counsel  
Matt Collins, Chief Operating Officer  
Sharon Clark, Chief Financial Officer  
John Grigson, Interim Chief Financial Officer  
Grant Trollope, Assistant Chief Financial Officer  
Dr. Nimat Alam, Vice Chief of Staff  
Kerstin Connolly, Paralegal  
Lisa Russell, Executive Assistant to the CEO  
Various other interested members of the  
Medical Staff, employees, and citizens

**I. CALL TO ORDER**

David Dunn, President, called the meeting to order at 5:30 p.m. in the Ector County Hospital District Board Room at Medical Center Hospital. Notice of the meeting was properly posted as required by the Open Meetings Act.

**II. ROLL CALL AND ECHD BOARD MEMBER ATTENDANCE/ABSENCES**

David Dunn called roll of the ECHD Board Members. Bryn Dodd and Will Kappauf were absent.

Kathy Rhodes moved, and Wallace Dunn seconded the motion to accept the absences as excused. The motion carried.

**III. INVOCATION**

Chaplain Doug Herget offered the invocation.



#### **IV. PLEDGE OF ALLEGIANCE**

David Dunn led the Pledge of Allegiance to the United States and Texas flags.

#### **V. MISSION/VISION OF MEDICAL CENTER HEALTH SYSTEM**

Kathy Rhodes presented the Mission, Vision and Values of Medical Center Health System.

#### **VI. AWARDS AND RECOGNITION**

##### **A. New Chief Financial Officer**

Russell Tippin introduced the new Chief Financial Officer, Sharon Clark.

##### **B. November 2025 Associates of the Month**

Russell Tippin, Chief Executive Officer, introduced the November 2025 Associates of the Month as follows:

- Clinical – Angela Carrasco
- Non-Clinical – Lina Lerma
- Nurse – Roxane Mata

##### **C. Net Promoter Score Recognition**

Russell Tippin, Chief Executive Officer, introduced the Net Promoter Score High Performer(s).

- Dr. Stephanie Kubacek

#### **VII. CONFLICT OF INTEREST DISCLOSURE BY ANY BOARD MEMBER**

No conflicts were disclosed.

#### **VIII. PUBLIC COMMENTS ON AGENDA ITEMS**

No comments from the public were received.

#### **IX. CONSENT AGENDA**

- A. Consider Approval of Special Meeting Minutes, September 25, 2025**
- B. Consider Approval of Regular Meeting Minutes, October 7, 2025**
- C. Consider Approval of Joint Conference Committee, October 28, 2025**
- D. Consider Approval of Federally Qualified Health Center Monthly Report, September 2025**

Kathy Rhodes moved, and Don Hallmark seconded the motion to approve the items listed on the Consent Agenda as presented. The motion carried unanimously.

## **X. COMMITTEE REPORTS**

### **A. Finance Committee**

1. Quarterly Investment Report – Quarter 4, FY 2025
2. Quarterly Investment Officer's Certification
3. Financial Report for Month Ended September 30, 2025.
4. Consent Agenda
  - a. Consider Approval of Nationwide Power Solutions, Inc. Renewal.
  - b. Consider Approval of Texas Healthcare Linen Contract Renewal.
  - c. Consider Approval of Hearing Screen Associates Contract Renewal.
  - d. Consider Approval of Intuitive Surgical-DaVinci robot #2 Annual Service and Simulator Software Renewal.
  - e. Consider Approval of Grifols Diagnostic Solutions, Inc. Contract Renewal.
  - f. Consider Approval of Abbot Rapid Diagnostics Informatics, Inc./RALS Interface Contract Renewal.
  - g. Consider Approval of WebMD Ignite Call Center Contract Renewal.
  - h. Consider Approval of Microsoft True-Up.
5. Consider Approval of Convergent Service Agreement.

Don Hallmark moved, and Kathy Rhodes seconded the motion to approve the Finance Committee report as presented. The motion carried.

### **B. Executive Policy Committee**

The Executive Policy Committee met on Thursday, October 30 at Noon to review and approve fifteen (15) MCH policies and one (1) form meeting the committee guidelines. One policy was tabled until next month. The committee recommends approval of fourteen (14) policies and one (1) form as presented.

Sylvia Rodriguez-Sanchez moved, and Don Hallmark seconded the motion to approve the Executive Policy Committee report as presented. The motion carried.

## **XI. TTUHSC AT THE PERMIAN BASIN REPORT**

George Thomas, Assistant Dean of Operations, of Texas Tech University provided an update on Texas Tech University Health Science Center. This report was informational only. No action was taken.

**XII. CONSIDER APPROVAL OF RESOLUTION CASTING VOTES FOR THE MEMBERS OF THE BOARD OF DIRECTORS OF ECTOR COUNTY APPRAISAL DISTRICT.**

**A RESOLUTION CASTING VOTES  
FOR THE MEMBERS OF THE BOARD OF DIRECTORS  
OF ECTOR COUNTY APPRAISAL DISTRICT**

WHEREAS, Section 6.03 (c) of the Texas Property Tax Code, requires the appointment of the Board of Directors of an Appraisal District by vote of the governing bodies of the taxing entities, entitled by the Code of vote; and

WHEREAS, by previous action, nominees for the Board of Directors of the Ector County Appraisal District were submitted to the Chief Appraiser of said county; and

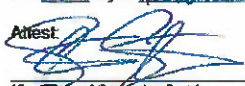
WHEREAS; The Board of Directors of the Ector County Hospital District is entitled by cumulative voting to cast 118 of votes for the Ector County Appraisal District Board; Now, Therefore,

BE IT RESOLVED BY THE Board of Directors of Ector County Hospital District:

SECTION 1. That 118 votes be cast for nominees on the ballot for the Ector County Appraisal District Board of Directors:

1. David Dunn 118
2. Mari Willis \_\_\_\_\_

INTRODUCED AND PASSED by the Board of Directors Ector County Hospital District this 4th day of November, 2025.

Attest  
  
(Secretary of Governing Body)  
  
(Presiding Officer of Governing Body)

Wallace Dunn moved, and Don Hallmark seconded the motion to cast all 118 votes for David Dunn for the Board of Directors of the Ector County Appraisal District. The motion was approved.

**XIII. PRESIDENT/CHIEF EXECUTIVE OFFICER'S REPORT AND ACTIONS**

**A. Board Meeting Schedule**

Discussion was reserved for Executive Session.

**B. Ad hoc Reports**

The following documents were provided to the Board:

MCHS FY26 Campaign Build Out Report

Included in the packet was the November 2025 Regional Services Report and the Communications and Marketing November Report.

These reports were informational only. No action was taken.

#### **XIV. EXECUTIVE SESSION**

David Dunn stated that the Board would go into Executive Session for the meeting held in closed session involving any of the following: (1) Consultation with attorney regarding legal matters and legal issues pursuant to Section 551.071 of the Texas Government Code; (2) Deliberation regarding negotiations for health care services, pursuant to Section 551.085 of the Texas Government Code; and (3) Economic Development Negotiations pursuant to Section 551.087 of the Texas Government Code.

ATTENDEES for the entire Executive Session: ECHD Board members, Sylvia Rodriguez-Sanchez, David Dunn, Don Hallmark, Wallace Dunn, Kathy Rhodes and Russell Tippin, President/CEO, Steve Steen, Chief Legal Counsel, Matt Collins, Chief Operating Officer, Adiel Alvarado, President of ProCare, and Kerstin Connolly, Paralegal.

Adiel Alvarado, President of ProCare, presented the ProCare provider agreement to the ECHD Board of Directors during Executive Session.

Don Hallmark, Board Member, led the board in discussion about selling the 42<sup>nd</sup> Street property and the vacant land on Hwy 191.

Russell Tippin, President/CEO, led the board in discussion regarding emails and public information requests.

Russell Tippin, President/CEO, provided an update on the DNV survey.

Matt Collins, Chief Operating Officer, provided an update about the Energy-as-a-Service project.

Russell Tippin, President/CEO, led the board in discussion about the board meeting schedule for the upcoming year.

**Executive Session began at 5:50 p.m.**

**Executive Session ended at 6:48 p.m.**

No action was taken during Executive Session.

#### **XV. ITEMS FOR CONSIDERATION FROM EXECUTIVE SESSION**

##### **A. Consider Approval of MCH ProCare Provider Agreements.**

David Dunn presented the following renewal contracts:

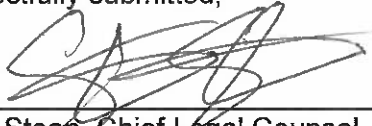
- Armugam Mekala, M.D. – This is a three (3) year renewal of a Hospitalist Contract.
- Benjamin Cunningham, M.D. - This is five (5) year renewal of an Orthopedics Contract.
- Emily Ann Jones, NP – This is a three (3) year renewal of an Orthopedics Contract.

Don Hallmark moved, and Sylvia Rodriguez-Sanchez seconded the motion to approve the MCH ProCare Provider Agreements as presented. The motion carried.

## **XVI. ADJOURNMENT**

There being no further business to come before the Board, David Dunn adjourned the meeting at 6:50 p.m.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'Steve Steen', is written over a horizontal line.

Steve Steen, Chief Legal Counsel  
Ector County Hospital District



**December 2, 2025**

**ECTOR COUNTY HOSPITAL DISTRICT  
BOARD OF DIRECTORS**

**Item to be considered:**

Medical Staff and Allied Health Professional Staff Applicants

**Statement of Pertinent Facts:**

Pursuant to Article 7 of the Medical Staff By laws, the application process for the following Medical Staff and Allied Health Professional applicants is complete. The Joint Conference Committee and the Medical Executive Committee recommend approval of privileges or scope of practice and membership to the Medical Staff or Allied Health Professionals Staff for the following applicants, effective upon Board Approval.

**Medical Staff:**

| Applicant                 | Department | Specialty/Privileges | Group               | Dates                 |
|---------------------------|------------|----------------------|---------------------|-----------------------|
| James Algeo, MD           | Radiology  | Telemedicine         | VRAD                | 12/02/2025-12/01/2027 |
| James Bell, MD            | Radiology  | Telemedicine         | VRAD                | 12/02/2025-12/01/2027 |
| Spencer Couturier, MD     | Radiology  | Telemedicine         | VRAD                | 12/02/2025-12/01/2027 |
| *Yumna Hamid, MD          | Medicine   | Internal Medicine    | TTUHSC              | 12/02/2025-12/01/2026 |
| Samy Heshmat, MD          | Surgery    | Urology              | ProCare             | 12/02/2025-12/01/2026 |
| Jeffrey Ramkaransingh, MD | Radiology  | Telemedicine         | VRAD                | 12/02/2025-12/01/2027 |
| Nandi Reddy, MD           | Medicine   | Oncology             | West Texas Oncology | 12/02/2025-12/01/2026 |
| James Roth, MD            | Radiology  | Telemedicine         | VRAD                | 12/02/2025-12/01/2027 |
| William Winn, MD          | Radiology  | Telemedicine         | VRAD                | 12/02/2025-12/01/2027 |

**Allied Health:**

| Applicant           | Department         | AHP Category | Specialty/Privileges | Group   | Sponsoring Physician(s)                  | Dates                 |
|---------------------|--------------------|--------------|----------------------|---------|------------------------------------------|-----------------------|
| *Osnay Isasi, NP    | Family Medicine    | AHP          | AHP                  | ProCare | Dr. Jorge Alamo                          | 12/02/2025-12/01/2027 |
| Leonardo Lozano, NP | Emergency Medicine | AHP          | Nurse Practitioner   | BEPO    | Dr. Roy Diaz                             | 12/02/2025-12/01/2027 |
| Anissa Romo, PA     | Medicine           | AHP          | Physician Assistant  | ProCare | Dr. Ayyagari, Dr. Garcia and Dr. Mahfoud | 12/02/2025-12/01/2027 |

\*Please grant temporary Privileges



**Advice, Opinions, Recommendations and Motions:**

If the Hospital District Board of Directors concurs, the following motion is in order: Accept the recommendation of the Medical Executive Committee and the Joint Conference Committee and approve privileges and membership to the Medical Staff as well as scope of practice and Allied Health Professional Staff membership for the above listed applicants.

Jeffrey Pinnow, MD Chief of Staff  
Executive Committee Chair  
/MM



**December 2, 2025**

**ECTOR COUNTY HOSPITAL DISTRICT  
BOARD OF DIRECTORS**

**Item to be considered:**

Reappointment of the Medical Staff and/or Allied Health Professional Staff

**Statement of Pertinent Facts:**

The Medical Executive Committee and the Joint Conference Committee recommends approval of the following reappointments of the Medical Staff and Allied Health Professional Staff's submitted. These reappointment recommendations are made pursuant to and in accordance with Article 5 of the Medical Staff Bylaws.

**Medical Staff:**

| Applicant           | Department | Status Criteria Met | Staff Category | Specialty / Privilege | Group          | Changes to Privileges  | Dates                 |
|---------------------|------------|---------------------|----------------|-----------------------|----------------|------------------------|-----------------------|
| Gia Marotta, MD     | Surgery    | Yes                 | Associate      | Otolaryngology        | ProCare        | Updated Privilege Form | 12/03/2025-12/02/2026 |
| Joseph Abijay, MD   | Medicine   | Yes                 | Active         | Neurology             |                | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Madhava Agusala, MD | Cardiology | Yes                 | Active         | Cardiology            |                | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Sara Banerjee, MD   | Radiology  | Yes                 | Telemedicine   | Telemedicine          | VRAD           | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Mamoun Bashir, MD   | Medicine   | Yes                 | Active         | Nephrology            | TTUHSC         | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Renuka Borra, MD    | Medicine   | Yes                 | Active         | Medical Oncology      | Texas Oncology | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Marshall Early, DO  | Surgery    | Yes                 | Courtesy       | Vascular Surgeon      |                | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Amaranth Ghanta, MD | Medicine   | Yes                 | Courtesy       | Pulmonary Disease     |                | Updated Privilege Form | 01/01/2026-12/31/2027 |



|                           |            |     |                     |                        |                        |                        |                       |
|---------------------------|------------|-----|---------------------|------------------------|------------------------|------------------------|-----------------------|
| Sreedevi Godey, MD        | Medicine   | Yes | Active              | Internal Medicine      | ProCare                | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Manoher Gurru, MD         | Medicine   | Yes | Affiliate           | Neurology              |                        | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Nam Kim MD                | Cardiology | Yes | Active              | Cardiology             |                        | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Anjaiah Kodityal, MD      | Medicine   | Yes | Active              | Pulmonology            |                        | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Ramachandra Kolluru, MD   | Cardiology | Yes | Courtesy            | Cardiology             |                        | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Usha Kurra, MD            | Medicine   | Yes | Affiliate           | Medicine               |                        | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Jayaram Naidu,            | Medicine   | Yes | Affiliate           | Medicine               |                        | None                   | 01/01/2026-12/31/2027 |
| Raja Naidu, MD            | Medicine   | Yes | Active              | Cardiology             |                        | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Shanti Neerukonda, MD     | Cardiology | Yes | Active              | Cardiology             |                        | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Madhu Pamganamula, MD     | Medicine   | Yes | Affiliate           | Medicine               |                        | None                   | 01/01/2026-12/31/2027 |
| Alexandra Perez, MD       | Radiology  | Yes | Active              | Telemedicine           | VRAD                   | None                   | 01/01/2026-12/31/2027 |
| Puthalath Raghuprasad, MD | Medicine   | Yes | Affiliate           | Allergy and Immunology | Allergy and Immunology | None                   | 01/01/2026-12/31/2027 |
| Anand Reddy, MD           | Medicine   | Yes | Active              | Nephrology             |                        | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Prema Vindhya, MD         | Medicine   | Yes | Affiliate           | Dermatology            |                        | None                   | 01/01/2026-12/31/2027 |
| Syam Vemulapalli, MD      | Medicine   | Yes | Active              | Gastroenterology       |                        | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Kevan Akrami, MD          | Medicine   | Yes | Active              | Infectious Diseases    |                        | Updated Privilege Form | 02/01/2026-01/31/2028 |
| Aseem Bhandari, MD        | Radiology  | Yes | Associate to Active | Diagnostic Radiology   | ProCare                | Updated Privilege Form | 02/01/2026-01/31/2028 |
| David Fitzgerald, MD      | Medicine   | Yes | Active              | Infectious Diseases    |                        | Updated Privilege Form | 02/01/2026-01/31/2028 |
| Rona Gazaway, MD          | Radiology  | Yes | Active              | Telemedicine           | VRAD                   | None                   | 02/01/2026-01/31/2028 |
| Rajesh Gutta, DDS         | Surgery    | Yes | Active              | Surgery                |                        | Updated Privilege Form | 02/01/2026-01/31/2028 |
| Roy Jacob, MD             | Radiology  | Yes | Telemedicine        | Telemedicine           | VRAD                   | None                   | 02/01/2026-01/31/2028 |
| Guido Laffitte, MD        | Radiology  | Yes | Active              | Telemedicine           | VRAD                   | None                   | 02/01/2026-01/31/2028 |

|                         |            |     |                     |                  |                    |                        |                       |
|-------------------------|------------|-----|---------------------|------------------|--------------------|------------------------|-----------------------|
| Jahinovr Mazo, MD       | Radiology  | Yes | Active              | Telemedicine     | VRAD               | None                   | 02/01/2026-01/31/2028 |
| Claude Perkins, MD      | OB/GYN     | Yes | Associate           | OB/GYN           |                    | None                   | 02/01/2026-01/31/2027 |
| Michael Rethy, MD       | Radiology  | Yes | Active              | Telemedicine     | VRAD               | None                   | 02/01/2026-01/31/2028 |
| Joshua Sokol, MD        | Radiology  | Yes | Active              | Telemedicine     | VRAD               | None                   | 02/01/2026-01/31/2028 |
| Deephak Swaminathan, MD | Cardiology | Yes | Active              | Cardiology       | ProCare            | Updated Privilege Form | 02/01/2026-01/31/2028 |
| Tejas Thippeswamy, MD   | Medicine   | Yes | Associate to Active | Hospitalist      | ProCare            | Updated Privilege Form | 02/01/2026-01/31/2028 |
| Russell Van Husen, MD   | Surgery    | Yes | Courtesy            | Surgery          |                    | Updated Privilege Form | 02/01/2026-01/31/2028 |
| Heather Webb, MD        | Radiology  | Yes | Telemedicine        | Telemedicine     | American Radiology | Updated Privilege Form | 02/01/2026-01/31/2028 |
| Mary Huff, MD           | Radiology  | Yes | Telemedicine        | Telemedicine     | VRAD               | None                   | 03/01/2026-02/28/2028 |
| Neel Srikishan, MD      | Surgery    | Yes | Associate to Active | Urology          |                    | None                   | 03/01/2026-02/28/2028 |
| Cynthia Tortorelli, MD  | Radiology  | Yes | Active              | Telemedicine     | VRAD               | None                   | 03/01/2026-02/28/2028 |
| Mehul Shah, DO          | Medicine   | Yes | Associate to Active | Gastroenterology |                    | None                   | 03/01/2026-02/28/2028 |

#### Allied Health

| Applicant            | Department           | AHP Category | Specialty / Privileges | Group   | Sponsoring Physician(s)                                                                                                                                              | Changes to             | Dates                 |
|----------------------|----------------------|--------------|------------------------|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|-----------------------|
| Jennifer Adkins, NP  | Surgery              | AHP          | Nurse Practitioner     |         | Dr. Macauley Nwojo                                                                                                                                                   | Updated Privilege Form | 12/04/2025-12/03/2027 |
| Jemimah Omavuezi, PA | Medicine             | AHP          | Physician Assistant    | ProCare | Dr. Othee                                                                                                                                                            | Updated Privilege Form | 12/04/2025-12/03/2027 |
| Juanita Lopez, PA    | Cardiology           | AHP          | Physician Assistant    | ProCare | Dr. Fernando Boccalandro, Dr. Tejas Patel, Dr. Adam Farber, Dr. Manohar Angirekula                                                                                   | Updated Privilege Form | 01/01/2026-12/31/2027 |
| Mindy Grady, CRNA    | Anesthesia           | AHP          | CRNA                   | Midwest | Dr. Putta Shankar Bangalore, Dr. Abhishek Jayadevappa, Dr. Marllys Munnell, Dr. Hwang, Dr. Skip Batch, Dr. Joe Bryan, Dr. Jannie Tang, Meghana Gillala, Dr. P. Reddy | Updated Privilege Form | 02/01/2026-01/31/2028 |
| Donna Hernandez, NP  | Emergency Department | AHP          | Nurse Practitioner     | BEPO    | Dr. Jeffery Pinnow                                                                                                                                                   | Updated Privilege Form | 02/01/2026-01/31/2028 |
| Melanie Larson, NP   | Medicine             | AHP          | Nurse Practitioner     |         | Dr. Varsha Gillala                                                                                                                                                   | Updated Privilege      | 02/01/2026-01/31/2028 |
| Heather Zamarron, PA | Emergency Department | AHP          | Physician Assistant    | BEPO    | Dr. Slater                                                                                                                                                           | Updated Privilege Form | 03/01/2026-02/28/2028 |



**December 2, 2025**

**ECTOR COUNTY HOSPITAL DISTRICT  
BOARD OF DIRECTORS**

Advice, Opinions, Recommendations and Motions:

If the Hospital District Board of Directors concurs, the following motion is in order Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee relating to the reappointment of the Medical Staff and/or Allied Health Professional Staff.

Jeffrey Pinnow, MD Chief of Staff  
Executive Committee Chair  
/MM



**December 2, 2025**

**ECTOR COUNTY HOSPITAL DISTRICT  
BOARD OF DIRECTORS**

**Item to be considered:**

Change in Clinical Privileges

**Statement of Pertinent Facts:**

The Medical Executive Committee and the Joint Conference Committee recommends the request below on change in clinical privileges. These clinical changes in privileges are recommendations made pursuant to and in accordance with Article 4 of the Medical Staff Bylaws.

**Additional Privileges:**

| Staff Member | Department | Privilege |
|--------------|------------|-----------|
| None         |            |           |

**Advice, Opinions, Recommendations and Motions:**

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee relating to the change in clinical privileges of the Allied Health Professional Staff.

Jeffrey Pinnow, MD Chief of Staff  
Executive Committee Chair  
/MM



**December 2, 2025**

**ECTORCOUNTYHOSPITALDISTRICT  
BOARDOFDIRECTORS**

**Item to be considered:**

Change in Medical Staff or AHP Staff Status–Resignations/Lapse of Privileges

**Statement of Pertinent Facts:**

The Medical Executive Committee and the Joint Conference Committee recommends approval of the following changes in staff status. These resignations/lapses of privileges are recommendations made pursuant to and in accordance with Article 4 of the Medical Staff Bylaws.

**Resignation/Lapse of Privileges:**

| Staff Member         | Staff Category | Department         | Effective Date | Action              |
|----------------------|----------------|--------------------|----------------|---------------------|
| Michael Gonzalez, NP | AHP            | Emergency Medicine | 09/14/2025     | Resignation         |
| Omer Kineish, MD     | Associate      | Surgery            | 12/31/2025     | Lapse in Privileges |
| James Lester, MD     | Telemedicine   | Radiology          | 10/28/2025     | Resignation         |
| Manmeet Mangat, MD   | Courtesy       | Medicine           | 12/31/2025     | Lapse in Privileges |
| Ashley O’Blanis, PA  | AHP            | Cardiology         | 08/01/2025     | Resignation         |
| Jose Vilaro, MD      | Associate      | Surgery            | 10/31/2025     | Resignation         |

**Advice, Opinions, Recommendations and Motion:**

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the Resignation/Lapse of Privileges.

Jeffrey Pinnow, MD Chief of  
Staff  
Executive Committee Chair  
/MM



**December 2, 2025**  
**ECTOR COUNTY HOSPITAL DISTRICT**  
**BOARD OF DIRECTORS**

**Item to be considered:**

Change in Medical Staff or AHP Staff Category

**Statement of pertinent Facts:**

The Medical Executive Committee and the Joint Conference Committee recommend approval of the following changes in staff status category. The respective departments determined that the practitioners have complied with all Bylaws requirements and are eligible for the changes noted below.

**Staff Category Change:**

| Staff Member          | Department | Category            |
|-----------------------|------------|---------------------|
| Mehul Shah, DO        | Medicine   | Associate to Active |
| Neel Srikishen, MD    | Surgery    | Associate to Active |
| Tejas Thippeswamy, MD | Medicine   | Associate to Active |

**Changes to Credentialing Dates:**

| Staff Member | Staff Category | Department | Dates |
|--------------|----------------|------------|-------|
| None         |                |            |       |

**Changes of Supervising Physician(s):**

| Staff Member | Group | Department |
|--------------|-------|------------|
| None         |       |            |

**Leave of Absence:**

| Staff Member | Staff Category | Department | Effective Date | Action |
|--------------|----------------|------------|----------------|--------|
| None         |                |            |                |        |



**December 2, 2025**  
**ECTOR COUNTY HOSPITAL DISTRICT**  
**BOARD OF DIRECTORS**

**Removal of I-FPPE**

| Staff Member             | Department  | Removal/Extension      |
|--------------------------|-------------|------------------------|
| Bienvenido Baquirin, NP  | Hospitalist | Removal I-FPPE         |
| Marcus Braud, CRNA       | Anesthesia  | Removal I-FPPE         |
| Nkechi Ezirim, MD        | OB/GYN      | Removal I-FPPE         |
| Timothy Gutierrez, MD    | Surgery     | Removal I-FPPE         |
| Madhuri Jakkam-Setty, MD | Medicine    | Removal I-FPPE         |
| Melanie Larson, NP       | Medicine    | Extension for 6 months |
| Jessica Mendoza, NP      | Medicine    | Removal I-FPPE         |
| Obosa Osawe, MD          | OB/GYN      | Extension for 6 months |
| Darrell Parsons, MD      | Medicine    | Extension for 6 months |
| Kevin Porter, DDS        | Surgery     | Extension for 6 months |

**Change in Privileges**

| Staff Member | Department | Privilege |
|--------------|------------|-----------|
| None         |            |           |

**Proctoring Request(s)/Removal(s)**

| Staff Member | Department | Privilege(s) |
|--------------|------------|--------------|
| None         |            |              |

**Advice, Opinions, Recommendations and Motion:**

If the Hospital District Board of Directors concurs, the following motions in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the staff category changes, changes to the credentialing dates, changes of supervising physicians, leave of absence, removal of-FPPE, proctoring requests/removals, and change in privileges.

Jeffrey Pinnow, MD Chief of Staff  
 Executive Committee Chair  
 /MM



**December 2, 2025**

**ECTOR COUNTY HOSPITAL DISTRICT  
BOARD OF DIRECTORS**

**Item to be considered:**

**Statement of Pertinent Facts:**

The Medical Executive Committee recommends approval of the following:

- Emergency Medicine Chairman
- Anesthesia Chairman Criteria
- Family Medicine Chairman Criteria
- Respiratory Medical Director Agreement
- Nomination Vice Chief of Staff

**Advice, Opinions, Recommendations and Motion:**

- Emergency Medicine Chairman
- Anesthesia Chairman Criteria
- Family Medicine Chairman Criteria
- Respiratory Medical Director Agreement
- Nomination Vice Chief of Staff

Advice, Opinions, Recommendations and Motion:

If the Joint Conference Committee concurs, the following motion is in order: Accept the recommendation of the Medical Executive Committee to approve the Emergency Medicine Chairman, Anesthesia Chairman Criteria, Family Medicine Chairman Criteria, Respiratory Medical Director Agreement, and Nomination of Vice Chief of Staff. Forward this recommendation to the Ector County Hospital District Board of Directors.

Jeffrey Pinnow, MD, Chief of Staff  
Executive Committee Chair  
/MM



## Eligibility Criteria – Department Chair

Pursuant to the Medical Staff Bylaws Article 3.B. Eligibility Criteria

Physician Name:

Sung Huang

Department:

Anesthesiology

INITIAL each BOX



be certified by an appropriate speciality board and main certification as defined in the Credentials Policy;



have served on the Active Staff for at least three years.



have no pending adverse recommendations concerning appointment or clinical privileges;



not presently be serving as a Medical Staff officer, board member, or department chairperson at any other hospital and will not serve during their terms of office



be willing to faithfully discharge the duties and responsibilities of the position;



have some experience in a leadership position or other involvement in performance improvement function for at least two years;



participate in Medical Staff Leadership training as determined by the Medical Executive Committee; and



Disclose any financial conflict of interest (ie. an ownership or investment interest in or compensation arrangement) with a hospital or hospital-affiliated entity within Ector County or within 100 miles of the hospital campus to the nominating committee for evaluation. This does not apply to services provided within a practitioner's office and billed under the same provider number used by the practitioner.

Signature X

[Signature]

Date:

11/18/25

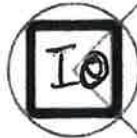
## Eligibility Criteria – Department Chair

Pursuant to the Medical Staff Bylaws Article 3.B. Eligibility Criteria

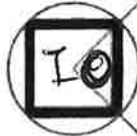
Physician Name: IKEMEFUNA OKUNWA

Department: FAMILY MEDICINE

INITIAL each BOX



be certified by an appropriate specialty board and main certification as defined in the Credentials Policy;



have served on the Active Staff for at least three years.



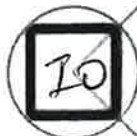
have no pending adverse recommendations concerning appointment or clinical privileges;



not presently be serving as a Medical Staff officer, board member, or department chairperson at any other hospital and will not serve during their terms of office



be willing to faithfully discharge the duties and responsibilities of the position;



have some experience in a leadership position or other involvement in performance improvement function for at least two years;



participate in Medical Staff Leadership training as determined by the Medical Executive Committee; and



Disclose any financial conflict of interest (ie. an ownership or investment interest in or compensation arrangement) with a hospital or hospital-affiliated entity within Ector County or within 100 miles of the hospital campus to the nominating committee for evaluation. This does not apply to services provided within a practitioner's office and billed under the same provider number used by the practitioner.

Signature X

Date:



## **MEMORANDUM**

**Date:** 4/24/24

**From:** Renato Galindo MPA, RRT, CPFT, AE-C

**Subject:** Medical Directorship for the Cardiopulmonary Dept.

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The accompanying contract is for the services Dr Alejandra Garcia Fernandez as Medical Director for the Cardiopulmonary Dept. In this role she will provide medical oversight for all Respiratory Therapy staff and for the Arterial Blood Gas Lab. Both are requirements for our credentialling agencies.



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**AMENDED AND RESTATED  
MEDICAL DIRECTOR SERVICES AGREEMENT**

This Amended and Restated Medical Director Services Agreement ("Agreement") is made and entered into by and between **Texas Tech University Health Sciences Center**, a public institution of higher education located in the State of Texas ("**TTUHSC**"), on behalf of its School of Medicine Department of Internal Medicine, Permian Basin campus and **Ector County Hospital District dba Medical Center Health System** ("**MCHS**"), a political subdivision of the State of Texas. TTUHSC and **MCHS** may be referred to herein individually each as a "Party" or collectively as the "Parties."

**Background**

- MCHS operates a currently licensed and accredited healthcare hospital facility, 500 W. 4<sup>th</sup> Street, Odessa, Texas 79761 and requires the services of a physician to serve in the capacity of Medical Director.
- TTUHSC employs physician, Alejandra Garcia Fernandez, M.D. ("Physician") who specializes in Critical Care and Inpatient Cardiopulmonary who is qualified to provide Medical Director services.
- MCHS desires to engage the professional services of TTUHSC's Physician for the purpose of serving as Medical Director at MCHS and such services are reasonable and necessary in support of MCHS's operations.

**Agreement**

Now therefore, for the consideration herein expressed, TTUHSC and MCHS hereby agree as follows.

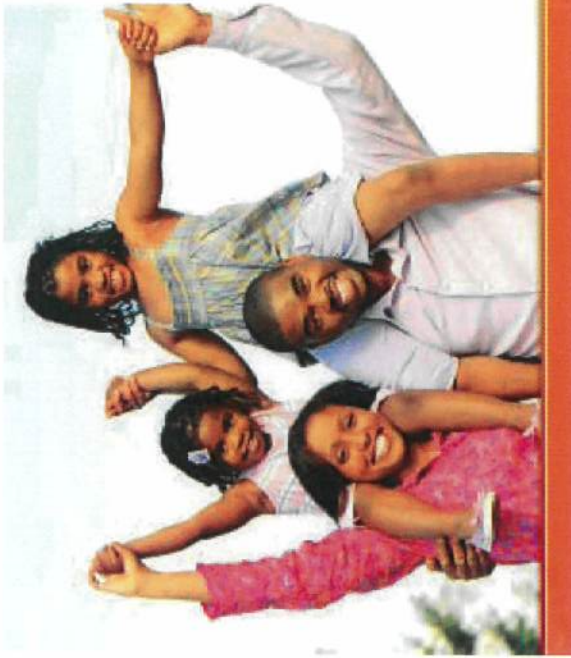
**Article I  
Responsibilities of TTUHSC**

**1.1 Responsibilities of TTUHSC.** TTUHSC agrees its Physician, as Medical Director, shall:

- 1.1.1 Oversee the medical component of MCHS's medical care program, to include providing input for determining appropriate outcomes for care and evaluating and improving services and sharing medical expertise in reviewing and updating protocols and practice policies.
- 1.1.2 Attend MCHS Interdisciplinary Team meetings, and if unable to attend, contact coordinator prior to scheduled meetings so alternative arrangements can be made.
- 1.1.3 Participate in development of policies and decisions relating to ethical issues.
- 1.1.4 Consult with administration in developing mission and goals and policies of MCHS.
- 1.1.5 Cooperate with MCHS in dealing with regulatory agencies related to any clinical practices.
- 1.1.6 Participate in MCHS's quality assurance and risk management programs.
- 1.1.7 Adhere to MCHS's policies as may be applicable.
- 1.1.8 Annually review and approve all administrative and departmental respiratory, Arterial Blood Gas (ABG), special care nursery, and diagnostic policies.
- 1.1.9 Review monthly quality data applicable to the respiratory care, diagnostic lab, and ABG lab as well as provide recommendations to improve quality measures.
- 1.1.10 Evaluate and recommend improvements to the quality of care provided to pulmonary patients
- 1.1.11 Assist with Cardiopulmonary leadership in setting annual department goals and growth strategies and services for the Cardiopulmonary Department, as well as providing recommendations to meet those goals.



Family Health Clinic  
December 2025  
ECHD Board Update



**Family Health Clinic**

A Member of Medical Center Health System

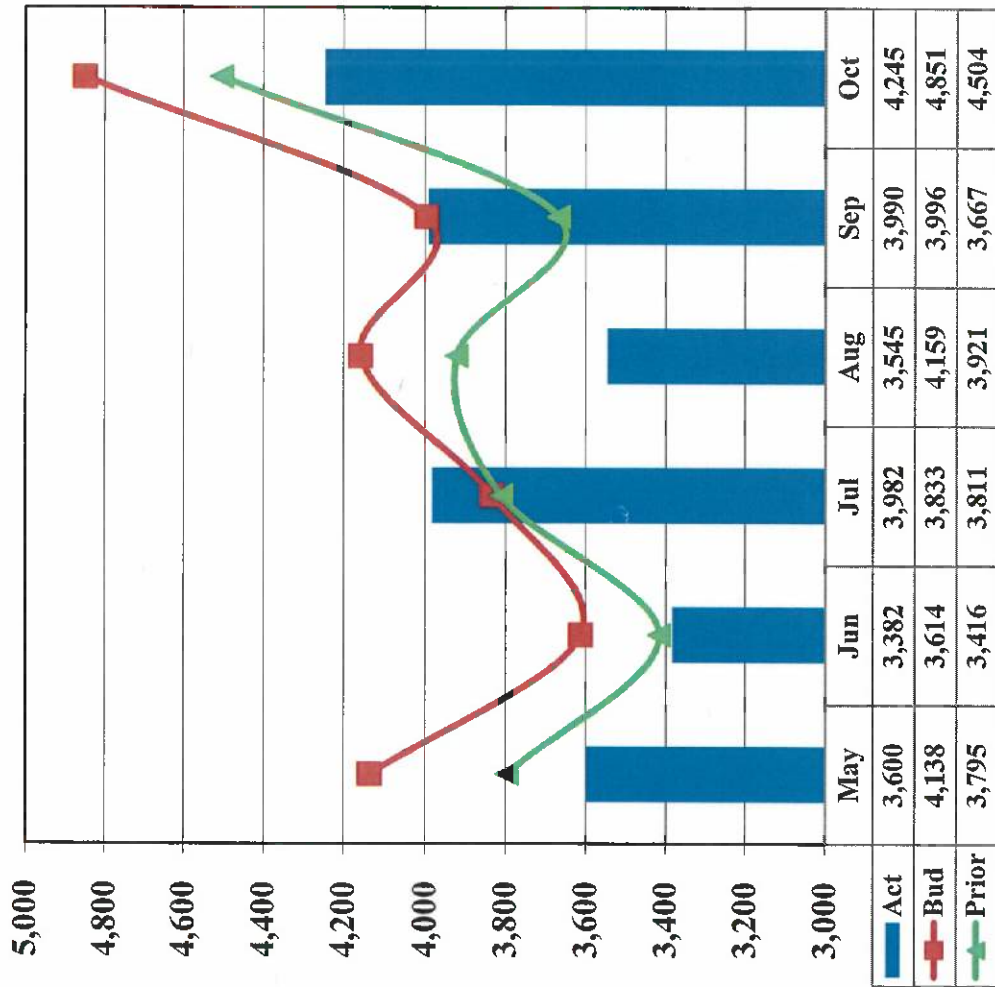
# Financial Presentation

## For the Month Ended

## October 31, 2025



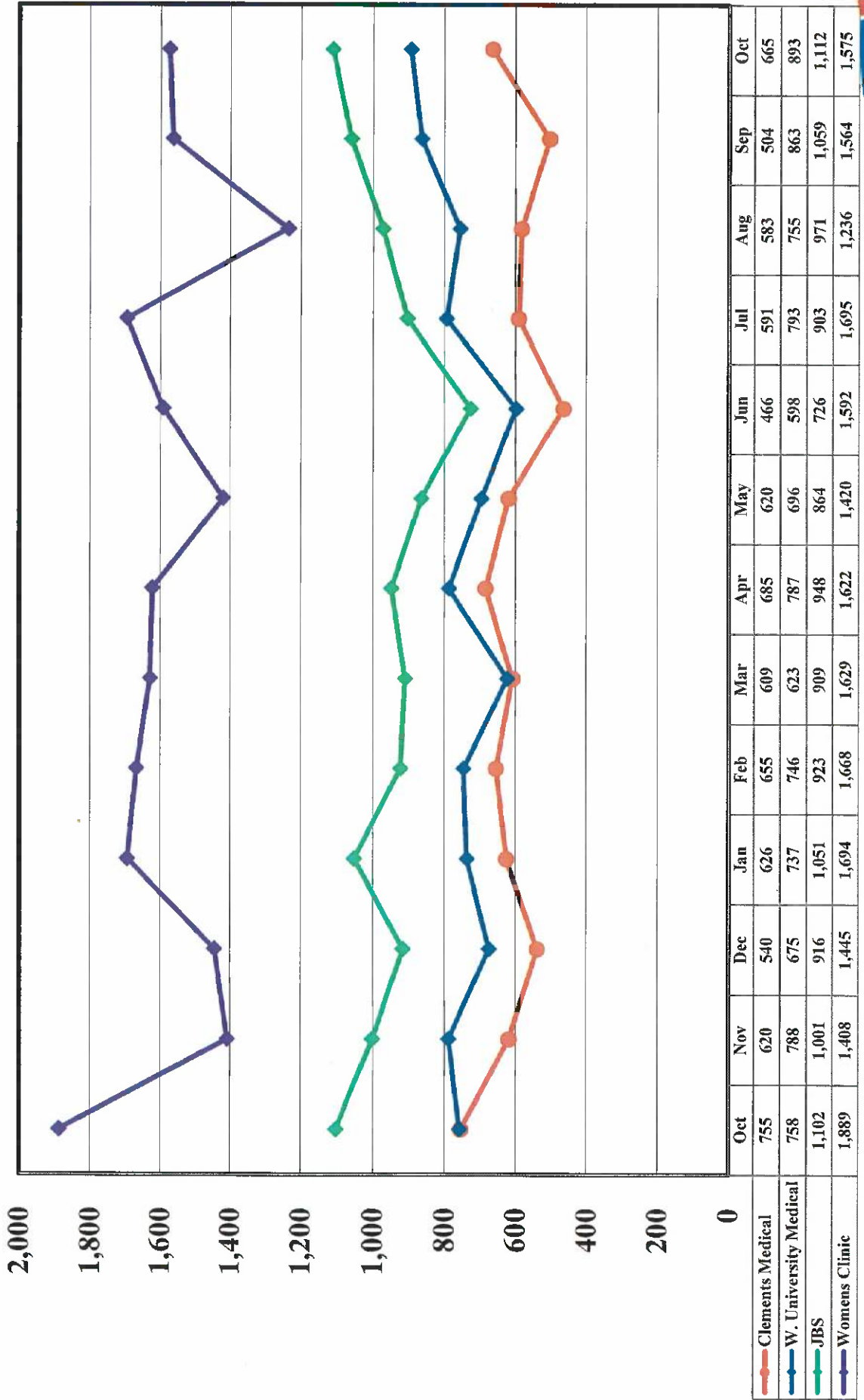
# Family Health Clinic Total Visits



|                | Actual | Budget | Prior Year |
|----------------|--------|--------|------------|
| Month          | 4,245  | 4,851  | 4,504      |
| Var %          |        | -12.5% | -5.8%      |
| Year-To-Date   | 4,245  | 4,851  | 4,504      |
| Var %          |        | -12.5% | -5.8%      |
| Rolling 12 Mo. | 46,049 | 48,171 | 45,476     |
| Var %          |        | -4.4%  | 1.3%       |

# Family Health Center Visits

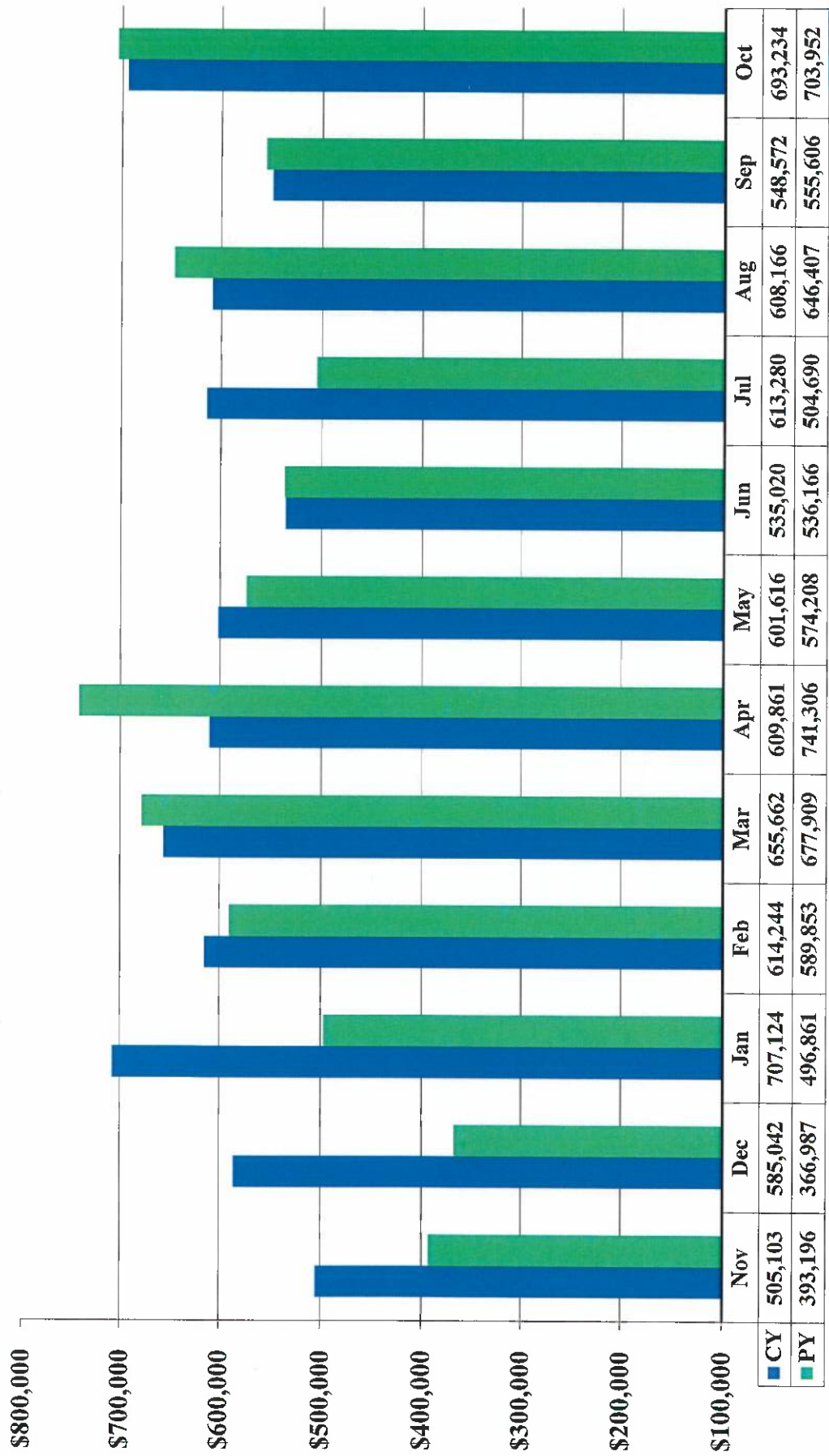
Thirteen Month Trending



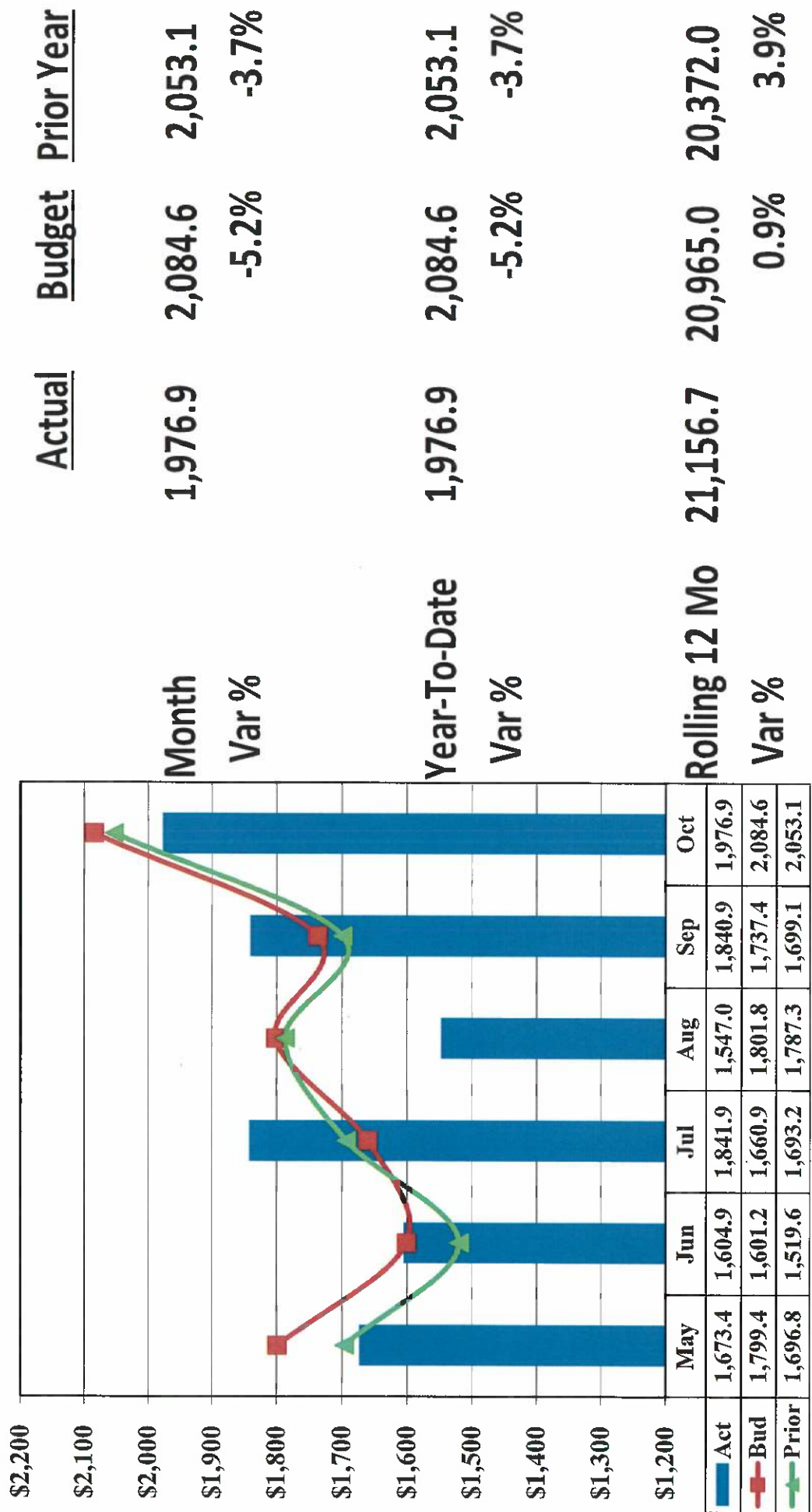


# Total AR Cash Receipts

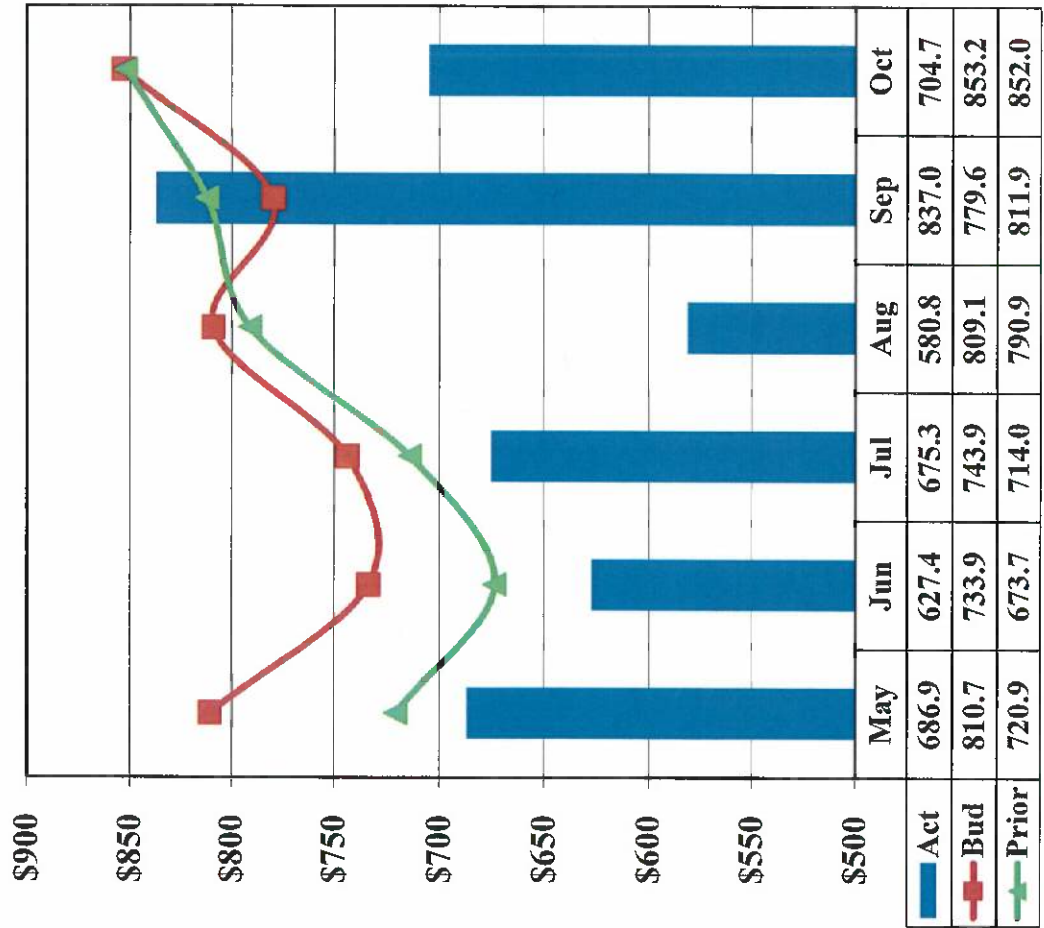
*Compared to Prior Twelve Months*



# Total Patient Revenues

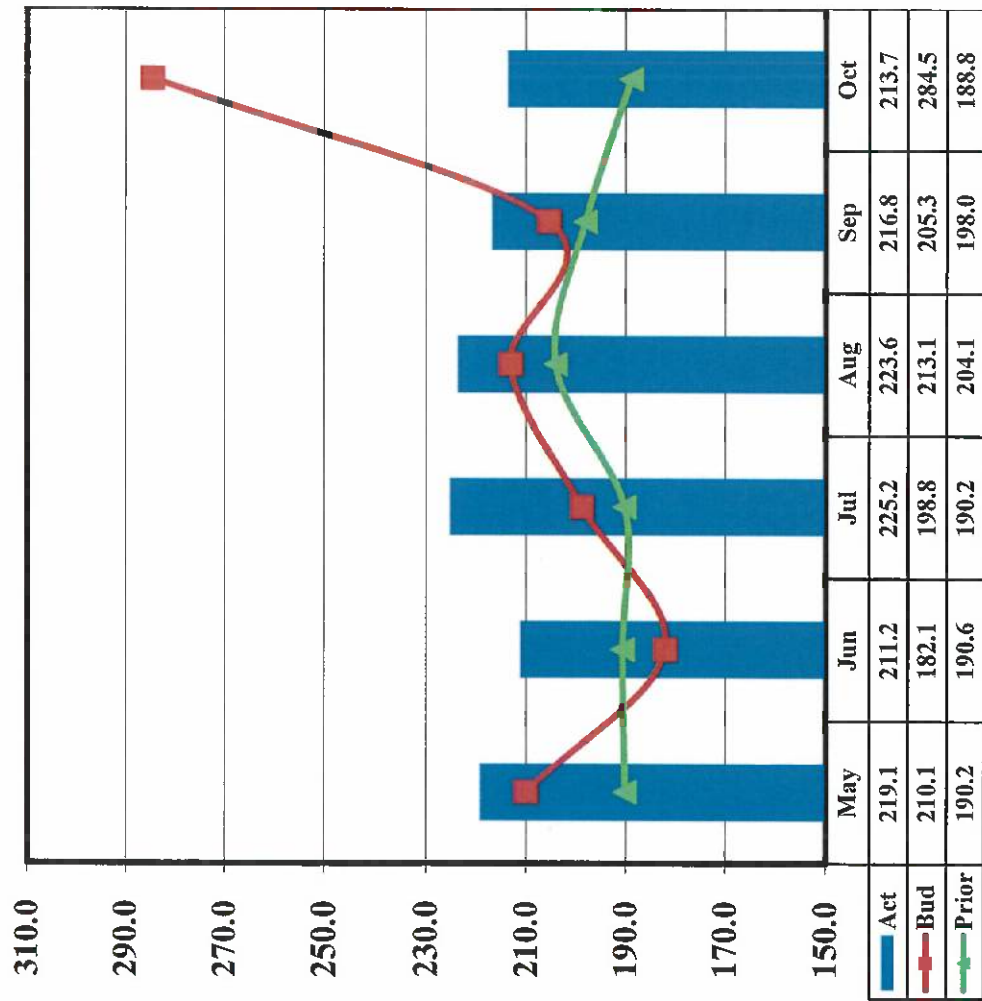


# Net Patient Revenues



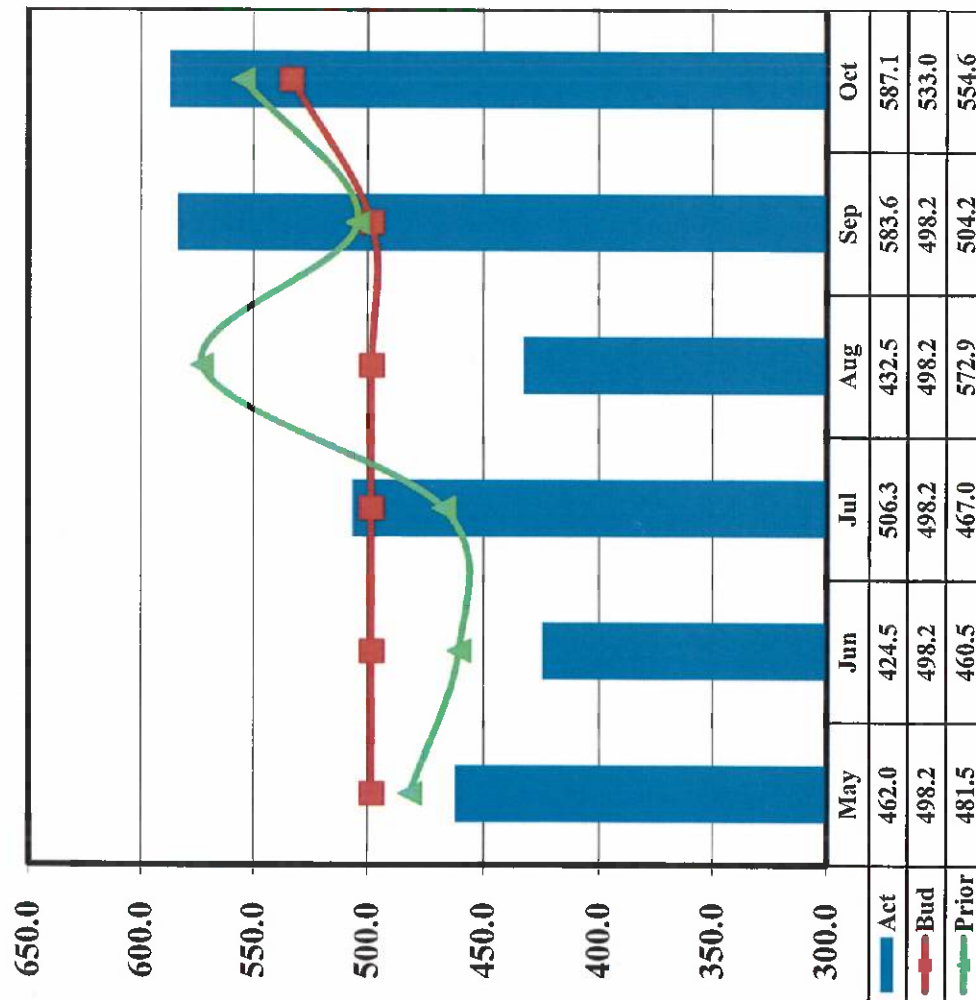
|               | Actual  | Budget  | Prior Year |
|---------------|---------|---------|------------|
| Month         | 704.7   | 853.2   | 852.0      |
| Var %         |         | -17.4%  | -17.3%     |
| Year-To-Date  | 704.7   | 853.2   | 852.0      |
| Var %         |         | -17.4%  | -17.3%     |
| Rolling 12 Mo | 8,550.2 | 9,352.0 | 9,479.9    |
| Var %         |         | -8.6%   | -9.8%      |

# Salaries, Wages & Contract Labor



|               | <u>Actual</u> | <u>Budget</u> | <u>Prior Year</u> |
|---------------|---------------|---------------|-------------------|
| Month         | 213.7         | 284.5         | 188.8             |
| Var %         |               | -24.9%        | 13.2%             |
| Year-To-Date  | 213.7         | 284.5         | 188.8             |
| Var %         |               | -24.9%        | 13.2%             |
| Rolling 12 Mo | 2,554.4       | 2,456.2       | 2,288.5           |
| Var %         |               | 4.0%          | 11.6%             |

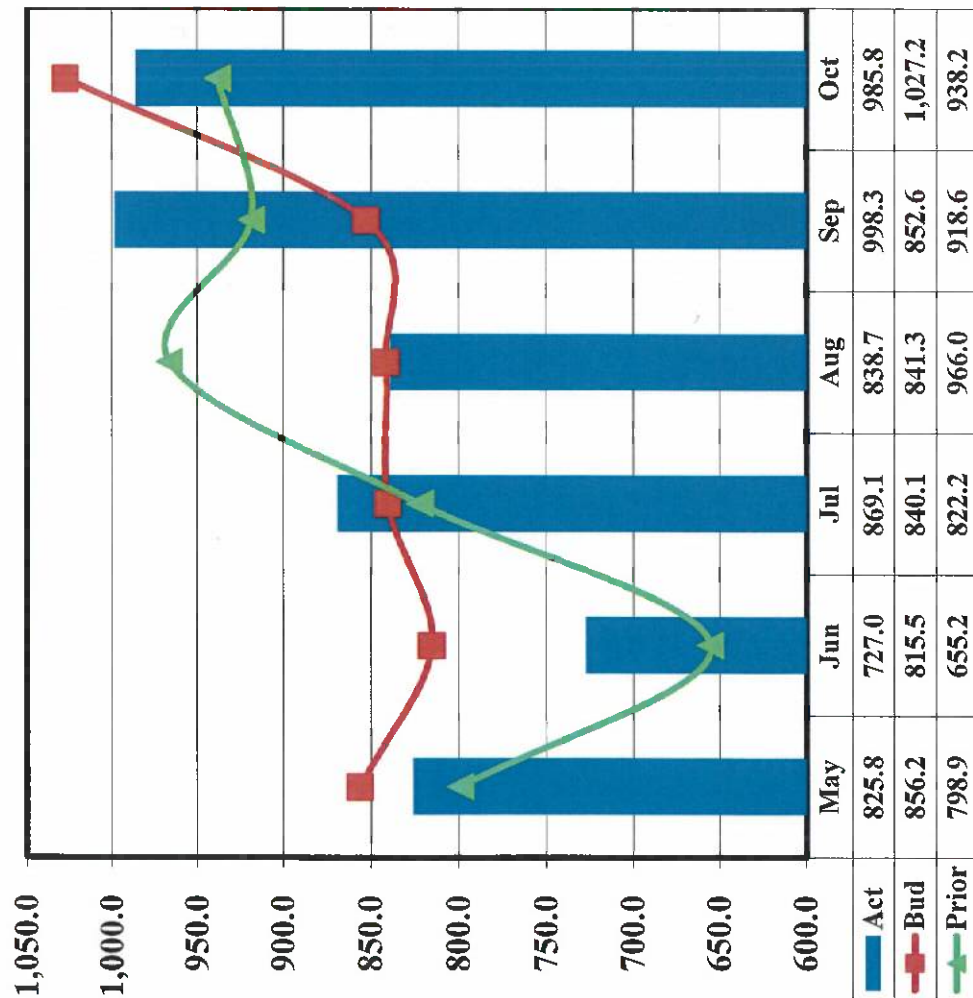
# Physician Services



|               | Actual  | Budget  | Prior Year |
|---------------|---------|---------|------------|
| Month         | 587.1   | 533.0   | 554.6      |
| Var %         |         | 10.2%   | 5.9%       |
| Year-To-Date  | 587.1   | 533.0   | 554.6      |
| Var %         |         | 10.2%   | 5.9%       |
| Rolling 12 Mo | 6,094.2 | 6,013.2 | 5,692.1    |
| Var %         |         | 1.3%    | 7.1%       |

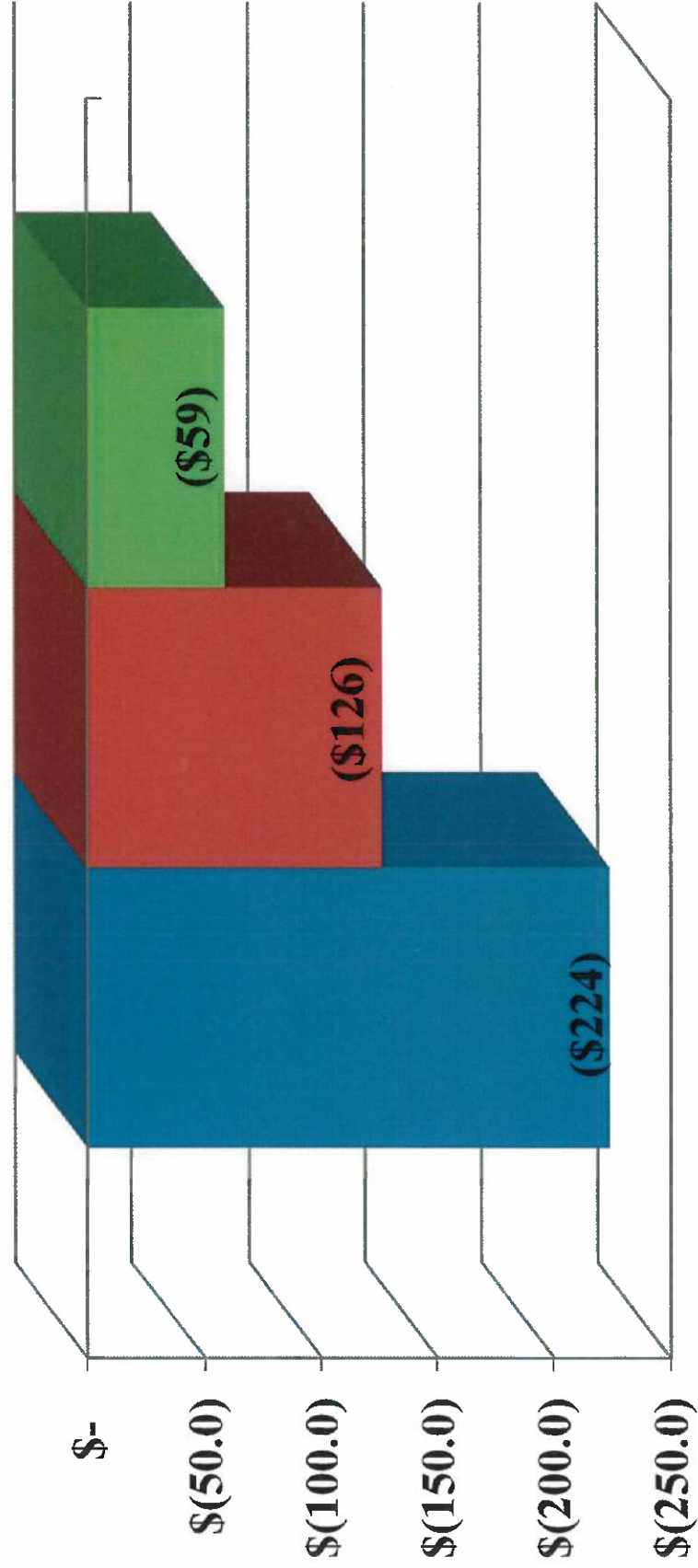


# Total Operating Cost



|               | Actual   | Budget   | Prior Year |
|---------------|----------|----------|------------|
| Month         | 985.8    | 1,027.2  | 938.2      |
| Var %         |          | -4.0%    | 5.1%       |
| Year-To-Date  | 985.8    | 1,027.2  | 938.2      |
| Var %         |          | -4.0%    | 5.1%       |
| Rolling 12 Mo | 10,593.6 | 10,254.3 | 9,710.5    |
| Var %         |          | 3.3%     | 9.1%       |

# Net Gain (Loss) From Operations - YTD



■ FY 2026 ■ FY 2026 Budget ■ FY 2025

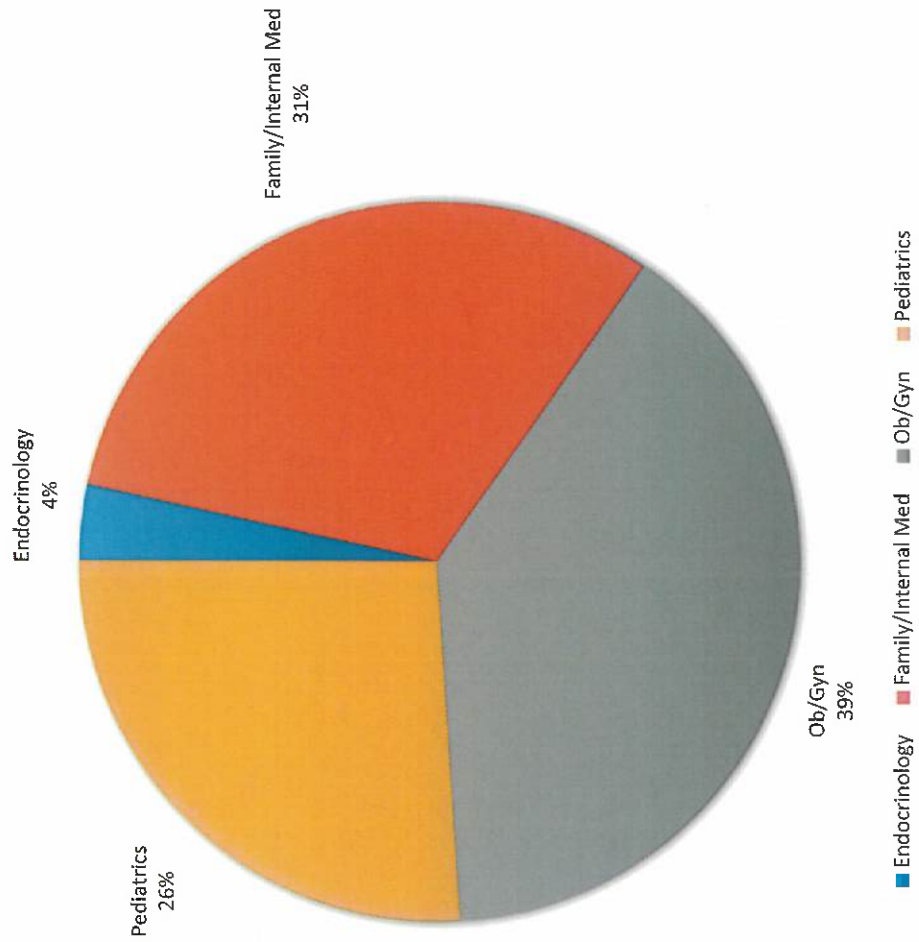


**ECTOR COUNTY HOSPITAL DISTRICT  
FAMILY HEALTH CENTERS COMBINED - OPERATIONS SUMMARY  
OCTOBER 2025**

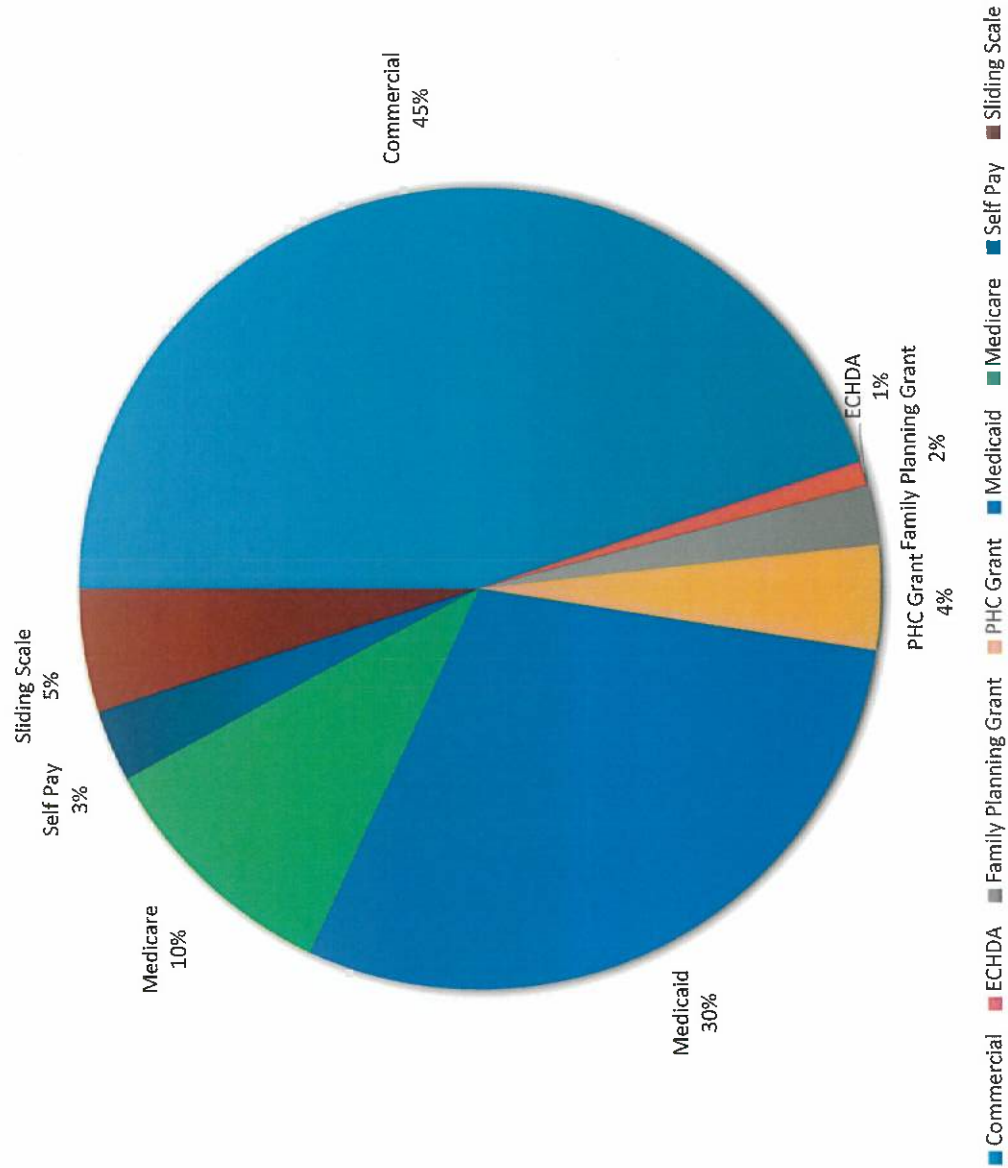
|                                        | CURRENT MONTH |              |               |              |                 | YEAR TO DATE |              |               |              |                 |
|----------------------------------------|---------------|--------------|---------------|--------------|-----------------|--------------|--------------|---------------|--------------|-----------------|
|                                        | ACTUAL        | BUDGET       | BUDGET<br>VAR | PRIOR YR     | PRIOR<br>YR VAR | ACTUAL       | BUDGET       | BUDGET<br>VAR | PRIOR YR     | PRIOR<br>YR VAR |
| <b><u>PATIENT REVENUE</u></b>          |               |              |               |              |                 |              |              |               |              |                 |
| Outpatient Revenue                     | \$ 1,976,859  | \$ 2,084,599 | -5.2%         | \$ 2,053,120 | -3.7%           | \$ 1,976,859 | \$ 2,084,599 | -5.2%         | \$ 2,053,120 | -3.7%           |
| <b>TOTAL PATIENT REVENUE</b>           | \$ 1,976,859  | \$ 2,084,599 | -5.2%         | \$ 2,053,120 | -3.7%           | \$ 1,976,859 | \$ 2,084,599 | -5.2%         | \$ 2,053,120 | -3.7%           |
| <b><u>DEDUCTIONS FROM REVENUE</u></b>  |               |              |               |              |                 |              |              |               |              |                 |
| Contractual Adjustments                | \$ 1,058,275  | \$ 1,014,559 | 4.3%          | \$ 1,117,087 | -5.3%           | \$ 1,058,275 | \$ 1,014,559 | 4.3%          | \$ 1,117,087 | -5.3%           |
| Self Pay Adjustments                   | 256,612       | 226,216      | 13.4%         | 73,473       | 249.3%          | 256,612      | 226,216      | 13.4%         | 73,473       | 249.3%          |
| Bad Debts                              | (42,748)      | (9,358)      | 356.8%        | 10,543       | -505.5%         | (42,748)     | (9,358)      | 356.8%        | 10,543       | -505.5%         |
| <b>TOTAL REVENUE DEDUCTIONS</b>        | \$ 1,272,139  | \$ 1,231,417 | 3.3%          | \$ 1,201,103 | 5.9%            | \$ 1,272,139 | \$ 1,231,417 | 3.3%          | \$ 1,201,103 | 5.9%            |
|                                        | 64.35%        | 59.07%       |               | 58.50%       |                 | 64.35%       | 59.07%       |               | 58.50%       |                 |
| <b>NET PATIENT REVENUE</b>             | \$ 704,720    | \$ 853,182   | -17.4%        | \$ 852,017   | -17.3%          | \$ 704,720   | \$ 853,182   | -17.4%        | \$ 852,017   | -17.3%          |
| <b><u>OTHER REVENUE</u></b>            |               |              |               |              |                 |              |              |               |              |                 |
| FHC Other Revenue                      | \$ 57,208     | \$ 47,777    | 19.7%         | \$ 27,482    | 108.2%          | \$ 57,208    | \$ 47,777    | 19.7%         | \$ 27,482    | 108.2%          |
| <b>TOTAL OTHER REVENUE</b>             | \$ 57,208     | \$ 47,777    | 19.7%         | \$ 27,482    | 108.2%          | \$ 57,208    | \$ 47,777    | 19.7%         | \$ 27,482    | 108.2%          |
| <b>NET OPERATING REVENUE</b>           | \$ 761,928    | \$ 900,959   | -15.4%        | \$ 879,499   | -13.4%          | \$ 761,928   | \$ 900,959   | -15.4%        | \$ 879,499   | -13.4%          |
| <b><u>OPERATING EXPENSE</u></b>        |               |              |               |              |                 |              |              |               |              |                 |
| Salaries and Wages                     | \$ 213,655    | \$ 284,516   | -24.9%        | \$ 188,822   | 13.2%           | \$ 213,655   | \$ 284,516   | -24.9%        | \$ 188,822   | 13.2%           |
| Benefits                               | 30,873        | 47,001       | -34.3%        | 30,949       | -0.2%           | 30,873       | 47,001       | -34.3%        | 30,949       | -0.2%           |
| Physician Services                     | 587,141       | 533,005      | 10.2%         | 554,614      | 5.9%            | 587,141      | 533,005      | 10.2%         | 554,614      | 5.9%            |
| Cost of Drugs Sold                     | 98,787        | 107,825      | -8.4%         | 112,946      | -12.5%          | 98,787       | 107,825      | -8.4%         | 112,946      | -12.5%          |
| Supplies                               | 24,773        | 23,580       | 5.1%          | 20,472       | 21.0%           | 24,773       | 23,580       | 5.1%          | 20,472       | 21.0%           |
| Utilities                              | 5,771         | 5,334        | 8.2%          | 5,054        | 14.2%           | 5,771        | 5,334        | 8.2%          | 5,054        | 14.2%           |
| Repairs and Maintenance                | 1,357         | 1,875        | -27.6%        | 1,382        | -1.8%           | 1,357        | 1,875        | -27.6%        | 1,382        | -1.8%           |
| Leases and Rentals                     | 948           | 1,058        | -10.4%        | 1,123        | -15.6%          | 948          | 1,058        | -10.4%        | 1,123        | -15.6%          |
| Other Expense                          | 1,000         | 1,135        | -11.9%        | 1,000        | 0.0%            | 1,000        | 1,135        | -11.9%        | 1,000        | 0.0%            |
| <b>TOTAL OPERATING EXPENSES</b>        | \$ 964,305    | \$ 1,005,329 | -4.1%         | \$ 916,363   | 5.2%            | \$ 964,305   | \$ 1,005,329 | -4.1%         | \$ 916,363   | 5.2%            |
| Depreciation/Amortization              | \$ 21,511     | \$ 21,871    | -1.6%         | \$ 21,844    | -1.5%           | \$ 21,511    | \$ 21,871    | -1.6%         | \$ 21,844    | -1.5%           |
| <b>TOTAL OPERATING COSTS</b>           | \$ 985,816    | \$ 1,027,200 | -4.0%         | \$ 938,208   | 5.1%            | \$ 985,816   | \$ 1,027,200 | -4.0%         | \$ 938,208   | 5.1%            |
| <b>NET GAIN (LOSS) FROM OPERATIONS</b> | \$ (223,888)  | \$ (126,241) | 77.3%         | \$ (58,708)  | 281.4%          | \$ (223,888) | \$ (126,241) | 77.3%         | \$ (58,708)  | 281.4%          |
| Operating Margin                       | -29.38%       | -14.01%      | 109.7%        | -6.68%       | 340.2%          | -29.38%      | -14.01%      | 109.7%        | -6.68%       | 340.2%          |

|                                     | CURRENT MONTH |        |        |        |       | YEAR TO DATE |        |        |        |       |
|-------------------------------------|---------------|--------|--------|--------|-------|--------------|--------|--------|--------|-------|
|                                     | 4,245         | 4,851  | -12.5% | 4,504  | -5.8% | 4,245        | 4,851  | -12.5% | 4,504  | -5.8% |
| Total Visits                        | 4,245         | 4,851  | -12.5% | 4,504  | -5.8% | 4,245        | 4,851  | -12.5% | 4,504  | -5.8% |
| Average Revenue per Office Visit    | 465.69        | 429.73 | 8.4%   | 455.84 | 2.2%  | 465.69       | 429.73 | 8.4%   | 455.84 | 2.2%  |
| Hospital FTE's (Salaries and Wages) | 49.6          | 64.2   | -22.8% | 43.8   | 13.2% | 49.6         | 64.2   | -22.8% | 43.8   | 13.2% |

## FHC October Visits By Service



## Total FHC October Visits by Financial Class



## Executive Director's Report-December 2025

- **Staffing Update:**
  - **Women's Clinic:** The Women's Clinic is currently searching for a full-time Medical Assistant.
  - **Healthy Kids Clinic:** The Healthy Kids Clinic currently has vacancies for a full-time LVN, and a full-time Medical Assistant.
  - **Family Health Clinic:** West University is currently in search of a part-time Medical Assistant.
- **Provider Update:**
  - **West University:** We are currently searching for a pediatrician and nurse practitioner/physician assistant for our West University location. There is currently no site visits scheduled at this time.
  - **Women's Clinic:** The Women's Clinic is currently searching for an additional OB/Gyn. There is an upcoming site visit scheduled with a 2026 graduate, Dr Garcia, on November 26, 2025. Dr. Lyons is expected to start February 1, 2026.
- **2025 HRSA Operational Site Visit Update:** The HRSA OSV follow up window is now open. Responses are due November 27, 2025, for the five items of noncompliance identified during the visit.

June 2025

## MEDICAL CENTER HEALTH SYSTEM

### COMPLIANCE COMMITTEE CHARTER

#### I. PURPOSE

As an expression of our commitment to act with integrity and ethics and to institute a program to ensure compliance with all applicable laws, Medical Center Health System (“MCHS”) has created a Board approved Compliance Committee to (i) oversee the implementation, operation, and effectiveness of MCHS’s Compliance Program and the performance of the Compliance Officer in effectuating the Compliance Program, and (ii) assist the Board in fulfilling its fiduciary responsibility and accountability relating to its compliance oversight responsibilities, the Mission and Values of MCHS and the MCHS Compliance Standards of Conduct.

#### II. AUTHORITIES AND RESPONSIBILITIES

The Compliance Committee is continuously composed of representatives from multiple disciplines. At a minimum, the Compliance Committee will include the Chief Compliance and Privacy Officer, President and Chief Executive Officer (Pres./CEO), Chief Legal Counsel, Chief Financial Officer, Chief Operating Officer, Chief Medical Officer, Chief Information Officer, Chief Cybersecurity Officer, Chief Human Resource Officer, Chief Nursing Officer, Revenue Cycle Director and two Ector County Hospital District Board Members. The Pres./CEO shall also appoint such ex officio members of the Compliance Committee as he or she deems necessary or advisable to assist the committee in the performance of its duties. Ex officio members of the committee may not vote on matters before the committee.

The Compliance Committee will receive reports from ad-hoc guests which will be related to Human Resources, Information Technology/Security, Revenue Cycle/Integrity, or others as deemed necessary.

#### III. DUTIES OF THE COMPLIANCE COMMITTEE

The duties of the Compliance Committee shall include:

1. Advising the Chief Compliance Officer and assisting in the implementation and maintenance of the Compliance Program;
2. Working with appropriate departments of the Health System to develop standards of conduct and policies and procedures to promote adherence to the Compliance Program;

3. Recommending and monitoring, in conjunction with the relevant departments, the development of internal systems and controls to carry out MCHS's standards, policies and procedures;
4. Determining the appropriate strategy and/or approach to promote adherence to the Compliance Program and the detection of potential violations;
5. Developing a system to solicit, evaluate and respond to complaints and problems;
6. Overseeing the education and training of employees and systems for communication with and by employees;
7. Analyzing the legal requirements with which MCHS must comply and locating and analyzing specific risk areas within the Health System; and
8. Establishing confidentiality standards and requirements for committee members and those persons requested to provide assistance to the committee.

#### IV. MEETINGS

The Committee shall meet at least quarterly in order to perform its responsibilities. The Committee shall keep agendas, minutes and attendance of its meetings.





**THE BOARD OF DIRECTORS OF THE  
ECTOR COUNTY HOSPITAL DISTRICT  
MEDICAL CENTER HEALTH SYSTEM**

**WHEREAS:** The Ector County Hospital District/Medical Center Health System (ECHD/MCHS), is committed to ethical and legal business practices as essential to the advancement of its Mission of service to the Ector County community.

**WHEREAS:** Pursuant to this commitment, as set forth in the minutes of July 14, 1998 and subsequent minutes, the Board of Directors of ECHD/MCHS has previously directed the establishment and maintenance of a Corporate Compliance Program as a continuous process for the improvement of its business policies and practices, and oversight of its responsibilities under local, state and federal rules, laws, and regulations.

**WHEREAS:** It is the policy of the ECHD/MCHS that the implemented Corporate Compliance Program assure a collaborative participation of all elements of the hospital in the prevention of violations of Medical Center Health System's policies, local, state and federal laws. The expectations of this policy are to:

- Reaffirm this hospital's commitment to its stated principles and beliefs.
- Assure the hospital acts in a manner consistent with its Mission and Values.
- Have the hospital meet its ethical and legal requirements.
- Decrease the risk of inappropriate behavior.

**RESOLVED:** That the Board of Directors, ECHD/MCHS reaffirms its commitment to the expectations of ethical and legal conduct stated herein, and to the continuous effective monitoring of the hospital's responsibilities and business practices by its leadership, managers, and employees, and through the processes and procedures of the Corporate Compliance Program.

**FURTHER RESOLVED:** To assure that the Board's expectations are adhered the Board directs that:

- That the Audit Committee monitor the performance of the Corporate Compliance Program and receive regular reports in Executive Session, but no less than quarterly in each calendar year, from the Chief Compliance Officer, on the program's initiatives, training, education, audits and reviews, and such other matters as should be brought to the Board's attention.
- That the Chief Executive Officer and the Chief Compliance Officer jointly report to the full Board on the status and effectiveness of the Corporate Compliance Program on no less than an annual basis.
- That the Chief Executive Officer establishes such policies and procedures as necessary to accomplish the goals and objectives stated herein.

**Passed and Approved** this day 2 of December 2025

\_\_\_\_\_  
Wallace Dunn

\_\_\_\_\_  
Sylvia Rodriguez-Sanchez

\_\_\_\_\_  
Don Hallmark

\_\_\_\_\_  
Will Kappauf

\_\_\_\_\_  
Bryn Dodd, Vice President

\_\_\_\_\_  
Kathy Rhodes

\_\_\_\_\_  
David Dunn, President



### **Memorandum**

Date: December 2, 2025

To: Ector County Hospital District Board of Directors

Through: Russell Tippin, President -CEO  
Sharon Clark - CFO

From: David Garcia, Executive Director

Re: MCH Family Health Clinics/ProCare Physician Services Affiliation Agreement

### **OBJECTIVE**

We are requesting ECHD board approval to amend our existing Physician Services Affiliation Agreement to include “Endocrinology” as one of the provided services listed in Exhibit A of the agreement. This amendment will satisfy a finding from our recent HRSA site visit this summer. Both ProCare and the FHC board have approved the amendment.

**AMENDMENT NO. 1 TO  
PHYSICIAN SERVICES AFFILIATION AGREEMENT**

This Amendment No. 1 to the Physician Services Affiliation Agreement is made as of date of last signature by and between MCH Professional Care ("ProCare"), Ector County Hospital District, doing business as Medical Center Hospital ("MCH") and the Family Health Clinic, Inc. ("FHC").

**RECITALS**

- A. ProCare, MCH, and FHC previously entered into a Physician Services Affiliation Agreement effective May 1, 2018 (the "Agreement").
- B. ProCare, MCH and FHC desire to amend the Agreement as further described below.

**AGREEMENT**

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which both parties hereby acknowledge, the parties hereby agree as follows:

- 1. **Exhibit A Reimbursement Schedule** to the Physician Services Affiliation Agreement is hereby amended as follows:

**3. Services.** Services shall include:

1. Health services related to family medicine, internal medicine, pediatrics, obstetrics, and/or gynecology, and endocrinology that are furnished by physicians, and where appropriate, physician assistants, nurse practitioners, and nurse midwives:

- 2. **Effect of Amendment.** Except as expressly provided herein, nothing contained in this Amendment shall alter or affect any provision contained in the Agreement. Any conflict between this Amendment and the Agreement shall be governed by this Amendment.
- 3. **Entire Agreement.** This Amendment, together with the Agreement, constitutes the entire agreement between the Parties concerning the subject matter hereof and supersedes any and all other written or oral prior agreements or understandings with respect thereto.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the date first written above.

**ECTOR COUNTY HOSPITAL DISTRICT**

\_\_\_\_\_  
David Dunn  
Ector County Hospital District, Board President  
Date: \_\_\_\_\_

**MCH PROFESSIONAL CARE**

\_\_\_\_\_  
Name: Adiel Alvarado  
Its: President  
Date: 11-06-2025

**FAMILY HEALTH CLINIC**

\_\_\_\_\_  
Name: Willie Taylor  
Its: President  
Date: 11/18/2025

**ECTOR COUNTY HOSPITAL DISTRICT  
MONTHLY STATISTICAL REPORT  
OCTOBER 2025**

|                                             | CURRENT MONTH |               |              |               |               | YEAR-TO-DATE  |               |              |               |               |
|---------------------------------------------|---------------|---------------|--------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|
|                                             | ACTUAL        | BUDGET        |              | PRIOR YEAR    |               | ACTUAL        | BUDGET        |              | PRIOR YEAR    |               |
|                                             |               | AMOUNT        | VAR. %       | AMOUNT        | VAR. %        |               | AMOUNT        | VAR. %       | AMOUNT        | VAR. %        |
| <b><u>Hospital InPatient Admissions</u></b> |               |               |              |               |               |               |               |              |               |               |
| Acute / Adult                               | 1,155         | 1,134         | 1.9%         | 1,120         | 3.1%          | 1,155         | 1,134         | 1.9%         | 1,120         | 3.1%          |
| Neonatal ICU (NICU)                         | 30            | 21            | 42.9%        | 22            | 36.4%         | 30            | 21            | 42.9%        | 22            | 36.4%         |
| <b>Total Admissions</b>                     | <b>1,185</b>  | <b>1,155</b>  | <b>2.6%</b>  | <b>1,142</b>  | <b>3.8%</b>   | <b>1,185</b>  | <b>1,155</b>  | <b>2.6%</b>  | <b>1,142</b>  | <b>3.8%</b>   |
| <b><u>Patient Days</u></b>                  |               |               |              |               |               |               |               |              |               |               |
| Adult & Pediatric                           | 4,771         | 4,297         | 11.0%        | 4,238         | 12.6%         | 4,771         | 4,297         | 11.0%        | 4,238         | 12.6%         |
| ICU                                         | 459           | 438           | 4.8%         | 427           | 7.5%          | 459           | 438           | 4.8%         | 427           | 7.5%          |
| CCU                                         | 416           | 437           | -4.8%        | 426           | -2.3%         | 416           | 437           | -4.8%        | 426           | -2.3%         |
| NICU                                        | 556           | 387           | 43.7%        | 498           | 11.6%         | 556           | 387           | 43.7%        | 498           | 11.6%         |
| <b>Total Patient Days</b>                   | <b>6,202</b>  | <b>5,559</b>  | <b>11.6%</b> | <b>5,589</b>  | <b>11.0%</b>  | <b>6,202</b>  | <b>5,559</b>  | <b>11.6%</b> | <b>5,589</b>  | <b>11.0%</b>  |
| Observation (Obs) Days                      | 824           | 748           | 10.2%        | 754           | 9.3%          | 824           | 748           | 10.2%        | 754           | 9.3%          |
| Nursery Days                                | 284           | 276           | 2.9%         | 276           | 2.9%          | 284           | 276           | 2.9%         | 276           | 2.9%          |
| <b>Total Occupied Beds / Bassinets</b>      | <b>7,310</b>  | <b>6,583</b>  | <b>11.0%</b> | <b>6,619</b>  | <b>10.4%</b>  | <b>7,310</b>  | <b>6,583</b>  | <b>11.0%</b> | <b>6,619</b>  | <b>10.4%</b>  |
| <b><u>Average Length of Stay (ALOS)</u></b> |               |               |              |               |               |               |               |              |               |               |
| Acute / Adult & Pediatric                   | 4.89          | 4.56          | 7.2%         | 4.55          | 7.5%          | 4.89          | 4.56          | 7.2%         | 4.55          | 7.5%          |
| NICU                                        | 18.53         | 18.43         | 0.6%         | 22.64         | -18.1%        | 18.53         | 18.43         | 0.6%         | 22.64         | -18.1%        |
| <b>Total ALOS</b>                           | <b>5.23</b>   | <b>4.81</b>   | <b>8.7%</b>  | <b>4.89</b>   | <b>6.9%</b>   | <b>5.23</b>   | <b>4.81</b>   | <b>8.7%</b>  | <b>4.89</b>   | <b>6.9%</b>   |
| Acute / Adult & Pediatric w/o OB            | 5.85          |               |              | 5.60          | 4.4%          | 5.85          |               |              | 5.60          | 4.4%          |
| <b>Average Daily Census</b>                 | <b>200.1</b>  | <b>179.3</b>  | <b>11.6%</b> | <b>180.3</b>  | <b>11.0%</b>  | <b>200.1</b>  | <b>179.3</b>  | <b>11.6%</b> | <b>180.3</b>  | <b>11.0%</b>  |
| <b>Hospital Case Mix Index (CMI)</b>        | <b>1.6928</b> | <b>1.7598</b> | <b>-3.8%</b> | <b>1.8768</b> | <b>-9.8%</b>  | <b>1.6928</b> | <b>1.7598</b> | <b>-3.8%</b> | <b>1.8768</b> | <b>-9.8%</b>  |
| <b>CMI Adjusted LOS</b>                     | <b>3.09</b>   | <b>2.73</b>   | <b>13.0%</b> | <b>2.61</b>   | <b>18.6%</b>  | <b>3.09</b>   | <b>2.73</b>   | <b>13.0%</b> | <b>2.61</b>   | <b>18.6%</b>  |
| <b><u>Medicare</u></b>                      |               |               |              |               |               |               |               |              |               |               |
| Admissions                                  | 453           | 453           | 0.0%         | 429           | 5.6%          | 453           | 453           | 0.0%         | 429           | 5.6%          |
| Patient Days                                | 2,682         | 2,522         | 6.3%         | 2,472         | 8.5%          | 2,682         | 2,522         | 6.3%         | 2,472         | 8.5%          |
| Average Length of Stay                      | 5.92          | 5.57          | 6.3%         | 5.76          | 2.7%          | 5.92          | 5.57          | 6.3%         | 5.76          | 2.7%          |
| Case Mix Index                              | 1.8865        | 2.0302        | -7.1%        | 2.1983        | -14.2%        | 1.8865        | 2.0302        | -7.1%        | 2.1983        | -14.2%        |
| <b><u>Medicaid</u></b>                      |               |               |              |               |               |               |               |              |               |               |
| Admissions                                  | 142           | 116           | 22.4%        | 96            | 47.9%         | 142           | 116           | 22.4%        | 96            | 47.9%         |
| Patient Days                                | 795           | 470           | 69.1%        | 543           | 46.4%         | 795           | 470           | 69.1%        | 543           | 46.4%         |
| Average Length of Stay                      | 5.60          | 4.05          | 38.2%        | 5.66          | -1.0%         | 5.60          | 4.05          | 38.2%        | 5.66          | -1.0%         |
| Case Mix Index                              | 1.1839        | 1.2386        | -4.4%        | 1.3853        | -14.5%        | 1.1839        | 1.2386        | -4.4%        | 1.3853        | -14.5%        |
| <b><u>Commercial</u></b>                    |               |               |              |               |               |               |               |              |               |               |
| Admissions                                  | 398           | 373           | 6.7%         | 399           | -0.3%         | 398           | 373           | 6.7%         | 399           | -0.3%         |
| Patient Days                                | 1,998         | 1,585         | 26.1%        | 1,670         | 19.6%         | 1,998         | 1,585         | 26.1%        | 1,670         | 19.6%         |
| Average Length of Stay                      | 5.02          | 4.25          | 18.1%        | 4.19          | 19.9%         | 5.02          | 4.25          | 18.1%        | 4.19          | 19.9%         |
| Case Mix Index                              | 1.6659        | 1.6709        | -0.3%        | 1.6875        | -1.3%         | 1.6659        | 1.6709        | -0.3%        | 1.6875        | -1.3%         |
| <b><u>Self Pay</u></b>                      |               |               |              |               |               |               |               |              |               |               |
| Admissions                                  | 155           | 184           | -15.8%       | 182           | -14.8%        | 155           | 184           | -15.8%       | 182           | -14.8%        |
| Patient Days                                | 542           | 802           | -32.4%       | 747           | -27.4%        | 542           | 802           | -32.4%       | 747           | -27.4%        |
| Average Length of Stay                      | 3.50          | 4.36          | -19.8%       | 4.10          | -14.8%        | 3.50          | 4.36          | -19.8%       | 4.10          | -14.8%        |
| Case Mix Index                              | 1.6340        | 1.7383        | -6.0%        | 1.7396        | -6.1%         | 1.6340        | 1.7383        | -6.0%        | 1.7396        | -6.1%         |
| <b><u>All Other</u></b>                     |               |               |              |               |               |               |               |              |               |               |
| Admissions                                  | 37            | 29            | 27.6%        | 36            | 2.8%          | 37            | 29            | 27.6%        | 36            | 2.8%          |
| Patient Days                                | 185           | 180           | 2.8%         | 157           | 17.8%         | 185           | 180           | 2.8%         | 157           | 17.8%         |
| Average Length of Stay                      | 5.00          | 6.21          | -19.4%       | 4.36          | 14.6%         | 5.00          | 6.21          | -19.4%       | 4.36          | 14.6%         |
| Case Mix Index                              | 1.8474        | 2.0600        | -10.3%       | 2.0806        | -11.2%        | 1.8474        | 2.0600        | -10.3%       | 2.0806        | -11.2%        |
| <b><u>Radiology</u></b>                     |               |               |              |               |               |               |               |              |               |               |
| InPatient                                   | 4,865         | 4,553         | 6.9%         | 4,420         | 10.1%         | 4,865         | 4,553         | 6.9%         | 4,420         | 10.1%         |
| OutPatient                                  | 8,971         | 8,534         | 5.1%         | 9,605         | -6.6%         | 8,971         | 8,534         | 5.1%         | 9,605         | -6.6%         |
| <b><u>Cath Lab</u></b>                      |               |               |              |               |               |               |               |              |               |               |
| InPatient                                   | 622           | 635           | -2.0%        | 609           | 2.1%          | 622           | 635           | -2.0%        | 609           | 2.1%          |
| OutPatient                                  | 364           | 369           | -1.4%        | 486           | -25.1%        | 364           | 369           | -1.4%        | 486           | -25.1%        |
| <b><u>Laboratory</u></b>                    |               |               |              |               |               |               |               |              |               |               |
| InPatient                                   | 87,146        | 79,813        | 9.2%         | 78,228        | 11.4%         | 87,146        | 79,813        | 9.2%         | 78,228        | 11.4%         |
| OutPatient                                  | 73,776        | 72,433        | 1.9%         | 77,305        | -4.6%         | 73,776        | 72,433        | 1.9%         | 77,305        | -4.6%         |
| <b><u>Other</u></b>                         |               |               |              |               |               |               |               |              |               |               |
| Deliveries                                  | 177           | 180           | -1.7%        | 181           | -2.2%         | 177           | 180           | -1.7%        | 181           | -2.2%         |
| <b><u>Surgical Cases</u></b>                |               |               |              |               |               |               |               |              |               |               |
| InPatient                                   | 257           | 234           | 9.8%         | 264           | -2.7%         | 257           | 234           | 9.8%         | 264           | -2.7%         |
| OutPatient                                  | 594           | 532           | 11.7%        | 664           | -10.5%        | 594           | 532           | 11.7%        | 664           | -10.5%        |
| <b>Total Surgical Cases</b>                 | <b>851</b>    | <b>766</b>    | <b>11.1%</b> | <b>928</b>    | <b>-8.3%</b>  | <b>851</b>    | <b>766</b>    | <b>11.1%</b> | <b>928</b>    | <b>-8.3%</b>  |
| <b><u>GI Procedures (Endo)</u></b>          |               |               |              |               |               |               |               |              |               |               |
| InPatient                                   | 116           | 123           | -5.7%        | 133           | -12.8%        | 116           | 123           | -5.7%        | 133           | -12.8%        |
| OutPatient                                  | 161           | 165           | -2.4%        | 214           | -24.8%        | 161           | 165           | -2.4%        | 214           | -24.8%        |
| <b>Total GI Procedures</b>                  | <b>277</b>    | <b>288</b>    | <b>-3.8%</b> | <b>347</b>    | <b>-20.2%</b> | <b>277</b>    | <b>288</b>    | <b>-3.8%</b> | <b>347</b>    | <b>-20.2%</b> |

**ECTOR COUNTY HOSPITAL DISTRICT  
MONTHLY STATISTICAL REPORT  
OCTOBER 2025**

|                                                            | CURRENT MONTH |         |        |            |        | YEAR-TO-DATE |         |        |            |        |
|------------------------------------------------------------|---------------|---------|--------|------------|--------|--------------|---------|--------|------------|--------|
|                                                            | ACTUAL        | BUDGET  |        | PRIOR YEAR |        | ACTUAL       | BUDGET  |        | PRIOR YEAR |        |
|                                                            |               | AMOUNT  | VAR. % | AMOUNT     | VAR. % |              | AMOUNT  | VAR. % | AMOUNT     | VAR. % |
| <b><u>Emergency Room</u></b>                               |               |         |        |            |        |              |         |        |            |        |
| I/P Emergency Room Visits                                  | 823           | 716     | 14.9%  | 711        | 15.8%  | 823          | 716     | 14.9%  | 711        | 15.8%  |
| O/P Emergency Room Visits                                  | 4,433         | 4,392   | 0.9%   | 4,787      | -7.4%  | 4,433        | 4,392   | 0.9%   | 4,787      | -7.4%  |
| Total Emergency Room Visits                                | 5,256         | 5,108   | 2.9%   | 5,498      | -4.4%  | 5,256        | 5,108   | 2.9%   | 5,498      | -4.4%  |
| <b><u>Outpatient</u></b>                                   |               |         |        |            |        |              |         |        |            |        |
| O/P Occasions of Service                                   | 20,514        | 19,750  | 3.9%   | 21,484     | -4.5%  | 20,514       | 19,750  | 3.9%   | 21,484     | -4.5%  |
| <b><u>Hospital Operations</u></b>                          |               |         |        |            |        |              |         |        |            |        |
| Manhours Paid                                              | 306,155       | 288,205 | 6.2%   | 299,213    | 2.3%   | 306,155      | 288,205 | 6.2%   | 299,213    | 2.3%   |
| FTE's                                                      | 1,728.3       | 1,627.0 | 6.2%   | 1,689.1    | 2.3%   | 1,728.3      | 1,627.0 | 6.2%   | 1,689.1    | 2.3%   |
| Adjusted Patient Days                                      | 11,766        | 10,561  | 11.4%  | 11,371     | 3.5%   | 11,766       | 10,561  | 11.4%  | 11,371     | 3.5%   |
| Hours / Adjusted Patient Day                               | 26.02         | 27.29   | -4.7%  | 26.31      | -1.1%  | 26.02        | 27.29   | -4.7%  | 26.31      | -1.1%  |
| Occupancy - Actual Beds                                    | 54.4%         | 51.4%   | 5.8%   | 49.0%      | 11.0%  | 54.4%        | 51.4%   | 5.8%   | 49.0%      | 11.0%  |
| FTE's / Adjusted Occupied Bed                              | 4.6           | 4.8     | -4.7%  | 4.6        | -1.1%  | 4.6          | 4.8     | -4.7%  | 4.6        | -1.1%  |
| <b><u>Family Health Clinic - Clements</u></b>              |               |         |        |            |        |              |         |        |            |        |
| Total Medical Visits                                       | 665           | 684     | -2.8%  | 755        | -11.9% | 665          | 684     | -2.8%  | 755        | -11.9% |
| Manhours Paid                                              | 2,058         | 2,384   | -13.7% | 1,695      | 21.4%  | 2,058        | 2,384   | -13.7% | 1,695      | 21.4%  |
| FTE's                                                      | 11.6          | 13.5    | -13.7% | 9.6        | 21.4%  | 11.6         | 13.5    | -13.7% | 9.6        | 21.4%  |
| <b><u>Family Health Clinic - West University</u></b>       |               |         |        |            |        |              |         |        |            |        |
| Total Medical Visits                                       | 893           | 983     | -9.2%  | 758        | 17.8%  | 893          | 983     | -9.2%  | 758        | 17.8%  |
| Manhours Paid                                              | 1,735         | 2,016   | -13.9% | 1,453      | 19.4%  | 1,735        | 2,016   | -13.9% | 1,453      | 19.4%  |
| FTE's                                                      | 9.8           | 11.4    | -13.9% | 8.2        | 19.4%  | 9.8          | 11.4    | -13.9% | 8.2        | 19.4%  |
| <b><u>Family Health Clinic - JBS</u></b>                   |               |         |        |            |        |              |         |        |            |        |
| Total Medical Visits                                       | 1,112         | 1,135   | -2.0%  | 1,102      | 0.9%   | 1,112        | 1,135   | -2.0%  | 1,102      | 0.9%   |
| Manhours Paid                                              | 1,709         | 2,138   | -20.0% | 1,197      | 42.8%  | 1,709        | 2,138   | -20.0% | 1,197      | 42.8%  |
| FTE's                                                      | 9.7           | 12.1    | -20.0% | 6.8        | 42.8%  | 9.7          | 12.1    | -20.0% | 6.8        | 42.8%  |
| <b><u>Family Health Clinic - Womens</u></b>                |               |         |        |            |        |              |         |        |            |        |
| Total Medical Visits                                       | 1,575         | 2,049   | -23.1% | 1,889      | -16.6% | 1,575        | 2,049   | -23.1% | 1,889      | -16.6% |
| Manhours Paid                                              | 3,277         | 4,835   | -32.2% | 3,411      | -3.9%  | 3,277        | 4,835   | -32.2% | 3,411      | -3.9%  |
| FTE's                                                      | 18.5          | 27.3    | -32.2% | 19.3       | -3.9%  | 18.5         | 27.3    | -32.2% | 19.3       | -3.9%  |
| <b><u>Total ECHD Operations</u></b>                        |               |         |        |            |        |              |         |        |            |        |
| Total Admissions                                           | 1,185         | 1,155   | 2.6%   | 1,142      | 3.8%   | 1,185        | 1,155   | 2.6%   | 1,142      | 3.8%   |
| Total Patient Days                                         | 6,202         | 5,559   | 11.6%  | 5,589      | 11.0%  | 6,202        | 5,559   | 11.6%  | 5,589      | 11.0%  |
| Total Patient and Obs Days                                 | 6,202         | 5,559   | 11.6%  | 5,589      | 11.0%  | 6,202        | 5,559   | 11.6%  | 5,589      | 11.0%  |
| Total FTE's                                                | 1,777.9       | 1,691.2 | 5.1%   | 1,732.9    | 2.6%   | 1,777.9      | 1,691.2 | 5.1%   | 1,732.9    | 2.6%   |
| FTE's / Adjusted Occupied Bed                              | 4.7           | 5.0     | -5.6%  | 4.7        | -0.9%  | 4.7          | 5.0     | -5.6%  | 4.7        | -0.9%  |
| Total Adjusted Patient Days                                | 11,766        | 10,561  | 11.4%  | 11,371     | 3.5%   | 11,766       | 10,561  | 11.4%  | 11,371     | 3.5%   |
| Hours / Adjusted Patient Day                               | 26.77         | 28.37   | -5.6%  | 27.00      | -0.9%  | 26.77        | 28.37   | -5.6%  | 27.00      | -0.9%  |
| Outpatient Factor                                          | 1.8971        | 1.8998  | -0.1%  | 2.0345     | -6.8%  | 1.8971       | 1.8998  | -0.1%  | 2.0345     | -6.8%  |
| Blended O/P Factor                                         | 2.0900        | 2.1101  | -1.0%  | 2.2401     | -6.7%  | 2.0900       | 2.1101  | -1.0%  | 2.2401     | -6.7%  |
| Total Adjusted Admissions                                  | 2,248         | 2,194   | 2.5%   | 2,323      | -3.2%  | 2,248        | 2,194   | 2.5%   | 2,323      | -3.2%  |
| Hours / Adjusted Admisssion                                | 140.09        | 136.53  | 2.6%   | 132.12     | 6.0%   | 140.09       | 136.53  | 2.6%   | 132.12     | 6.0%   |
| FTE's - Hospital Contract                                  | 45.7          | 36.8    | 24.1%  | 47.2       | -3.2%  | 45.7         | 36.8    | 24.1%  | 47.2       | -3.2%  |
| FTE's - Mgmt Services                                      | 55.2          | 55.1    | 0.2%   | 54.9       | 0.6%   | 55.2         | 55.1    | 0.2%   | 54.9       | 0.6%   |
| Total FTE's (including Contract)                           | 1,878.8       | 1,783.1 | 5.4%   | 1,835.0    | 2.4%   | 1,878.8      | 1,783.1 | 5.4%   | 1,835.0    | 2.4%   |
| Total FTE'S per Adjusted Occupied Bed (including Contract) | 4.95          | 5.23    | -5.4%  | 5.00       | -1.1%  | 4.95         | 5.23    | -5.4%  | 5.00       | -1.1%  |
| ProCare FTEs                                               | 218.3         | 241.6   | -9.6%  | 208.1      | 4.9%   | 218.3        | 241.6   | -9.6%  | 208.1      | 4.9%   |
| TraumaCare FTEs                                            | 8.3           | 8.3     | 0.8%   | 8.4        | -0.4%  | 8.3          | 8.3     | 0.8%   | 8.4        | -0.4%  |
| Total System FTEs                                          | 2,105.4       | 2,032.9 | 3.6%   | 2,051.4    | 2.6%   | 2,105.4      | 2,032.9 | 3.6%   | 2,051.4    | 2.6%   |
| <b><u>Urgent Care Visits</u></b>                           |               |         |        |            |        |              |         |        |            |        |
| JBS Clinic                                                 | 1,282         | 1,391   | -7.8%  | 1,459      | -12.1% | 1,282        | 1,391   | -7.8%  | 1,459      | -12.1% |
| West University                                            | 745           | 899     | -17.1% | 938        | -20.6% | 745          | 899     | -17.1% | 938        | -20.6% |
| Total Urgent Care Visits                                   | 2,027         | 2,290   | -11.5% | 2,397      | -15.4% | 2,027        | 2,290   | -11.5% | 2,397      | -15.4% |
| <b><u>Retail Clinic Visits</u></b>                         |               |         |        |            |        |              |         |        |            |        |
| Retail Clinic                                              | 159           | 65      | 144.6% | 65         | 144.6% | 159          | 65      | 144.6% | 65         | 144.6% |

**ECTOR COUNTY HOSPITAL DISTRICT  
BALANCE SHEET - BLENDED  
OCTOBER 2025**

|                                                   | PRIOR FISCAL YEAR END |                       |                       |                          | CURRENT             |
|---------------------------------------------------|-----------------------|-----------------------|-----------------------|--------------------------|---------------------|
|                                                   | CURRENT<br>YEAR       | HOSPITAL<br>UNAUDITED | PRO CARE<br>UNAUDITED | TRAUMA CARE<br>UNAUDITED | YEAR<br>CHANGE      |
| <b>ASSETS</b>                                     |                       |                       |                       |                          |                     |
| <b>CURRENT ASSETS:</b>                            |                       |                       |                       |                          |                     |
| Cash and Cash Equivalents                         | \$ 17,694,985         | \$ 16,898,248         | \$ 4,700              | \$ -                     | \$ 792,038          |
| Investments                                       | 58,312,737            | 57,956,175            | -                     | -                        | 356,562             |
| Patient Accounts Receivable - Gross               | 237,977,214           | 214,978,630           | 19,968,494            | 1,685,000                | 1,345,091           |
| Less: 3rd Party Allowances                        | (152,129,595)         | (139,548,613)         | (11,202,864)          | (1,298,612)              | (79,507)            |
| Bad Debt Allowance                                | (45,337,280)          | (39,762,357)          | (5,310,080)           | (300,000)                | 35,158              |
| Net Patient Accounts Receivable                   | 40,510,340            | 35,667,660            | 3,455,550             | 86,388                   | 1,300,742           |
| Taxes Receivable                                  | 11,404,384            | 11,616,563            | -                     | -                        | (212,179)           |
| Accounts Receivable - Other                       | 7,535,900             | 8,609,285             | 100,560               | -                        | (1,173,946)         |
| Inventories                                       | 10,560,053            | 10,073,960            | 496,748               | -                        | (10,655)            |
| Prepaid Expenses                                  | 6,021,294             | 5,545,302             | 128,278               | 18,231                   | 329,483             |
| Total Current Assets                              | 152,039,693           | 146,367,192           | 4,185,837             | 104,619                  | 1,382,045           |
| <b>CAPITAL ASSETS:</b>                            |                       |                       |                       |                          |                     |
| Property and Equipment                            | 536,116,911           | 535,446,720           | 403,173               | -                        | 267,018             |
| Construction in Progress                          | 20,521,236            | 20,318,667            | -                     | -                        | 202,569             |
|                                                   | 556,638,147           | 555,765,387           | 403,173               | -                        | 469,587             |
| Less: Accumulated Depreciation and Amortization   | (398,172,174)         | (395,954,800)         | (352,925)             | -                        | (1,864,449)         |
| Total Capital Assets                              | 158,465,973           | 159,810,587           | 50,248                | -                        | (1,394,862)         |
| <b>LEASE ASSETS</b>                               |                       |                       |                       |                          |                     |
| Leased Assets                                     | 2,337,842             | 2,337,842             | -                     | -                        | 0                   |
| Less Accumulated Amortization Lease Assets        | (2,261,080)           | (2,223,870)           | -                     | -                        | (37,210)            |
| Total Lease Assets                                | 76,763                | 113,973               | -                     | -                        | (37,210)            |
| <b>SUBSCRIPTION ASSETS</b>                        |                       |                       |                       |                          |                     |
| Subscription Assets                               | 15,584,401            | 15,952,212            | -                     | -                        | (367,811)           |
| Less Accumulated Amortization Subscription Assets | (4,959,611)           | (4,917,465)           | -                     | -                        | (42,146)            |
| Total Subscription Assets                         | 10,624,790            | 11,034,747            | -                     | -                        | (409,958)           |
| LT Lease Recieivable                              | 5,450,469             | 5,611,487             | -                     | -                        | (161,018)           |
| <b>RESTRICTED ASSETS:</b>                         |                       |                       |                       |                          |                     |
| Restricted Assets Held by Trustee                 | 4,896                 | 4,896                 | -                     | -                        | -                   |
| Restricted Assets Held in Endowment               | 6,527,822             | 6,527,822             | -                     | -                        | -                   |
| Restricted TPC, LLC                               | 1,826,505             | 1,826,505             | -                     | -                        | -                   |
| Investment in PBBHC                               | 44,756,193            | 44,756,193            | -                     | -                        | -                   |
| Restricted MCH West Texas Services                | 2,462,909             | 2,444,722             | -                     | -                        | 18,187              |
| Pension, Deferred Outflows of Resources           | 10,254,779            | 10,254,779            | -                     | -                        | -                   |
| Assets whose use is Limited                       | 364,704               | -                     | 356,764               | 6,743                    | 1,197               |
| TOTAL ASSETS                                      | <u>\$ 392,855,495</u> | <u>\$ 388,752,902</u> | <u>\$ 4,592,850</u>   | <u>\$ 111,362</u>        | <u>\$ (601,618)</u> |
| <b>LIABILITIES AND FUND BALANCE</b>               |                       |                       |                       |                          |                     |
| <b>CURRENT LIABILITIES:</b>                       |                       |                       |                       |                          |                     |
| Current Maturities of Long-Term Debt              | \$ 1,970,000          | \$ 1,970,000          | \$ -                  | \$ -                     | \$ -                |
| Self-Insurance Liability - Current Portion        | 2,941,169             | 2,941,169             | -                     | -                        | -                   |
| Current Portion of Lease Liabilities              | 231,748               | 278,336               | -                     | -                        | (46,588)            |
| Current Portion of Subscription Liabilities       | 2,552,758             | 2,592,529             | -                     | -                        | (39,772)            |
| Accounts Payable                                  | 24,081,399            | 27,610,232            | (2,116,984)           | (875,767)                | (536,082)           |
| A/R Credit Balances                               | 2,469,142             | 2,429,902             | -                     | -                        | 39,241              |
| Accrued Interest                                  | 307,074               | 251,049               | -                     | -                        | 56,025              |
| Accrued Salaries and Wages                        | 15,127,474            | 6,581,641             | 6,849,020             | 238,922                  | 1,457,891           |
| Accrued Compensated Absences                      | 5,877,062             | 5,729,425             | -                     | -                        | 147,637             |
| Due to Third Party Payors                         | 7,275,522             | 7,251,974             | -                     | -                        | 23,548              |
| Deferred Revenue                                  | (2,424,051)           | 174,540               | (106,356)             | -                        | (2,492,234)         |
| Total Current Liabilities                         | 60,409,297            | 57,810,796            | 4,625,680             | (636,845)                | (2,027,180)         |
| ACCRUED POST RETIREMENT BENEFITS                  | 18,643,196            | 19,152,541            | -                     | -                        | (509,344)           |
| LESSOR DEFERRED INFLOWS OF RESOUCES               | 6,952,195             | 7,114,414             | -                     | -                        | (162,220)           |
| SELF-INSURANCE LIABILITIES - Less Current Portion | 1,799,851             | 1,799,851             | -                     | -                        | -                   |
| LEASE LIABILITIES                                 | 39,011                | 39,011                | -                     | -                        | -                   |
| SUBSCRIPTION LIABILITIES                          | 6,010,767             | 6,413,018             | -                     | -                        | (402,251)           |
| LONG-TERM DEBT - Less Current Maturities          | 25,774,017            | 25,818,179            | -                     | -                        | (44,163)            |
| Total Liabilities                                 | 119,628,334           | 118,147,811           | 4,625,680             | (636,845)                | (2,508,312)         |
| FUND BALANCE                                      | 273,227,161           | 270,605,092           | (32,831)              | 748,207                  | 273,259,992         |
| TOTAL LIABILITIES AND FUND BALANCE                | <u>\$ 392,855,495</u> | <u>\$ 388,752,902</u> | <u>\$ 4,592,850</u>   | <u>\$ 111,362</u>        | <u>\$ (601,618)</u> |

**ECTOR COUNTY HOSPITAL DISTRICT  
BLENDED OPERATIONS SUMMARY  
OCTOBER 2025**

|                                                              | CURRENT MONTH         |                       |                |                       |                 | YEAR TO DATE          |                       |                |                       |                 |
|--------------------------------------------------------------|-----------------------|-----------------------|----------------|-----------------------|-----------------|-----------------------|-----------------------|----------------|-----------------------|-----------------|
|                                                              | ACTUAL                | BUDGET                | BUDGET<br>VAR  | PRIOR YR              | PRIOR<br>YR VAR | ACTUAL                | BUDGET                | BUDGET<br>VAR  | PRIOR YR              | PRIOR<br>YR VAR |
| <b><u>PATIENT REVENUE</u></b>                                |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Inpatient Revenue                                            | \$ 62,159,315         | \$ 57,839,776         | 7.5%           | \$ 57,356,017         | 8.4%            | \$ 62,159,315         | \$ 57,839,776         | 7.5%           | \$ 57,356,017         | 8.4%            |
| Outpatient Revenue                                           | 67,753,294            | 64,207,111            | 5.5%           | 71,125,704            | -4.7%           | 67,753,294            | 64,207,111            | 5.5%           | 71,125,704            | -4.7%           |
| <b>TOTAL PATIENT REVENUE</b>                                 | <b>\$ 129,912,609</b> | <b>\$ 122,046,887</b> | <b>6.4%</b>    | <b>\$ 128,481,721</b> | <b>1.1%</b>     | <b>\$ 129,912,609</b> | <b>\$ 122,046,887</b> | <b>6.4%</b>    | <b>\$ 128,481,721</b> | <b>1.1%</b>     |
| <b><u>DEDUCTIONS FROM REVENUE</u></b>                        |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Contractual Adjustments                                      | \$ 80,992,166         | \$ 77,044,176         | 5.1%           | \$ 83,191,820         | -2.6%           | \$ 80,992,166         | \$ 77,044,176         | 5.1%           | \$ 83,191,820         | -2.6%           |
| Policy Adjustments                                           | 834,722               | 1,181,866             | -29.4%         | 1,153,582             | -27.6%          | 834,722               | 1,181,866             | -29.4%         | 1,153,582             | -27.6%          |
| Uninsured Discount                                           | 6,602,558             | 9,223,366             | -28.4%         | 8,849,700             | -25.4%          | 6,602,558             | 9,223,366             | -28.4%         | 8,849,700             | -25.4%          |
| Indigent                                                     | 1,560,383             | 1,182,962             | 31.9%          | 1,673,036             | -6.7%           | 1,560,383             | 1,182,962             | 31.9%          | 1,673,036             | -6.7%           |
| Provision for Bad Debts                                      | 10,171,914            | 6,422,787             | 58.4%          | 6,958,779             | 46.2%           | 10,171,914            | 6,422,787             | 58.4%          | 6,958,779             | 46.2%           |
| <b>TOTAL REVENUE DEDUCTIONS</b>                              | <b>\$ 100,161,743</b> | <b>\$ 95,055,157</b>  | <b>5.4%</b>    | <b>\$ 101,826,918</b> | <b>-1.6%</b>    | <b>\$ 100,161,743</b> | <b>\$ 95,055,157</b>  | <b>5.4%</b>    | <b>\$ 101,826,918</b> | <b>-1.6%</b>    |
|                                                              | <b>77.10%</b>         | <b>77.88%</b>         |                | <b>79.25%</b>         |                 | <b>77.10%</b>         | <b>77.88%</b>         |                | <b>79.25%</b>         |                 |
| <b><u>OTHER PATIENT REVENUE</u></b>                          |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Medicaid Supplemental Payments                               | \$ 1,446,862          | \$ 1,457,917          | -0.8%          | \$ 1,810,333          | -20.1%          | \$ 1,446,862          | \$ 1,457,917          | -0.8%          | \$ 1,810,333          | -20.1%          |
| DSRIP/CHIRP                                                  | 1,252,500             | 1,252,500             | 0.0%           | (594,038)             | -310.8%         | 1,252,500             | 1,252,500             | 0.0%           | (594,038)             | -310.8%         |
| <b>TOTAL OTHER PATIENT REVENUE</b>                           | <b>\$ 2,699,362</b>   | <b>\$ 2,710,417</b>   | <b>-0.4%</b>   | <b>\$ 1,216,295</b>   | <b>121.9%</b>   | <b>\$ 2,699,362</b>   | <b>\$ 2,710,417</b>   | <b>-0.4%</b>   | <b>\$ 1,216,295</b>   | <b>121.9%</b>   |
| <b>NET PATIENT REVENUE</b>                                   | <b>\$ 32,450,228</b>  | <b>\$ 29,702,147</b>  | <b>9.3%</b>    | <b>\$ 27,871,098</b>  | <b>16.4%</b>    | <b>\$ 32,450,228</b>  | <b>\$ 29,702,147</b>  | <b>9.3%</b>    | <b>\$ 27,871,098</b>  | <b>16.4%</b>    |
| <b><u>OTHER REVENUE</u></b>                                  |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Tax Revenue                                                  | \$ 7,396,987          | \$ 7,445,396          | -0.7%          | \$ 6,729,882          | 9.9%            | \$ 7,396,987          | \$ 7,445,396          | -0.7%          | \$ 6,729,882          | 9.9%            |
| Other Revenue                                                | 1,598,201             | 1,757,468             | -9.1%          | 1,730,328             | -7.6%           | 1,598,201             | 1,757,468             | -9.1%          | 1,730,328             | -7.6%           |
| <b>TOTAL OTHER REVENUE</b>                                   | <b>\$ 8,995,187</b>   | <b>\$ 9,202,864</b>   | <b>-2.3%</b>   | <b>\$ 8,460,210</b>   | <b>6.3%</b>     | <b>\$ 8,995,187</b>   | <b>\$ 9,202,864</b>   | <b>-2.3%</b>   | <b>\$ 8,460,210</b>   | <b>6.3%</b>     |
| <b>NET OPERATING REVENUE</b>                                 | <b>\$ 41,445,415</b>  | <b>\$ 38,905,011</b>  | <b>6.5%</b>    | <b>\$ 36,331,308</b>  | <b>14.1%</b>    | <b>\$ 41,445,415</b>  | <b>\$ 38,905,011</b>  | <b>6.5%</b>    | <b>\$ 36,331,308</b>  | <b>14.1%</b>    |
| <b><u>OPERATING EXPENSES</u></b>                             |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Salaries and Wages                                           | \$ 17,382,733         | \$ 16,539,455         | 5.1%           | \$ 16,732,482         | 3.9%            | \$ 17,382,733         | \$ 16,539,455         | 5.1%           | \$ 16,732,482         | 3.9%            |
| Benefits                                                     | 2,129,217             | 2,317,428             | -8.1%          | 2,294,843             | -7.2%           | 2,129,217             | 2,317,428             | -8.1%          | 2,294,843             | -7.2%           |
| Temporary Labor                                              | 1,397,238             | 1,269,461             | 10.1%          | 1,487,421             | -6.1%           | 1,397,238             | 1,269,461             | 10.1%          | 1,487,421             | -6.1%           |
| Physician Fees                                               | 1,361,515             | 1,309,996             | 3.9%           | 1,301,348             | 4.6%            | 1,361,515             | 1,309,996             | 3.9%           | 1,301,348             | 4.6%            |
| Texas Tech Support                                           | 1,042,284             | 1,042,618             | 0.0%           | 992,714               | 5.0%            | 1,042,284             | 1,042,618             | 0.0%           | 992,714               | 5.0%            |
| Purchased Services                                           | 4,912,818             | 4,887,681             | 0.5%           | 4,578,226             | 7.3%            | 4,912,818             | 4,887,681             | 0.5%           | 4,578,226             | 7.3%            |
| Supplies                                                     | 7,042,936             | 6,993,425             | 0.7%           | 8,088,550             | -12.9%          | 7,042,936             | 6,993,425             | 0.7%           | 8,088,550             | -12.9%          |
| Utilities                                                    | 306,281               | 282,764               | 8.3%           | 331,860               | -7.7%           | 306,281               | 282,764               | 8.3%           | 331,860               | -7.7%           |
| Repairs and Maintenance                                      | 1,071,716             | 951,450               | 12.6%          | 761,978               | 40.6%           | 1,071,716             | 951,450               | 12.6%          | 761,978               | 40.6%           |
| Leases and Rent                                              | 189,029               | 203,735               | -7.2%          | 163,914               | 15.3%           | 189,029               | 203,735               | -7.2%          | 163,914               | 15.3%           |
| Insurance                                                    | 192,116               | 205,576               | -6.5%          | 226,781               | -15.3%          | 192,116               | 205,576               | -6.5%          | 226,781               | -15.3%          |
| Interest Expense                                             | 87,073                | 79,673                | 9.3%           | 89,056                | -2.2%           | 87,073                | 79,673                | 9.3%           | 89,056                | -2.2%           |
| ECHDA                                                        | 152,958               | 113,629               | 34.6%          | 86,221                | 77.4%           | 152,958               | 113,629               | 34.6%          | 86,221                | 77.4%           |
| Other Expense                                                | 245,781               | 227,250               | 8.2%           | 239,599               | 2.6%            | 245,781               | 227,250               | 8.2%           | 239,599               | 2.6%            |
| <b>TOTAL OPERATING EXPENSES</b>                              | <b>\$ 37,513,695</b>  | <b>\$ 36,424,141</b>  | <b>3.0%</b>    | <b>\$ 37,374,991</b>  | <b>0.4%</b>     | <b>\$ 37,513,695</b>  | <b>\$ 36,424,141</b>  | <b>3.0%</b>    | <b>\$ 37,374,991</b>  | <b>0.4%</b>     |
| Depreciation/Amortization                                    | \$ 2,234,393          | \$ 2,214,387          | 0.9%           | \$ 2,049,516          | 9.0%            | \$ 2,234,393          | \$ 2,214,387          | 0.9%           | \$ 2,049,516          | 9.0%            |
| (Gain) Loss on Sale of Assets                                | (24,114)              | -                     | 0.0%           | -                     | 0.0%            | (24,114)              | -                     | 0.0%           | -                     | 0.0%            |
| <b>TOTAL OPERATING COSTS</b>                                 | <b>\$ 39,723,974</b>  | <b>\$ 38,638,528</b>  | <b>2.8%</b>    | <b>\$ 39,424,507</b>  | <b>0.8%</b>     | <b>\$ 39,723,974</b>  | <b>\$ 38,638,528</b>  | <b>2.8%</b>    | <b>\$ 39,424,507</b>  | <b>0.8%</b>     |
| <b>NET GAIN (LOSS) FROM OPERATIONS</b>                       | <b>\$ 1,721,440</b>   | <b>\$ 266,483</b>     | <b>-546.0%</b> | <b>\$ (3,093,199)</b> | <b>155.7%</b>   | <b>\$ 1,721,440</b>   | <b>\$ 266,483</b>     | <b>-546.0%</b> | <b>\$ (3,093,199)</b> | <b>-155.7%</b>  |
| Operating Margin                                             | 4.15%                 | 0.68%                 | 506.4%         | -8.51%                | -148.8%         | 4.15%                 | 0.68%                 | 506.4%         | -8.51%                | -148.8%         |
| <b><u>NONOPERATING REVENUE/EXPENSE</u></b>                   |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Interest Income                                              | \$ 272,715            | \$ 184,607            | 47.7%          | \$ 66,625             | 309.3%          | \$ 272,715            | \$ 184,607            | 47.7%          | \$ 66,625             | 309.3%          |
| Tobacco Settlement                                           | -                     | -                     | 0.0%           | -                     | 0.0%            | -                     | -                     | 0.0%           | -                     | 0.0%            |
| Opioid Abatement Fund                                        | -                     | -                     | 0.0%           | -                     | 0.0%            | -                     | -                     | 0.0%           | -                     | 0.0%            |
| Trauma Funds                                                 | -                     | -                     | 0.0%           | -                     | 0.0%            | -                     | -                     | 0.0%           | -                     | 0.0%            |
| Donations                                                    | -                     | 8,135                 | -100.0%        | 64,243                | -100.0%         | -                     | 8,135                 | -100.0%        | 64,243                | -100.0%         |
| COVID-19 Stimulus                                            | -                     | -                     | 0.0%           | -                     | 0.0%            | -                     | -                     | 0.0%           | -                     | 0.0%            |
| <b>CHANGE IN NET POSITION BEFORE<br/>INVESTMENT ACTIVITY</b> | <b>\$ 1,994,155</b>   | <b>\$ 459,225</b>     | <b>-334.2%</b> | <b>\$ (2,962,331)</b> | <b>167.3%</b>   | <b>\$ 1,994,155</b>   | <b>\$ 459,225</b>     | <b>-334.2%</b> | <b>\$ (2,962,331)</b> | <b>167.3%</b>   |
| Unrealized Gain/(Loss) on Investments                        | \$ 106,531            | \$ 100,093            | 0.0%           | \$ 14,457             | 636.9%          | \$ 106,531            | \$ 100,093            | 0.0%           | \$ 14,457             | 636.9%          |
| Investment in Subsidiaries                                   | 18,187                | 85,799                | -78.8%         | 2,375                 | 665.8%          | 18,187                | 85,799                | -78.8%         | 2,375                 | 665.8%          |
| <b>CHANGE IN NET POSITION</b>                                | <b>\$ 2,118,873</b>   | <b>\$ 645,117</b>     | <b>-228.4%</b> | <b>\$ (2,945,500)</b> | <b>171.9%</b>   | <b>\$ 2,118,873</b>   | <b>\$ 645,117</b>     | <b>-228.4%</b> | <b>\$ (2,945,500)</b> | <b>171.9%</b>   |
| <b>ADJUSTED OPERATING EBIDA</b>                              | <b>\$ 3,276,277</b>   | <b>\$ 1,797,685</b>   | <b>82.2%</b>   | <b>\$ (1,626,934)</b> | <b>-301.4%</b>  | <b>\$ 3,276,277</b>   | <b>\$ 1,797,685</b>   | <b>82.2%</b>   | <b>\$ (1,626,933)</b> | <b>-301.4%</b>  |



**ECTOR COUNTY HOSPITAL DISTRICT  
HOSPITAL OPERATIONS SUMMARY  
OCTOBER 2025**

|                                                           | CURRENT MONTH         |                       |                |                       |                 | YEAR TO DATE          |                       |                |                       |                 |
|-----------------------------------------------------------|-----------------------|-----------------------|----------------|-----------------------|-----------------|-----------------------|-----------------------|----------------|-----------------------|-----------------|
|                                                           | ACTUAL                | BUDGET                | BUDGET<br>VAR  | PRIOR YR              | PRIOR<br>YR VAR | ACTUAL                | BUDGET                | BUDGET<br>VAR  | PRIOR YR              | PRIOR<br>YR VAR |
| <b>PATIENT REVENUE</b>                                    |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Inpatient Revenue                                         | \$ 62,159,315         | \$ 57,839,776         | 7.5%           | \$ 57,356,017         | 8.4%            | \$ 62,159,315         | \$ 57,839,776         | 7.5%           | \$ 57,356,017         | 8.4%            |
| Outpatient Revenue                                        | 55,764,013            | 52,042,459            | 7.2%           | 59,333,524            | -6.0%           | 55,764,013            | 52,042,459            | 7.2%           | 59,333,524            | -6.0%           |
| <b>TOTAL PATIENT REVENUE</b>                              | <b>\$ 117,923,328</b> | <b>\$ 109,882,235</b> | <b>7.3%</b>    | <b>\$ 116,689,540</b> | <b>1.1%</b>     | <b>\$ 117,923,328</b> | <b>\$ 109,882,235</b> | <b>7.3%</b>    | <b>\$ 116,689,540</b> | <b>1.1%</b>     |
| <b>DEDUCTIONS FROM REVENUE</b>                            |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Contractual Adjustments                                   | \$ 75,014,305         | \$ 70,696,458         | 6.1%           | \$ 77,215,544         | -2.9%           | \$ 75,014,305         | \$ 70,696,458         | 6.1%           | \$ 77,215,544         | -2.9%           |
| Policy Adjustments                                        | 89,532                | 160,285               | -44.1%         | 28,463                | 214.6%          | 89,532                | 160,285               | -44.1%         | 28,463                | 214.6%          |
| Uninsured Discount                                        | 6,326,573             | 8,962,633             | -29.4%         | 8,659,204             | -26.9%          | 6,326,573             | 8,962,633             | -29.4%         | 8,659,204             | -26.9%          |
| Indigent Care                                             | 1,551,996             | 1,172,494             | 32.4%          | 1,662,656             | -6.7%           | 1,551,996             | 1,172,494             | 32.4%          | 1,662,656             | -6.7%           |
| Provision for Bad Debts                                   | 8,632,960             | 5,334,494             | 61.8%          | 5,734,659             | 50.5%           | 8,632,960             | 5,334,494             | 61.8%          | 5,734,659             | 50.5%           |
| <b>TOTAL REVENUE DEDUCTIONS</b>                           | <b>\$ 91,615,366</b>  | <b>\$ 86,326,364</b>  | <b>6.1%</b>    | <b>\$ 93,300,526</b>  | <b>-1.8%</b>    | <b>\$ 91,615,366</b>  | <b>\$ 86,326,364</b>  | <b>6.1%</b>    | <b>\$ 93,300,526</b>  | <b>-1.8%</b>    |
|                                                           | <b>77.69%</b>         | <b>78.56%</b>         |                | <b>79.96%</b>         |                 | <b>77.69%</b>         | <b>78.56%</b>         |                | <b>79.96%</b>         |                 |
| <b>OTHER PATIENT REVENUE</b>                              |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Medicaid Supplemental Payments                            | \$ 1,446,862          | \$ 1,457,917          | -0.8%          | \$ 1,810,333          | -20.1%          | \$ 1,446,862          | \$ 1,457,917          | -0.8%          | \$ 1,810,333          | -20.1%          |
| DSRIP/CHIRP                                               | 1,252,500             | 1,252,500             | 0.0%           | (594,038)             | -310.8%         | 1,252,500             | 1,252,500             | 0.0%           | (594,038)             | -310.8%         |
| <b>TOTAL OTHER PATIENT REVENUE</b>                        | <b>\$ 2,699,362</b>   | <b>\$ 2,710,417</b>   | <b>-0.4%</b>   | <b>\$ 1,216,295</b>   | <b>121.9%</b>   | <b>\$ 2,699,362</b>   | <b>\$ 2,710,417</b>   | <b>-0.4%</b>   | <b>\$ 1,216,295</b>   | <b>121.9%</b>   |
| <b>NET PATIENT REVENUE</b>                                | <b>\$ 29,007,325</b>  | <b>\$ 26,266,288</b>  | <b>10.4%</b>   | <b>\$ 24,605,309</b>  | <b>17.9%</b>    | <b>\$ 29,007,325</b>  | <b>\$ 26,266,288</b>  | <b>10.4%</b>   | <b>\$ 24,605,309</b>  | <b>17.9%</b>    |
| <b>OTHER REVENUE</b>                                      |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Tax Revenue                                               | \$ 7,396,987          | \$ 7,445,396          | -0.7%          | \$ 6,729,882          | 9.9%            | \$ 7,396,987          | \$ 7,445,396          | -0.7%          | \$ 6,729,882          | 9.9%            |
| Other Revenue                                             | 1,285,993             | 1,488,528             | -13.6%         | 1,366,583             | -5.9%           | 1,285,993             | 1,488,528             | -13.6%         | 1,366,583             | -5.9%           |
| <b>TOTAL OTHER REVENUE</b>                                | <b>\$ 8,682,980</b>   | <b>\$ 8,933,924</b>   | <b>-2.8%</b>   | <b>\$ 8,096,465</b>   | <b>7.2%</b>     | <b>\$ 8,682,980</b>   | <b>\$ 8,933,924</b>   | <b>-2.8%</b>   | <b>\$ 8,096,465</b>   | <b>7.2%</b>     |
| <b>NET OPERATING REVENUE</b>                              | <b>\$ 37,690,304</b>  | <b>\$ 35,200,212</b>  | <b>7.1%</b>    | <b>\$ 32,701,774</b>  | <b>15.3%</b>    | <b>\$ 37,690,304</b>  | <b>\$ 35,200,212</b>  | <b>7.1%</b>    | <b>\$ 32,701,774</b>  | <b>15.3%</b>    |
| <b>OPERATING EXPENSE</b>                                  |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Salaries and Wages                                        | \$ 12,397,256         | \$ 11,546,987         | 7.4%           | \$ 11,860,095         | 4.5%            | \$ 12,397,256         | \$ 11,546,987         | 7.4%           | \$ 11,860,095         | 4.5%            |
| Benefits                                                  | 1,791,445             | 1,907,520             | -6.1%          | 1,943,965             | -7.8%           | 1,791,445             | 1,907,520             | -6.1%          | 1,943,965             | -7.8%           |
| Temporary Labor                                           | 665,774               | 495,758               | 34.3%          | 768,354               | -13.4%          | 665,774               | 495,758               | 34.3%          | 768,354               | -13.4%          |
| Physician Fees                                            | 1,405,746             | 1,356,975             | 3.6%           | 1,384,383             | 1.5%            | 1,405,746             | 1,356,975             | 3.6%           | 1,384,383             | 1.5%            |
| Texas Tech Support                                        | 1,042,284             | 1,042,618             | 0.0%           | 992,714               | 5.0%            | 1,042,284             | 1,042,618             | 0.0%           | 992,714               | 5.0%            |
| Purchased Services                                        | 5,279,190             | 5,284,226             | -0.1%          | 4,886,517             | 8.0%            | 5,279,190             | 5,284,226             | -0.1%          | 4,886,517             | 8.0%            |
| Supplies                                                  | 6,996,051             | 6,916,290             | 1.2%           | 8,002,292             | -12.6%          | 6,996,051             | 6,916,290             | 1.2%           | 8,002,292             | -12.6%          |
| Utilities                                                 | 305,565               | 281,859               | 8.4%           | 330,901               | -7.7%           | 305,565               | 281,859               | 8.4%           | 330,901               | -7.7%           |
| Repairs and Maintenance                                   | 1,068,108             | 950,974               | 12.3%          | 761,978               | 40.2%           | 1,068,108             | 950,974               | 12.3%          | 761,978               | 40.2%           |
| Leases and Rentals                                        | 24,683                | 41,354                | -40.3%         | 13,011                | 89.7%           | 24,683                | 41,354                | -40.3%         | 13,011                | 89.7%           |
| Insurance                                                 | 125,975               | 136,272               | -7.6%          | 165,003               | -23.7%          | 125,975               | 136,272               | -7.6%          | 165,003               | -23.7%          |
| Interest Expense                                          | 87,073                | 79,673                | 9.3%           | 89,056                | -2.2%           | 87,073                | 79,673                | 9.3%           | 89,056                | -2.2%           |
| ECHDA                                                     | 152,958               | 113,629               | 34.6%          | 86,221                | 77.4%           | 152,958               | 113,629               | 34.6%          | 86,221                | 77.4%           |
| Other Expense                                             | 161,668               | 161,634               | 0.0%           | 156,626               | 3.2%            | 161,668               | 161,634               | 0.0%           | 156,626               | 3.2%            |
| <b>TOTAL OPERATING EXPENSES</b>                           | <b>\$ 31,503,776</b>  | <b>\$ 30,315,769</b>  | <b>3.9%</b>    | <b>\$ 31,441,117</b>  | <b>0.2%</b>     | <b>\$ 31,503,776</b>  | <b>\$ 30,315,769</b>  | <b>3.9%</b>    | <b>\$ 31,441,117</b>  | <b>0.2%</b>     |
| Depreciation/Amortization                                 | \$ 2,222,970          | \$ 2,201,802          | 1.0%           | \$ 2,037,585          | 9.1%            | \$ 2,222,970          | \$ 2,201,802          | 1.0%           | \$ 2,037,585          | 9.1%            |
| (Gain)/Loss on Disposal of Assets                         | (24,114)              | -                     | 0.0%           | -                     | 0.0%            | (24,114)              | -                     | 0.0%           | -                     | 0.0%            |
| <b>TOTAL OPERATING COSTS</b>                              | <b>\$ 33,702,632</b>  | <b>\$ 32,517,571</b>  | <b>3.6%</b>    | <b>\$ 33,478,702</b>  | <b>0.7%</b>     | <b>\$ 33,702,632</b>  | <b>\$ 32,517,571</b>  | <b>3.6%</b>    | <b>\$ 33,478,702</b>  | <b>0.7%</b>     |
| <b>NET GAIN (LOSS) FROM OPERATIONS</b>                    | <b>\$ 3,987,672</b>   | <b>\$ 2,682,641</b>   | <b>48.6%</b>   | <b>\$ (776,929)</b>   | <b>613.3%</b>   | <b>\$ 3,987,672</b>   | <b>\$ 2,682,641</b>   | <b>48.6%</b>   | <b>\$ (776,928)</b>   | <b>613.3%</b>   |
| Operating Margin                                          | 10.58%                | 7.62%                 | 38.8%          | -2.38%                | -545.3%         | 10.58%                | 7.62%                 | 38.8%          | -2.38%                | -545.3%         |
| <b>NONOPERATING REVENUE/EXPENSE</b>                       |                       |                       |                |                       |                 |                       |                       |                |                       |                 |
| Interest Income                                           | \$ 272,715            | \$ 184,607            | 47.7%          | \$ 66,625             | 309.3%          | \$ 272,715            | \$ 184,607            | 47.7%          | \$ 66,625             | 309.3%          |
| Tobacco Settlement                                        | -                     | -                     | 0.0%           | -                     | 0.0%            | -                     | -                     | 0.0%           | -                     | 0.0%            |
| Opioid Abatement Fund                                     | -                     | -                     | 0.0%           | -                     | 0.0%            | -                     | -                     | 0.0%           | -                     | 0.0%            |
| Trauma Funds                                              | -                     | -                     | 0.0%           | -                     | 0.0%            | -                     | -                     | 0.0%           | -                     | 0.0%            |
| Donations                                                 | -                     | 8,135                 | -100.0%        | 64,243                | -100.0%         | -                     | 8,135                 | -100.0%        | 64,243                | -100.0%         |
| COVID-19 Stimulus                                         | -                     | -                     | 0.0%           | -                     | 0.0%            | -                     | -                     | 0.0%           | -                     | 0.0%            |
| <b>CHANGE IN NET POSITION BEFORE CAPITAL CONTRIBUTION</b> | <b>\$ 4,260,387</b>   | <b>\$ 2,875,383</b>   | <b>48.2%</b>   | <b>\$ (646,061)</b>   | <b>-759.4%</b>  | <b>\$ 4,260,387</b>   | <b>\$ 2,875,383</b>   | <b>48.2%</b>   | <b>\$ (646,060)</b>   | <b>-759.4%</b>  |
| Procure Capital Contribution                              | (2,292,190)           | (2,430,600)           | -5.7%          | (2,360,472)           | -2.9%           | (2,292,190)           | (2,430,600)           | -5.7%          | (2,360,472)           | -2.9%           |
| <b>CHANGE IN NET POSITION BEFORE INVESTMENT ACTIVITY</b>  | <b>\$ 1,968,197</b>   | <b>\$ 444,783</b>     | <b>-342.5%</b> | <b>\$ (3,006,532)</b> | <b>165.5%</b>   | <b>\$ 1,968,197</b>   | <b>\$ 444,783</b>     | <b>-342.5%</b> | <b>\$ (3,006,532)</b> | <b>165.5%</b>   |
| Unrealized Gain/(Loss) on Investments                     | \$ 106,531            | \$ 100,093            | 6.4%           | \$ 14,457             | 636.9%          | \$ 106,531            | \$ 100,093            | 6.4%           | \$ 14,457             | 636.9%          |
| Investment in Subsidiaries                                | 18,187                | 85,799                | -78.8%         | 2,375                 | 665.8%          | 18,187                | 85,799                | -78.8%         | 2,375                 | 665.8%          |
| <b>CHANGE IN NET POSITION</b>                             | <b>\$ 2,092,915</b>   | <b>\$ 630,675</b>     | <b>-231.9%</b> | <b>\$ (2,989,701)</b> | <b>170.0%</b>   | <b>\$ 2,092,915</b>   | <b>\$ 630,675</b>     | <b>-231.9%</b> | <b>\$ (2,989,701)</b> | <b>170.0%</b>   |
| <b>ADJUSTED OPERATING EBIDA</b>                           | <b>\$ 5,531,086</b>   | <b>\$ 4,201,258</b>   | <b>31.7%</b>   | <b>\$ 677,406</b>     | <b>716.5%</b>   | <b>\$ 5,531,086</b>   | <b>\$ 4,201,258</b>   | <b>31.7%</b>   | <b>\$ 677,407</b>     | <b>716.5%</b>   |

**ECTOR COUNTY HOSPITAL DISTRICT  
PROCARE OPERATIONS SUMMARY  
OCTOBER 2025**

|                                        | CURRENT MONTH  |                |               |                |                 | YEAR TO DATE   |                |               |                |                 |
|----------------------------------------|----------------|----------------|---------------|----------------|-----------------|----------------|----------------|---------------|----------------|-----------------|
|                                        | ACTUAL         | BUDGET         | BUDGET<br>VAR | PRIOR YR       | PRIOR<br>YR VAR | ACTUAL         | BUDGET         | BUDGET<br>VAR | PRIOR YR       | PRIOR<br>YR VAR |
| <b>PATIENT REVENUE</b>                 |                |                |               |                |                 |                |                |               |                |                 |
| Outpatient Revenue                     | \$ 11,784,509  | \$ 11,982,959  | -1.7%         | \$ 11,570,063  | 1.9%            | \$ 11,784,509  | \$ 11,982,959  | -1.7%         | \$ 11,570,063  | 1.9%            |
| <b>TOTAL PATIENT REVENUE</b>           | \$ 11,784,509  | \$ 11,982,959  | -1.7%         | \$ 11,570,063  | 1.9%            | \$ 11,784,509  | \$ 11,982,959  | -1.7%         | \$ 11,570,063  | 1.9%            |
| <b>DEDUCTIONS FROM REVENUE</b>         |                |                |               |                |                 |                |                |               |                |                 |
| Contractual Adjustments                | \$ 5,856,968   | \$ 6,264,425   | -6.5%         | \$ 5,860,612   | -0.1%           | \$ 5,856,968   | \$ 6,264,425   | -6.5%         | \$ 5,860,612   | -0.1%           |
| Policy Adjustments                     | 720,778        | 988,755        | -27.1%        | 1,091,350      | -34.0%          | 720,778        | 988,755        | -27.1%        | 1,091,350      | -34.0%          |
| Uninsured Discount                     | 275,985        | 260,733        | 5.8%          | 190,496        | 44.9%           | 275,985        | 260,733        | 5.8%          | 190,496        | 44.9%           |
| Indigent                               | 8,387          | 10,468         | -19.9%        | 10,380         | -19.2%          | 8,387          | 10,468         | -19.9%        | 10,380         | -19.2%          |
| Provision for Bad Debts                | 1,516,320      | 1,058,260      | 43.3%         | 1,193,781      | 27.0%           | 1,516,320      | 1,058,260      | 43.3%         | 1,193,781      | 27.0%           |
| <b>TOTAL REVENUE DEDUCTIONS</b>        | \$ 8,378,439   | \$ 8,582,641   | -2.4%         | \$ 8,346,620   | 0.4%            | \$ 8,378,439   | \$ 8,582,641   | -2.4%         | \$ 8,346,620   | 0.4%            |
|                                        | 71.10%         | 71.62%         |               | 72.14%         |                 | 71.10%         | 71.62%         |               | 72.14%         |                 |
| <b>NET PATIENT REVENUE</b>             | \$ 3,406,070   | \$ 3,400,318   | 0.2%          | \$ 3,223,443   | 5.7%            | \$ 3,406,070   | \$ 3,400,318   | 0.2%          | \$ 3,223,443   | 5.7%            |
| <b>OTHER REVENUE</b>                   |                |                |               |                |                 |                |                |               |                |                 |
| Other Income                           | \$ 310,249     | \$ 267,839     | 15.8%         | \$ 360,203     | -13.9%          | \$ 310,249     | \$ 267,839     | 15.8%         | \$ 360,203     | -13.9%          |
| <b>TOTAL OTHER REVENUE</b>             |                |                |               |                |                 |                |                |               |                |                 |
| <b>NET OPERATING REVENUE</b>           | \$ 3,716,319   | \$ 3,668,157   | 1.3%          | \$ 3,583,646   | 3.7%            | \$ 3,716,319   | \$ 3,668,157   | 1.3%          | \$ 3,583,646   | 3.7%            |
| <b>OPERATING EXPENSE</b>               |                |                |               |                |                 |                |                |               |                |                 |
| Salaries and Wages                     | \$ 4,736,686   | \$ 4,741,458   | -0.1%         | \$ 4,635,258   | 2.2%            | \$ 4,736,686   | \$ 4,741,458   | -0.1%         | \$ 4,635,258   | 2.2%            |
| Benefits                               | 325,169        | 393,115        | -17.3%        | 341,597        | -4.8%           | 325,169        | 393,115        | -17.3%        | 341,597        | -4.8%           |
| Temporary Labor                        | 731,465        | 773,703        | -5.5%         | 719,066        | 1.7%            | 731,465        | 773,703        | -5.5%         | 719,066        | 1.7%            |
| Physician Fees                         | 215,017        | 212,269        | 1.3%          | 176,213        | 22.0%           | 215,017        | 212,269        | 1.3%          | 176,213        | 22.0%           |
| Purchased Services                     | (366,910)      | (399,035)      | -8.1%         | (310,512)      | 18.2%           | (366,910)      | (399,035)      | -8.1%         | (310,512)      | 18.2%           |
| Supplies                               | 46,208         | 76,795         | -39.8%        | 86,050         | -46.3%          | 46,208         | 76,795         | -39.8%        | 86,050         | -46.3%          |
| Utilities                              | 716            | 905            | -20.9%        | 959            | -25.3%          | 716            | 905            | -20.9%        | 959            | -25.3%          |
| Repairs and Maintenance                | 3,607          | 476            | 657.8%        | -              | 0.0%            | 3,607          | 476            | 657.8%        | -              | 0.0%            |
| Leases and Rentals                     | 163,692        | 161,579        | 1.3%          | 148,910        | 9.9%            | 163,692        | 161,579        | 1.3%          | 148,910        | 9.9%            |
| Insurance                              | 57,677         | 59,854         | -3.6%         | 52,056         | 10.8%           | 57,677         | 59,854         | -3.6%         | 52,056         | 10.8%           |
| Other Expense                          | 83,758         | 65,051         | 28.8%         | 82,591         | 1.4%            | 83,758         | 65,051         | 28.8%         | 82,591         | 1.4%            |
| <b>TOTAL OPERATING EXPENSES</b>        | \$ 5,997,086   | \$ 6,086,170   | -1.5%         | \$ 5,932,187   | 1.1%            | \$ 5,997,086   | \$ 6,086,170   | -1.5%         | \$ 5,932,187   | 1.1%            |
| Depreciation/Amortization              | \$ 11,423      | \$ 12,585      | -9.2%         | \$ 11,930      | -4.3%           | \$ 11,423      | \$ 12,585      | -9.2%         | \$ 11,930      | -4.3%           |
| (Gain)/Loss on Sale of Assets          | -              | -              | 0.0%          | -              | 0.0%            | -              | -              | 0.0%          | -              | 0.0%            |
| <b>TOTAL OPERATING COSTS</b>           | \$ 6,008,509   | \$ 6,098,755   | -1.5%         | \$ 5,944,118   | 1.1%            | \$ 6,008,509   | \$ 6,098,755   | -1.5%         | \$ 5,944,118   | 1.1%            |
| <b>NET GAIN (LOSS) FROM OPERATIONS</b> | \$ (2,292,190) | \$ (2,430,598) | -5.7%         | \$ (2,360,472) | -2.9%           | \$ (2,292,190) | \$ (2,430,598) | -5.7%         | \$ (2,360,472) | -2.9%           |
| Operating Margin                       | -61.68%        | -66.26%        | -6.9%         | -65.87%        | -6.4%           | -61.68%        | -66.26%        | -6.9%         | -65.87%        | -6.4%           |
| COVID-19 Stimulus                      | \$ -           | \$ -           | 0.0%          | \$ -           | 0.0%            | \$ -           | \$ -           | 0.0%          | \$ -           | 0.0%            |
| MCH Contribution                       | \$ 2,292,190   | \$ 2,430,598   | -5.7%         | \$ 2,360,472   | -2.9%           | \$ 2,292,190   | \$ 2,430,598   | -5.7%         | \$ 2,360,472   | -2.9%           |
| <b>CAPITAL CONTRIBUTION</b>            | \$ -           | \$ -           | 0.0%          | \$ -           | 0.0%            | \$ -           | \$ -           | 0.0%          | \$ -           | 0.0%            |
| <b>ADJUSTED OPERATING EBIDA</b>        | \$ (2,280,766) | \$ (2,418,013) | 5.7%          | \$ (2,348,541) | 2.9%            | \$ (2,280,766) | \$ (2,418,013) | 5.7%          | \$ (2,348,541) | 2.9%            |

**MONTHLY STATISTICAL REPORT**

|                            | CURRENT MONTH |        |        |        |        | YEAR TO DATE |        |        |        |        |
|----------------------------|---------------|--------|--------|--------|--------|--------------|--------|--------|--------|--------|
|                            |               |        |        |        |        |              |        |        |        |        |
| Total Office Visits        | 8,715         | 8,096  | 7.6%   | 8,595  | 1.40%  | 8,715        | 8,096  | 7.6%   | 8,595  | 1.40%  |
| Total Hospital Visits      | 6,871         | 7,024  | -2.2%  | 6,815  | 0.82%  | 6,871        | 7,024  | -2.2%  | 6,815  | 0.82%  |
| Total Procedures           | 14,306        | 14,722 | -2.8%  | 14,676 | -2.52% | 14,306       | 14,722 | -2.8%  | 14,676 | -2.52% |
| Total Surgeries            | 771           | 810    | -4.8%  | 781    | -1.28% | 771          | 810    | -4.8%  | 781    | -1.28% |
| Total Provider FTE's       | 86.4          | 89.4   | -3.4%  | 86.5   | -0.19% | 86.4         | 89.4   | -3.4%  | 86.5   | -0.19% |
| Total Staff FTE's          | 123.8         | 142.7  | -13.2% | 113.8  | 8.84%  | 123.8        | 142.7  | -13.2% | 113.8  | 8.84%  |
| Total Administrative FTE's | 8.1           | 9.5    | -14.6% | 7.8    | 4.60%  | 8.1          | 9.5    | -14.6% | 7.8    | 4.60%  |
| Total FTE's                | 218.3         | 241.6  | -9.6%  | 208.1  | 4.93%  | 218.3        | 241.6  | -9.6%  | 208.1  | 4.93%  |

**ECTOR COUNTY HOSPITAL DISTRICT  
TRAUMACARE OPERATIONS SUMMARY  
OCTOBER 2025**

|                                        | CURRENT MONTH |            |               |            |                 |  | YEAR TO DATE |            |               |            |                 |  |
|----------------------------------------|---------------|------------|---------------|------------|-----------------|--|--------------|------------|---------------|------------|-----------------|--|
|                                        | ACTUAL        | BUDGET     | BUDGET<br>VAR | PRIOR YR   | PRIOR<br>YR VAR |  | ACTUAL       | BUDGET     | BUDGET<br>VAR | PRIOR YR   | PRIOR<br>YR VAR |  |
| <b>PATIENT REVENUE</b>                 |               |            |               |            |                 |  |              |            |               |            |                 |  |
| Outpatient Revenue                     | \$ 204,771    | \$ 181,693 | 12.7%         | \$ 222,117 | -7.8%           |  | \$ 204,771   | \$ 181,693 | 12.7%         | \$ 222,117 | -7.8%           |  |
| <b>TOTAL PATIENT REVENUE</b>           | \$ 204,771    | \$ 181,693 | 12.7%         | \$ 222,117 | -7.8%           |  | \$ 204,771   | \$ 181,693 | 12.7%         | \$ 222,117 | -7.8%           |  |
| <b>DEDUCTIONS FROM REVENUE</b>         |               |            |               |            |                 |  |              |            |               |            |                 |  |
| Contractual Adjustments                | \$ 120,892    | \$ 83,293  | 45.1%         | \$ 115,664 | 4.5%            |  | \$ 120,892   | \$ 83,293  | 45.1%         | \$ 115,664 | 4.5%            |  |
| Policy Adjustments                     | 24,412        | 32,826     | -25.6%        | 33,769     | -27.7%          |  | 24,412       | 32,826     | -25.6%        | 33,769     | -27.7%          |  |
| Uninsured Discount                     | -             | -          | 0.0%          | -          | 0.0%            |  | -            | -          | 0.0%          | -          | 0.0%            |  |
| Indigent                               | -             | -          | 0.0%          | -          | 0.0%            |  | -            | -          | 0.0%          | -          | 0.0%            |  |
| Provision for Bad Debts                | 22,634        | 30,033     | -24.6%        | 30,338     | -25.4%          |  | 22,634       | 30,033     | -24.6%        | 30,338     | -25.4%          |  |
| <b>TOTAL REVENUE DEDUCTIONS</b>        | \$ 167,938    | \$ 146,152 | 14.9%         | \$ 179,771 | -6.6%           |  | \$ 167,938   | \$ 146,152 | 14.9%         | \$ 179,771 | -6.6%           |  |
|                                        | 82.01%        | 80.44%     |               | 80.94%     |                 |  | 82.01%       | 80.44%     |               | 80.94%     |                 |  |
| <b>NET PATIENT REVENUE</b>             | \$ 36,833     | \$ 35,541  | 3.6%          | \$ 42,346  | -13.0%          |  | \$ 36,833    | \$ 35,541  | 3.6%          | \$ 42,346  | -13.0%          |  |
|                                        |               |            |               |            |                 |  | 18.0%        |            |               |            |                 |  |
| <b>OTHER REVENUE</b>                   |               |            |               |            |                 |  |              |            |               |            |                 |  |
| Other Income                           | \$ 1,959      | \$ 1,101   | 77.9%         | \$ 3,542   | -44.7%          |  | \$ 1,959     | \$ 1,101   | 77.9%         | \$ 3,542   | -44.7%          |  |
| <b>TOTAL OTHER REVENUE</b>             |               |            |               |            |                 |  |              |            |               |            |                 |  |
| <b>NET OPERATING REVENUE</b>           | \$ 38,791     | \$ 36,642  | 5.9%          | \$ 45,888  | -15.5%          |  | \$ 38,791    | \$ 36,642  | 5.9%          | \$ 45,888  | -15.5%          |  |
|                                        |               |            |               |            |                 |  | -            |            |               |            |                 |  |
| <b>OPERATING EXPENSE</b>               |               |            |               |            |                 |  |              |            |               |            |                 |  |
| Salaries and Wages                     | \$ 248,791    | \$ 251,010 | -0.9%         | \$ 237,129 | 4.9%            |  | \$ 248,791   | \$ 251,010 | -0.9%         | \$ 237,129 | 4.9%            |  |
| Benefits                               | 12,603        | 16,793     | -25.0%        | 9,281      | 35.8%           |  | 12,603       | 16,793     | -25.0%        | 9,281      | 35.8%           |  |
| Temporary Labor                        | -             | -          | 0.0%          | -          | 0.0%            |  | -            | -          | 0.0%          | -          | 0.0%            |  |
| Physician Fees                         | (259,248)     | (259,248)  | 0.0%          | (259,248)  | 0.0%            |  | (259,248)    | (259,248)  | 0.0%          | (259,248)  | 0.0%            |  |
| Purchased Services                     | 538           | 2,490      | -78.4%        | 2,220      | -75.8%          |  | 538          | 2,490      | -78.4%        | 2,220      | -75.8%          |  |
| Supplies                               | 677           | 340        | 99.2%         | 208        | 225.6%          |  | 677          | 340        | 99.2%         | 208        | 225.6%          |  |
| Utilities                              | -             | -          | 0.0%          | -          | 0.0%            |  | -            | -          | 0.0%          | -          | 0.0%            |  |
| Repairs and Maintenance                | -             | -          | 0.0%          | -          | 0.0%            |  | -            | -          | 0.0%          | -          | 0.0%            |  |
| Leases and Rentals                     | 653           | 802        | -18.5%        | 1,993      | -67.2%          |  | 653          | 802        | -18.5%        | 1,993      | -67.2%          |  |
| Insurance                              | 8,464         | 9,450      | -10.4%        | 9,722      | -12.9%          |  | 8,464        | 9,450      | -10.4%        | 9,722      | -12.9%          |  |
| Other Expense                          | 355           | 565        | -37.2%        | 382        | -7.0%           |  | 355          | 565        | -37.2%        | 382        | -7.0%           |  |
| <b>TOTAL OPERATING EXPENSES</b>        | \$ 12,833     | \$ 22,202  | -42.2%        | \$ 1,687   | 660.7%          |  | \$ 12,833    | \$ 22,202  | -42.2%        | \$ 1,687   | 660.7%          |  |
| Depreciation/Amortization              | \$ -          | \$ -       | 0.0%          | \$ -       | 0.0%            |  | \$ -         | \$ -       | 0.0%          | \$ -       | 0.0%            |  |
| (Gain)/Loss on Sale of Assets          | -             | -          | 0.0%          | -          | 0.0%            |  | -            | -          | 0.0%          | -          | 0.0%            |  |
| <b>TOTAL OPERATING COSTS</b>           | \$ 12,833     | \$ 22,202  | -42.2%        | \$ 1,687   | 660.7%          |  | \$ 12,833    | \$ 22,202  | -42.2%        | \$ 1,687   | 660.7%          |  |
| <b>NET GAIN (LOSS) FROM OPERATIONS</b> | \$ 25,958     | \$ 14,440  | 79.8%         | \$ 44,201  | -41.3%          |  | \$ 25,958    | \$ 14,440  | 79.8%         | \$ 44,201  | -41.3%          |  |
| Operating Margin                       | 66.92%        | 39.41%     | 69.8%         | 96.32%     | -30.5%          |  | 66.92%       | 39.41%     | 69.8%         | 96.32%     | -30.5%          |  |
| COVID-19 Stimulus                      | \$ -          | \$ -       | 0.0%          | \$ -       | 0.0%            |  | \$ -         | \$ -       | 0.0%          | \$ -       | 0.0%            |  |
| MCH Contribution                       | \$ -          | \$ -       | 0.0%          | \$ -       | 0.0%            |  | \$ -         | \$ -       | 0.0%          | \$ -       | 0.0%            |  |
| <b>CAPITAL CONTRIBUTION</b>            | \$ 25,958     | \$ 14,440  | 79.8%         | \$ 44,201  | -41.3%          |  | \$ 25,958    | \$ 14,440  | 79.8%         | \$ 44,201  | -41.3%          |  |
| <b>ADJUSTED OPERATING EBIDA</b>        | \$ 25,958     | \$ 14,440  | 79.8%         | \$ 44,201  | -41.3%          |  | \$ 25,958    | \$ 14,440  | 79.8%         | \$ 44,201  | -41.3%          |  |

**MONTHLY STATISTICAL REPORT**

|                      | CURRENT MONTH |     |        |     |        |  | YEAR TO DATE |     |        |     |        |  |
|----------------------|---------------|-----|--------|-----|--------|--|--------------|-----|--------|-----|--------|--|
|                      |               |     |        |     |        |  |              |     |        |     |        |  |
| Total Procedures     | 705           | 519 | 35.84% | 647 | 8.96%  |  | 705          | 519 | 35.84% | 647 | 8.96%  |  |
| Total Provider FTE's | 7.3           | 7.3 | 0.00%  | 7.4 | -0.53% |  | 7.3          | 7.3 | 0.00%  | 7.4 | -0.53% |  |
| Total Staff FTE's    | 1.0           | 0.9 | 7.30%  | 1.0 | 0.55%  |  | 1.0          | 0.9 | 7.30%  | 1.0 | 0.55%  |  |
| Total FTE's          | 8.3           | 8.3 | 0.83%  | 8.4 | -0.40% |  | 8.3          | 8.3 | 0.83%  | 8.4 | -0.40% |  |

**ECTOR COUNTY HOSPITAL DISTRICT  
DIABETES SCREENING CLINIC - OPERATIONS SUMMARY  
OCTOBER 2025**

|                                        | CURRENT MONTH     |                   |               |                   |                 | YEAR TO DATE      |                   |               |                 |                 |
|----------------------------------------|-------------------|-------------------|---------------|-------------------|-----------------|-------------------|-------------------|---------------|-----------------|-----------------|
|                                        | ACTUAL            | BUDGET            | BUDGET<br>VAR | PRIOR YR          | PRIOR<br>YR VAR | ACTUAL            | BUDGET            | BUDGET<br>VAR | PRIOR YR        | PRIOR<br>YR VAR |
| <b><u>PATIENT REVENUE</u></b>          |                   |                   |               |                   |                 |                   |                   |               |                 |                 |
| Outpatient Revenue                     | \$ 9,475          | \$ 7,274          | 30.3%         | \$ 7,700          | 23.1%           | \$ 9,475          | \$ 7,274          | 30.3%         | \$ 7,700        | 23.1%           |
| <b>TOTAL PATIENT REVENUE</b>           | \$ 9,475          | \$ 7,274          | 30.3%         | \$ 7,700          | 23.1%           | \$ 9,475          | \$ 7,274          | 30.3%         | \$ 7,700        | 23.1%           |
| <b><u>DEDUCTIONS FROM REVENUE</u></b>  |                   |                   |               |                   |                 |                   |                   |               |                 |                 |
| Contractual Adjustments                | \$ -              | \$ -              | 0.0%          | \$ -              | 0.0%            | \$ -              | \$ -              | 0.0%          | \$ -            | 0.0%            |
| Self Pay Adjustments                   | 3,107             | 5,036             | -38.3%        | 7,560             | -58.9%          | 3,107             | 5,036             | -38.3%        | 7,560           | -58.9%          |
| Bad Debts                              | -                 | -                 | 0.0%          | -                 | 0.0%            | -                 | -                 | 0.0%          | -               | 0.0%            |
| <b>TOTAL REVENUE DEDUCTIONS</b>        | \$ 3,107          | \$ 5,036          | -38.3%        | \$ 7,560          | -58.9%          | \$ 3,107          | \$ 5,036          | -38.3%        | \$ 7,560        | -58.9%          |
|                                        | 32.8%             | 69.2%             |               | 98.2%             |                 | 32.8%             | 69.2%             |               | 98.2%           |                 |
| <b>NET PATIENT REVENUE</b>             | \$ 6,368          | \$ 2,238          | 184.5%        | \$ 140            | 4438.3%         | \$ 6,368          | \$ 2,238          | 184.5%        | \$ 140          | 4438.3%         |
| <b><u>OTHER REVENUE</u></b>            |                   |                   |               |                   |                 |                   |                   |               |                 |                 |
| Other Revenue                          | \$ -              | \$ -              | 0.0%          | \$ -              | 0.0%            | \$ -              | \$ -              | 0.0%          | \$ -            | 0.0%            |
| <b>TOTAL OTHER REVENUE</b>             | \$ -              | \$ -              | 0.0%          | \$ -              | 0.0%            | \$ -              | \$ -              | 0.0%          | \$ -            | 0.0%            |
| <b>NET OPERATING REVENUE</b>           | \$ 6,368          | \$ 2,238          | 184.5%        | \$ 140            | 4438.3%         | \$ 6,368          | \$ 2,238          | 184.5%        | \$ 140          | 4438.3%         |
| <b><u>OPERATING EXPENSE</u></b>        |                   |                   |               |                   |                 |                   |                   |               |                 |                 |
| Salaries and Wages                     | \$ 1,034          | \$ 2,021          | -48.9%        | \$ 852            | 21.3%           | \$ 1,034          | \$ 2,021          | -48.9%        | \$ -            | 0.0%            |
| Benefits                               | 149               | 334               | -55.4%        | 140               | 6.4%            | 149               | 334               | -55.4%        | -               | 0.0%            |
| Physician Services                     | 10,833            | 4,231             | 156.0%        | 2,000             | 441.7%          | 10,833            | 4,231             | 156.0%        | -               | 0.0%            |
| Cost of Drugs Sold                     | -                 | -                 | 0.0%          | -                 | 0.0%            | -                 | -                 | 0.0%          | -               | 0.0%            |
| Supplies                               | 262               | 205               | 27.8%         | 60                | 336.7%          | 262               | 205               | 27.8%         | 60              | 336.7%          |
| Utilities                              | -                 | -                 | 0.0%          | -                 | 0.0%            | -                 | -                 | 0.0%          | -               | 0.0%            |
| Repairs and Maintenance                | -                 | 208               | -100.0%       | 40                | -100.0%         | -                 | 208               | -100.0%       | 40              | -100.0%         |
| Leases and Rentals                     | 24                | -                 | 0.0%          | -                 | 0.0%            | 24                | -                 | 0.0%          | -               | 0.0%            |
| Other Expense                          | -                 | -                 | 0.0%          | -                 | 0.0%            | -                 | -                 | 0.0%          | -               | 0.0%            |
| <b>TOTAL OPERATING EXPENSES</b>        | \$ 12,302         | \$ 6,999          | 75.8%         | \$ 3,092          | 297.9%          | \$ 12,302         | \$ 6,999          | 75.8%         | \$ 100          | 12228.9%        |
| Depreciation/Amortization              | \$ 905            | \$ 907            | -0.2%         | \$ 905            | 0.0%            | \$ 905            | \$ 907            | -0.2%         | \$ 905          | 0.0%            |
| <b>TOTAL OPERATING COSTS</b>           | \$ 13,207         | \$ 7,906          | 67.0%         | \$ 3,996          | 230.5%          | \$ 13,207         | \$ 7,906          | 67.0%         | \$ 1,005        | 1214.4%         |
| <b>NET GAIN (LOSS) FROM OPERATIONS</b> | <b>\$ (6,839)</b> | <b>\$ (5,668)</b> | <b>-20.7%</b> | <b>\$ (3,856)</b> | <b>-77.3%</b>   | <b>\$ (6,839)</b> | <b>\$ (5,668)</b> | <b>-20.7%</b> | <b>\$ (864)</b> | <b>-691.1%</b>  |
| Operating Margin                       | -107.39%          | -253.26%          | -57.6%        | -2748.12%         | -96.1%          | -107.39%          | -253.26%          | -57.6%        | -616.04%        | -82.6%          |

|                                     | CURRENT MONTH |     |        |     |       | YEAR TO DATE |     |        |     |       |
|-------------------------------------|---------------|-----|--------|-----|-------|--------------|-----|--------|-----|-------|
| Medical Visits                      | 36            | 24  | 50.0%  | 25  | 44.0% | 36           | 24  | 50.0%  | 25  | 44.0% |
| Hospital FTE's (Salaries and Wages) | 0.2           | 0.5 | -58.8% | 0.2 | 1.7%  | 0.2          | 0.5 | -58.8% | 0.2 | 1.7%  |

**ECTOR COUNTY HOSPITAL DISTRICT  
OCTOBER 2025**

**REVENUE BY PAYOR**

|              | CURRENT MONTH         |               |                       |               | YEAR TO DATE          |               |                    |               |
|--------------|-----------------------|---------------|-----------------------|---------------|-----------------------|---------------|--------------------|---------------|
|              | CURRENT YEAR          |               | PRIOR YEAR            |               | CURRENT YEAR          |               | PRIOR YEAR         |               |
|              | GROSS REVENUE         | %             | GROSS REVENUE         | %             | GROSS REVENUE         | %             | GROSS REVENUE      | %             |
| Medicare     | \$ 44,386,753         | 37.7%         | \$ 45,913,071         | 39.3%         | \$ 44,386,753         | 37.7%         | 45,913,071         | 39.3%         |
| Medicaid     | 11,658,801            | 9.9%          | 12,640,449            | 10.8%         | 11,658,801            | 9.9%          | 12,640,449         | 10.8%         |
| Commercial   | 44,255,497            | 37.5%         | 42,238,100            | 36.2%         | 44,255,497            | 37.5%         | 42,238,100         | 36.2%         |
| Self Pay     | 12,538,423            | 10.6%         | 11,868,629            | 10.2%         | 12,538,423            | 10.6%         | 11,868,629         | 10.2%         |
| Other        | 5,083,855             | 4.3%          | 4,029,291             | 3.5%          | 5,083,855             | 4.3%          | 4,029,291          | 3.5%          |
| <b>TOTAL</b> | <b>\$ 117,923,328</b> | <b>100.0%</b> | <b>\$ 116,689,540</b> | <b>100.0%</b> | <b>\$ 117,923,328</b> | <b>100.0%</b> | <b>116,689,540</b> | <b>100.0%</b> |

**PAYMENTS BY PAYOR**

|              | CURRENT MONTH        |               |                      |               | YEAR TO DATE         |               |                   |               |
|--------------|----------------------|---------------|----------------------|---------------|----------------------|---------------|-------------------|---------------|
|              | CURRENT YEAR         |               | PRIOR YEAR           |               | CURRENT YEAR         |               | PRIOR YEAR        |               |
|              | PAYMENTS             | %             | PAYMENTS             | %             | PAYMENTS             | %             | PAYMENTS          | %             |
| Medicare     | \$ 9,430,727         | 36.1%         | \$ 9,941,462         | 39.5%         | \$ 9,430,727         | 36.1%         | 9,941,462         | 39.5%         |
| Medicaid     | 2,812,382            | 10.8%         | 1,832,366            | 7.3%          | 2,812,382            | 10.8%         | 1,832,366         | 7.3%          |
| Commercial   | 11,213,983           | 43.0%         | 10,539,842           | 41.9%         | 11,213,983           | 43.0%         | 10,539,842        | 41.9%         |
| Self Pay     | 1,274,392            | 4.9%          | 1,451,968            | 5.8%          | 1,274,392            | 4.9%          | 1,451,968         | 5.8%          |
| Other        | 1,369,178            | 5.2%          | 1,380,222            | 5.5%          | 1,369,178            | 5.2%          | 1,380,222         | 5.5%          |
| <b>TOTAL</b> | <b>\$ 26,100,663</b> | <b>100.0%</b> | <b>\$ 25,145,859</b> | <b>100.0%</b> | <b>\$ 26,100,663</b> | <b>100.0%</b> | <b>25,145,859</b> | <b>100.0%</b> |

**ECTOR COUNTY HOSPITAL DISTRICT  
STATEMENT OF CASH FLOW  
OCTOBER 2025**

|                                                                | Hospital      | ProCare   | TraumaCare | Blended       |
|----------------------------------------------------------------|---------------|-----------|------------|---------------|
| Cash Flows from Operating Activities and Nonoperating Revenue: |               |           |            |               |
| Excess of Revenue over Expenses                                | \$ 2,092,915  | -         | 25,958     | \$ 2,118,873  |
| Noncash Expenses:                                              |               |           |            |               |
| Depreciation and Amortization                                  | 1,943,240     | 565       | -          | 1,943,805     |
| Unrealized Gain/Loss on Investments                            | 106,531       | -         | -          | 106,531       |
| Accretion (Bonds) & COVID Funding                              | (44,163)      | -         | -          | (44,163)      |
| Changes in Assets and Liabilities                              |               |           |            |               |
| Patient Receivables, Net                                       | (1,157,623)   | (143,135) | 16         | (1,300,742)   |
| Taxes Receivable/Deferred                                      | (2,493,552)   | 1,318     | -          | (2,492,234)   |
| Inventories, Prepaids and Other                                | 885,423       | (29,926)  | (379)      | 855,118       |
| LT Lease Rec                                                   | 161,018       |           |            | 161,018       |
| Deferred Inflow of Resources                                   | -             |           |            | -             |
| Accounts Payable                                               | (567,552)     | 124,434   | (53,723)   | (496,841)     |
| Accrued Expenses                                               | 1,585,482     | 46,745    | 28,129     | 1,660,355     |
| Due to Third Party Payors                                      | 23,548        | -         | -          | 23,548        |
| Deferred Inflows of Resources-GASB 87 Lessor                   | (162,220)     |           |            | (162,220)     |
| Accrued Post Retirement Benefit Costs                          | (509,344)     | -         | -          | (509,344)     |
| Net Cash Provided by Operating Activities                      | \$ 1,863,704  | (0)       | -          | \$ 1,863,704  |
| Cash Flows from Investing Activities:                          |               |           |            |               |
| Investments                                                    | \$ (463,093)  | -         | -          | \$ (463,093)  |
| Acquisition of Property and Equipment                          | (101,776)     | -         | -          | (101,776)     |
| Net Cash used by Investing Activities                          | \$ (564,869)  | -         | -          | \$ (564,869)  |
| Cash Flows from Financing Activities:                          |               |           |            |               |
| Current Portion Debt                                           | \$ -          | -         | -          | \$ -          |
| Principal Paid on Subscription Liabilities                     | (39,772)      |           |            | (39,772)      |
| Principal Paid on Lease Liabilities                            | (46,588)      |           |            | (46,588)      |
| Intercompany Activities                                        | -             | -         | -          | -             |
| LT Liab Subscriptions                                          | (402,251)     |           |            | (402,251)     |
| LT Liab Leases                                                 | -             |           |            | -             |
| Net Repayment of Long-term Debt/Bond Issuance                  | -             | -         | -          | -             |
| Net Cash used by Financing Activities                          | (488,611)     | -         | -          | (488,611)     |
| Net Increase (Decrease) in Cash                                | 810,224       | (0)       | -          | 810,224       |
| Beginning Cash & Cash Equivalents @ 9/30/2025                  | 27,702,192    | 4,700     | -          | 27,706,892    |
| Ending Cash & Cash Equivalents @ 10/31/2025                    | \$ 28,512,417 | \$ 4,700  | \$ -       | \$ 28,517,117 |

**ECTOR COUNTY HOSPITAL DISTRICT  
MEDICAID SUPPLEMENTAL PAYMENTS  
FISCAL YEAR 2026**

| <b>CASH ACTIVITY</b>         | <b>TAX (IGT)<br/>ASSESSED</b> | <b>GOVERNMENT<br/>PAYOUT</b> | <b>BURDEN<br/>ALLEVIATION</b> | <b>NET INFLOW</b>     |
|------------------------------|-------------------------------|------------------------------|-------------------------------|-----------------------|
| <b>DSH</b>                   |                               |                              |                               |                       |
| 1st Qtr                      | \$ (2,403,294)                | \$ 5,982,807                 |                               | \$ 3,579,514          |
| 2nd Qtr                      | -                             | -                            |                               | -                     |
| 3rd Qtr                      | -                             | -                            |                               | -                     |
| 4th Qtr                      | -                             | -                            |                               | -                     |
| <b>DSH TOTAL</b>             | <b>\$ (2,403,294)</b>         | <b>\$ 5,982,807</b>          |                               | <b>\$ 3,579,514</b>   |
| <b>UC</b>                    |                               |                              |                               |                       |
| 1st Qtr                      | \$ -                          | \$ -                         |                               | -                     |
| 2nd Qtr                      | -                             | -                            |                               | -                     |
| 3rd Qtr                      | -                             | -                            |                               | -                     |
| 4th Qtr                      | -                             | -                            |                               | -                     |
| <b>UC TOTAL</b>              | <b>\$ -</b>                   | <b>\$ -</b>                  |                               | <b>\$ -</b>           |
| <b>APHRIQA</b>               |                               |                              |                               |                       |
| 1st Qtr                      | \$ -                          | \$ -                         |                               | \$ -                  |
| 2nd Qtr                      | -                             | -                            |                               | -                     |
| 3rd .                        | -                             | -                            |                               | -                     |
| 4th Qtr                      | -                             | -                            |                               | -                     |
| <b>APHRIQA TOTAL</b>         | <b>\$ -</b>                   | <b>\$ -</b>                  |                               | <b>\$ -</b>           |
| <b>DSRIP</b>                 |                               |                              |                               |                       |
| 1st Qtr                      | \$ -                          | \$ -                         |                               | \$ -                  |
| 2nd Qtr                      | -                             | -                            |                               | -                     |
| 3rd Qtr                      | -                             | -                            |                               | -                     |
| 4th Qtr                      | -                             | -                            |                               | -                     |
| <b>DSRIP UPL TOTAL</b>       | <b>\$ -</b>                   | <b>\$ -</b>                  |                               | <b>\$ -</b>           |
| <b>ATLIS</b>                 |                               |                              |                               |                       |
| 1st Qtr                      | \$ (1,009,177)                | \$ -                         |                               | \$ (1,009,177)        |
| 2nd Qtr                      | -                             | -                            |                               | -                     |
| 3rd Qtr                      | -                             | -                            |                               | -                     |
| 4th Qtr                      | -                             | -                            |                               | -                     |
| <b>ATLAS TOTAL</b>           | <b>\$ (1,009,177)</b>         | <b>\$ -</b>                  |                               | <b>\$ (1,009,177)</b> |
| <b>GME</b>                   |                               |                              |                               |                       |
| 1st Qtr                      | \$ -                          | \$ -                         |                               | \$ -                  |
| 2nd Qtr                      | -                             | -                            |                               | -                     |
| 3rd .                        | -                             | -                            |                               | -                     |
| 4th Qtr                      | -                             | -                            |                               | -                     |
| <b>GME TOTAL</b>             | <b>\$ -</b>                   | <b>\$ -</b>                  |                               | <b>\$ -</b>           |
| <b>CHIRP</b>                 |                               |                              |                               |                       |
| 1st Qtr                      | \$ -                          | \$ 1,291,556                 |                               | \$ 1,291,556          |
| 2nd Qtr                      | -                             | -                            |                               | -                     |
| 3rd .                        | -                             | -                            |                               | -                     |
| 4th Qtr                      | -                             | -                            |                               | -                     |
| <b>CHIRP TOTAL</b>           | <b>\$ -</b>                   | <b>\$ 1,291,556</b>          |                               | <b>\$ 1,291,556</b>   |
| <b>HARP</b>                  |                               |                              |                               |                       |
| 1st Qtr                      | \$ -                          | -                            |                               | \$ -                  |
| 2nd Qtr                      | -                             | -                            |                               | -                     |
| 3rd .                        | -                             | -                            |                               | -                     |
| 4th Qtr                      | -                             | -                            |                               | -                     |
| <b>HARP TOTAL</b>            | <b>\$ -</b>                   | <b>\$ -</b>                  |                               | <b>\$ -</b>           |
| <b>TIPPS</b>                 |                               |                              |                               |                       |
| 1st Qtr                      | \$ -                          | \$ -                         |                               | \$ -                  |
| 2nd Qtr                      | -                             | -                            |                               | -                     |
| 3rd .                        | -                             | -                            |                               | -                     |
| 4th Qtr                      | -                             | -                            |                               | -                     |
| <b>TIPPS TOTAL</b>           | <b>\$ -</b>                   | <b>\$ -</b>                  |                               | <b>\$ -</b>           |
| <b>MCH Cash Activity</b>     | <b>\$ (3,412,470)</b>         | <b>\$ 7,274,363</b>          |                               | <b>\$ 3,861,893</b>   |
| <b>ProCare Cash Activity</b> | <b>\$ -</b>                   | <b>\$ -</b>                  | <b>\$ -</b>                   | <b>\$ -</b>           |
| <b>Blended Cash Activity</b> | <b>\$ (3,412,470)</b>         | <b>\$ 7,274,363</b>          | <b>\$ -</b>                   | <b>\$ 3,861,893</b>   |

**INCOME STATEMENT ACTIVITY:**

**FY 2026 Accrued / (Deferred) Adjustments:**

|                                       | <b>BLENDED</b>      |
|---------------------------------------|---------------------|
| DSH                                   | \$ 447,278          |
| UC                                    | 657,500             |
| APHRIQA                               | 966,667             |
| ATLAS                                 | 12,917              |
| GME                                   | 140,000             |
| CHIRP                                 | 285,833             |
| HARP                                  | 189,167             |
| TIPPS                                 | -                   |
| <b>Medicaid Supplemental Payments</b> | <b>2,699,362</b>    |
| DSRIP Accrual                         | -                   |
| <b>Total Adjustments</b>              | <b>\$ 2,699,362</b> |



**ECTOR COUNTY HOSPITAL DISTRICT**  
**SUPPLEMENTAL SCHEDULE OF HOSPITAL TEMPORARY LABOR FTE'S**  
**OCTOBER 2025**

| TEMPORARY LABOR<br>DEPARTMENT | CURRENT MONTH |             |               |             |                 | YEAR TO DATE |             |               |             |                 |
|-------------------------------|---------------|-------------|---------------|-------------|-----------------|--------------|-------------|---------------|-------------|-----------------|
|                               | ACTUAL        | BUDGET      | BUDGET<br>VAR | PRIOR YR    | PRIOR<br>YR VAR | ACTUAL       | BUDGET      | BUDGET<br>VAR | PRIOR YR    | PRIOR<br>YR VAR |
| Operating Room                | 11.5          | 3.8         | 199.9%        | 10.6        | 8.4%            | 11.5         | 3.8         | 199.9%        | 10.6        | 8.4%            |
| Cardiopulmonary               | 8.0           | 7.7         | 4.6%          | 12.9        | -37.9%          | 8.0          | 7.7         | 4.6%          | 12.9        | -37.9%          |
| Labor and Delivery            | 2.6           | 1.0         | 165.8%        | 4.0         | -36.6%          | 2.6          | 1.0         | 165.8%        | 4.0         | -36.6%          |
| Imaging - Nuclear Medicine    | 1.7           | 1.0         | 73.8%         | 0.4         | 340.5%          | 1.7          | 1.0         | 73.8%         | 0.4         | 340.5%          |
| Laboratory - Chemistry        | 1.6           | 4.8         | -65.7%        | 1.9         | -14.8%          | 1.6          | 4.8         | -65.7%        | 1.9         | -14.8%          |
| Laboratory - Histology        | 1.2           | 1.0         | 25.3%         | 0.7         | 79.3%           | 1.2          | 1.0         | 25.3%         | 0.7         | 79.3%           |
| Intensive Care Unit (ICU) 2   | 1.0           | -           | 0.0%          | 0.3         | 224.7%          | 1.0          | -           | 0.0%          | 0.3         | 224.7%          |
| 6 Central                     | 1.0           | -           | 0.0%          | 0.5         | 100.2%          | 1.0          | -           | 0.0%          | 0.5         | 100.2%          |
| 9 Central                     | 1.0           | -           | 0.0%          | 0.2         | 378.1%          | 1.0          | -           | 0.0%          | 0.2         | 378.1%          |
| Imaging - Diagnostics         | 0.8           | 1.9         | -57.0%        | 4.6         | -82.2%          | 0.8          | 1.9         | -57.0%        | 4.6         | -82.2%          |
| PM&R - Physical               | 0.8           | -           | 0.0%          | -           | 0.0%            | 0.8          | -           | 0.0%          | -           | 0.0%            |
| Utilization Review            | 0.8           | 1.0         | -16.8%        | 0.8         | 1.1%            | 0.8          | 1.0         | -16.8%        | 0.8         | 1.1%            |
| Intensive Care Unit (CCU) 4   | 0.8           | 2.9         | -72.7%        | 0.3         | 190.0%          | 0.8          | 2.9         | -72.7%        | 0.3         | 190.0%          |
| CHW - Sports Medicine         | 0.7           | 1.9         | -64.3%        | 0.1         | 424.7%          | 0.7          | 1.9         | -64.3%        | 0.1         | 424.7%          |
| PM&R - Occupational           | 0.4           | 1.0         | -60.2%        | -           | 0.0%            | 0.4          | 1.0         | -60.2%        | -           | 0.0%            |
| 7 Central                     | 0.4           | -           | 0.0%          | 1.6         | -78.0%          | 0.4          | -           | 0.0%          | 1.6         | -78.0%          |
| 5 Central                     | 0.2           | -           | 0.0%          | 0.1         | 218.4%          | 0.2          | -           | 0.0%          | 0.1         | 218.4%          |
| Nursing Flex Pool             | -             | 2.5         | -100.0%       | -           | 0.0%            | -            | 2.5         | -100.0%       | -           | 0.0%            |
| PM&R - Speech                 | -             | 0.5         | -100.0%       | -           | 0.0%            | -            | 0.5         | -100.0%       | -           | 0.0%            |
| 4 East                        | -             | 1.0         | -100.0%       | 1.3         | -100.0%         | -            | 1.0         | -100.0%       | 1.3         | -100.0%         |
| 4 Central                     | -             | -           | 0.0%          | 0.1         | -100.0%         | -            | -           | 0.0%          | 0.1         | -100.0%         |
| Imaging - Ultrasound          | -             | -           | 0.0%          | 1.0         | -100.0%         | -            | -           | 0.0%          | 1.0         | -100.0%         |
| Pharmacy - Retail             | -             | -           | 0.0%          | -           | 0.0%            | -            | -           | 0.0%          | -           | 0.0%            |
| Emergency Department          | -             | -           | 0.0%          | 0.1         | -100.0%         | -            | -           | 0.0%          | 0.1         | -100.0%         |
| 6 West                        | -             | -           | 0.0%          | 0.1         | -100.0%         | -            | -           | 0.0%          | 0.1         | -100.0%         |
| 3 West Observation            | -             | -           | 0.0%          | 0.2         | -100.0%         | -            | -           | 0.0%          | 0.2         | -100.0%         |
| Nursing Orientation           | -             | -           | 0.0%          | -           | 0.0%            | -            | -           | 0.0%          | -           | 0.0%            |
| Recovery Room                 | -             | -           | 0.0%          | 0.8         | -100.0%         | -            | -           | 0.0%          | 0.8         | -100.0%         |
| Neonatal Intensive Care       | -             | -           | 0.0%          | -           | 0.0%            | -            | -           | 0.0%          | -           | 0.0%            |
| 5 West                        | -             | -           | 0.0%          | 0.1         | -100.0%         | -            | -           | 0.0%          | 0.1         | -100.0%         |
| Laboratory - Hematology       | -             | -           | 0.0%          | -           | 0.0%            | -            | -           | 0.0%          | -           | 0.0%            |
| Cardiopulmonary - NICU        | -             | 1.0         | -100.0%       | -           | 0.0%            | -            | 1.0         | -100.0%       | -           | 0.0%            |
| Care Management               | -             | -           | 0.0%          | -           | 0.0%            | -            | -           | 0.0%          | -           | 0.0%            |
| Imaging - CT Scan             | -             | -           | 0.0%          | -           | 0.0%            | -            | -           | 0.0%          | -           | 0.0%            |
| Imaging - CVI                 | -             | -           | 0.0%          | -           | 0.0%            | -            | -           | 0.0%          | -           | 0.0%            |
| <b>SUBTOTAL</b>               | <b>41.1</b>   | <b>36.8</b> | <b>11.6%</b>  | <b>42.7</b> | <b>-3.9%</b>    | <b>41.1</b>  | <b>36.8</b> | <b>11.6%</b>  | <b>42.7</b> | <b>-3.9%</b>    |
| <b>TRANSITION LABOR</b>       |               |             |               |             |                 |              |             |               |             |                 |
| Laboratory - Chemistry        | 4.6           | -           | 0.0%          | 4.5         | 3.6%            | 4.6          | -           | 0.0%          | 4.5         | 3.6%            |
| <b>SUBTOTAL</b>               | <b>4.6</b>    | <b>-</b>    | <b>0.0%</b>   | <b>4.5</b>  | <b>3.6%</b>     | <b>4.6</b>   | <b>-</b>    | <b>0.0%</b>   | <b>4.5</b>  | <b>3.6%</b>     |
| <b>GRAND TOTAL</b>            | <b>45.7</b>   | <b>36.8</b> | <b>24.1%</b>  | <b>47.2</b> | <b>-3.2%</b>    | <b>45.7</b>  | <b>36.8</b> | <b>24.1%</b>  | <b>47.2</b> | <b>-3.2%</b>    |



# Financial Presentation

## For the Month Ended October 31, 2025

# *Results From Operations*

## *October 31, 2025*

|                                     | <u>Actual</u>      | <u>Budget</u>     | <u>Variance</u>    |        |
|-------------------------------------|--------------------|-------------------|--------------------|--------|
| Inpatient Revenue                   | \$62,159,315       | \$57,839,776      | \$4,319,539        | 7.5%   |
| Outpatient Revenue                  | <u>67,753,294</u>  | <u>64,207,111</u> | <u>3,546,183</u>   | 5.5%   |
| Total Patient Revenue               | 129,912,609        | 122,046,887       | 7,865,722          | 6.4%   |
| Less: Deductions                    | <u>100,161,744</u> | <u>95,055,157</u> | <u>5,106,587</u>   | 5.4%   |
| Net Patient Revenue                 | 29,750,865         | 26,991,730        | 2,759,135          | 10.2%  |
| Supplemental Funding                | 2,699,362          | 2,710,417         | (11,055)           | -0.4%  |
| Tax Revenue                         | 7,396,987          | 7,445,396         | (48,409)           | -0.7%  |
| Other Revenue                       | <u>1,598,201</u>   | <u>1,757,468</u>  | <u>(159,267)</u>   | -9.1%  |
| Total Operating Revenue             | <u>41,445,415</u>  | <u>38,905,011</u> | <u>2,540,404</u>   | 6.5%   |
|                                     |                    |                   |                    |        |
| Salaries, Benefits & Contract Labor | 20,909,188         | 20,126,344        | 782,844            | 3.9%   |
| Physician Fees incl TTU             | 2,403,799          | 2,352,614         | 51,185             | 2.2%   |
| Purchased Services                  | 4,912,818          | 4,887,681         | 25,137             | 0.5%   |
| Supplies                            | 7,042,936          | 6,993,425         | 49,511             | 0.7%   |
| Repair and Maintenance              | 1,071,716          | 951,450           | 120,266            | 12.6%  |
| Other Expense                       | 933,208            | 919,325           | 13,883             | 1.5%   |
| ECHD Assistance                     | 152,958            | 113,629           | 39,329             | 34.6%  |
| Interest Expense                    | 87,073             | 79,673            | 7,400              | 9.3%   |
| Depreciation                        | <u>2,210,279</u>   | <u>2,214,387</u>  | <u>(4,108)</u>     | -0.2%  |
| Total Operating Expenses            | <u>39,723,975</u>  | <u>38,638,528</u> | <u>1,085,447</u>   | 2.8%   |
| Gain from Operations                | 1,721,440          | 266,483           | 1,454,957          | 546.0% |
|                                     |                    |                   |                    |        |
| Nonoperating income                 | <u>397,433</u>     | <u>378,634</u>    | <u>18,799</u>      | 5.0%   |
| Excess Income over Expenses         | <u>\$2,118,873</u> | <u>\$645,117</u>  | <u>\$1,473,756</u> | 228.4% |

# *Results From Operations*

## *October 31, 2025*

|                            | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|----------------------------|---------------|---------------|-----------------|
| Gain(Loss) From Operations | \$1,721,440   | \$226,483     | \$1,494,957     |

### **Major Variances**

- Due to higher inpatient volumes combined with a favorable payor mix, net revenue was over budget by \$2.7M.
- Salaries and contract labor was overbudget by \$971k but was supported by productivity targets with additional patient days and longer lengths of stay. There was also a clinical ladder payout made in October.
- Repairs and Maintenance was \$120k over

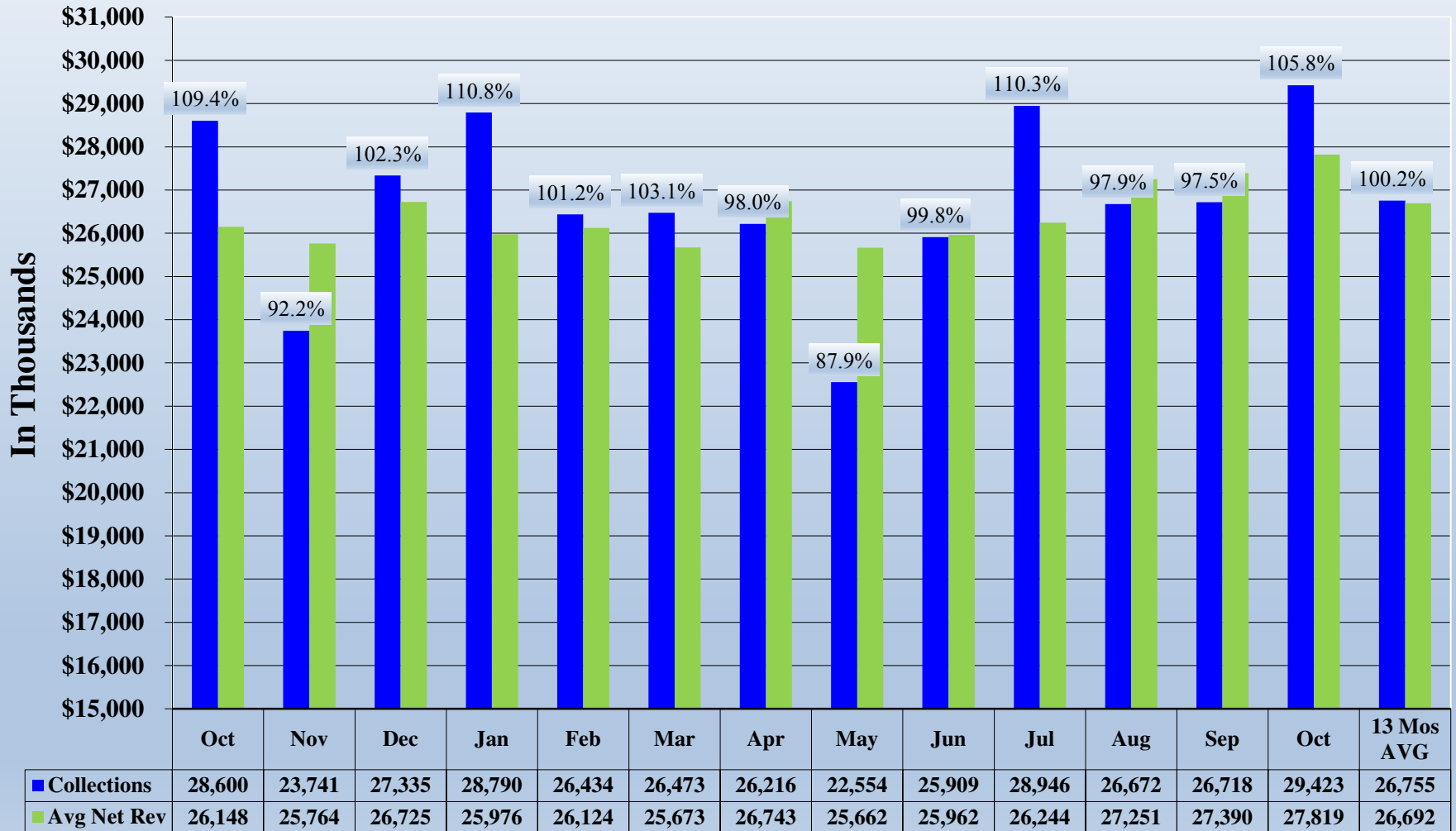
# *Key Statistics*

## *October 31, 2025*

|                  | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
|------------------|---------------|---------------|-----------------|
| Inpatient Days   | 6,202         | 5,559         | 11.6%           |
| CMI Adjusted LOS | 3.09          | 2.73          | 13.0%           |
| Surgeries        | 851           | 766           | 11.1%           |
| Emergency Visits | 5,256         | 5,108         | 2.9%            |

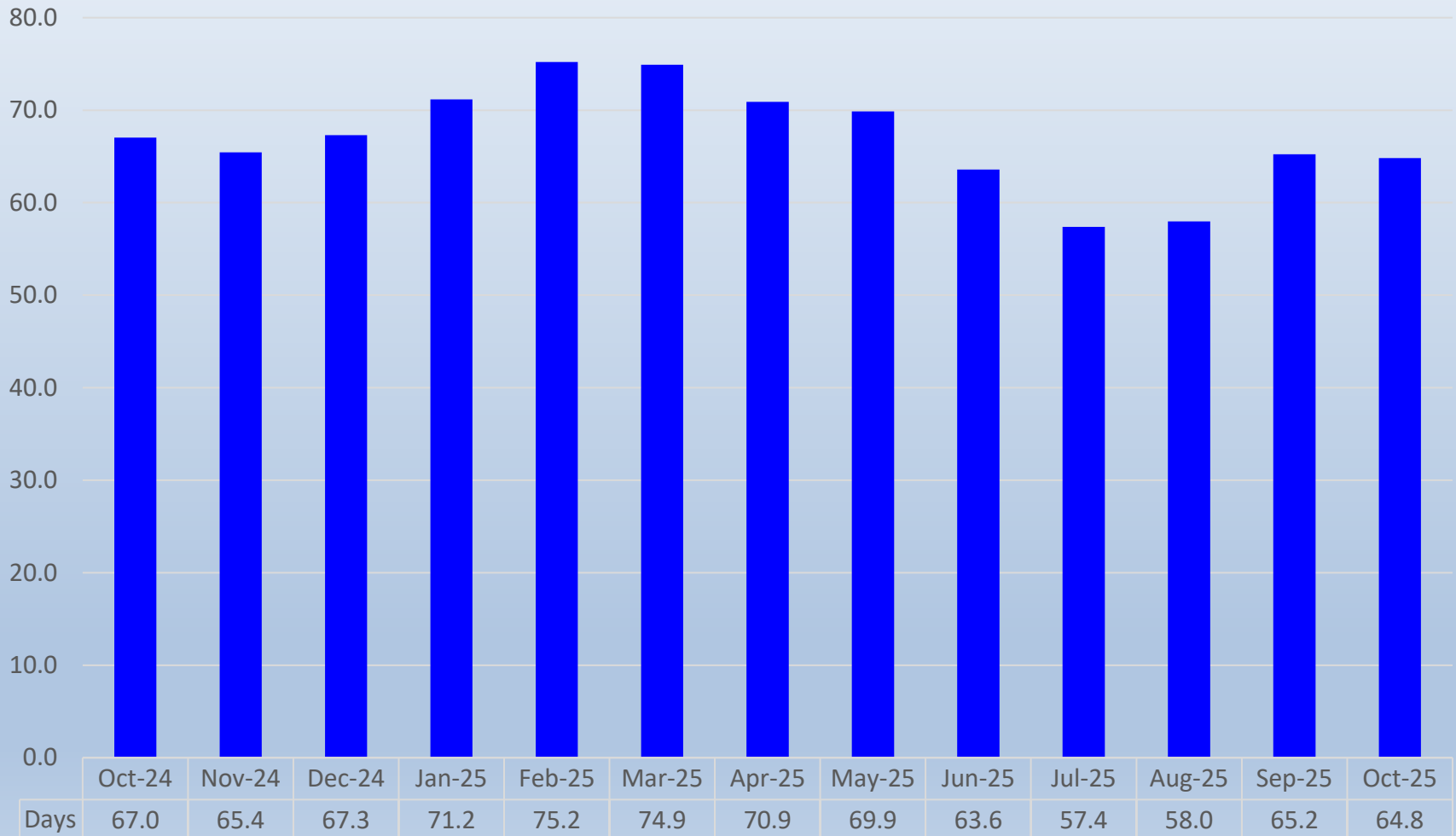
# Total AR Cash Receipts

## *13 Month Trending*



# *Days Cash on Hand*

## *Thirteen Month Trending*



## MEMORANDUM

TO: ECHD Board of Directors

FROM: Linda Carpenter, Chief Information Officer

SUBJECT: Calian - Infoblox Support Renewal

DATE: December 1, 2025

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**Cost:**

|                          |              |
|--------------------------|--------------|
| Infoblox Support Renewal | \$111,982.00 |
|--------------------------|--------------|

**Budget Reference:**

|                        |              |
|------------------------|--------------|
| FY26 Operational Funds | \$111,982.00 |
|------------------------|--------------|

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**Background/Objective:**

The Infoblox upgrade from Calian was planned and approved in the FY26 budget to strengthen our network security and operational resilience. The upgrade includes updated hardware, and advanced threat protection features that strengthen our security posture, improve compliance, and reduce risk exposure.

Following this upgrade, we now need to renew annual support services to maintain premium coverage and advanced security features. This investment ensures continued compliance, reduces risk exposure, and protects against service interruptions. Your approval of the support renewal will safeguard the benefits of the upgrade and maintain the integrity of our network infrastructure.

**Funding:**

Infoblox Upgrade and the associated support costs were included in the FY26 budget plan, ensuring financial alignment with approved capital expenditures.



## MEMORANDUM

TO: ECHD Board of Directors

FROM: Linda Carpenter, Chief Information Officer

SUBJECT: Microsoft Enterprise Agreement Support Renewal-3yr

DATE: December 1, 2025

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**Cost:**

|                                                                              |              |
|------------------------------------------------------------------------------|--------------|
| Microsoft Enterprise Agreement Support<br><i>(Annual cost-3yr agreement)</i> | \$782,375.54 |
|------------------------------------------------------------------------------|--------------|

**Budget Reference:**

|                                         |              |
|-----------------------------------------|--------------|
| Operational Budget<br><i>(annually)</i> | \$782,375.54 |
|-----------------------------------------|--------------|

---

**Background:**

The Enterprise Agreement is a three-year contract that provides licensing and updates for the core Microsoft platforms used across MCH. This includes every user's workstation, most servers, SQL databases, email and Microsoft Office licensing, antivirus/security tools, and other essential applications. It effectively covers the software foundation for daily hospital operations, supporting both clinical and administrative staff, and ensuring the systems and workstations they rely on remain secure, functional, and up to date.

**Funding:**

Microsoft Agreement with annual fee of \$782,375.54 will come from operational budgeted funds for this project.

## MEMORANDUM

TO: ECHD Board of Directors

FROM: Linda Carpenter, Chief Information Officer

SUBJECT: Fortified Health Security –Virtual Information Security Officer (VISO) + HIPAA Security Risk Assessment (SRA)

DATE: December 1, 2025

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**Cost:**

Fortified VISO + HIPAA SRA

|              |                     |
|--------------|---------------------|
| Year 1       | \$ 95,000.00        |
| Year 2       | \$ 99,750.00        |
| Year 3       | <u>\$104,738.00</u> |
| <b>Total</b> | <b>\$299,488.00</b> |

**Budget Reference:**

|                             |              |
|-----------------------------|--------------|
| Operational Budget<br>(3yr) | \$299,488.00 |
|-----------------------------|--------------|

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**Objective:**

Medical Center Hospital (MCH) partnership with Fortified Health Security has driven substantial improvements in cybersecurity operations. In recent months, MCH has achieved key milestones including establishing a fully functional Security Operations Center, updating policies to meet compliance standards, implementing a comprehensive risk register, and enhancing governance processes. Additionally, security awareness training participation has increased dramatically across the organization. Fortified has been instrumental in helping identify and close security gaps through very thorough yearly HIPAA Security Risk Assessments. These efforts have strengthened our overall security posture and accelerated progress on initiatives that were previously stagnant. Continued engagement with Fortified is essential to maintain this momentum and support ongoing improvements.

Risk if not approved: Loss of a dedicated advisory, mentor, and loss of direct access to a leading healthcare cybersecurity partner to guide and evolve MCH's cybersecurity program. Loss of access to monthly threat bulletins, healthcare cybersecurity briefs, and healthcare threat intelligence provided by Fortified. Loss of Centralized Risk Management via Fortified Risk Registry that provides additional monthly risk reporting. Loss of Dark Web monitoring to identify data leaks, external communication or activities about MCH that may put us at risk.

**Funding:**

Fortified 3-Year VISO services and HIPAA SRA from Fortified Health Security will come from operational budgeted funds for this project.

## MEMORANDUM

FROM: Erica Wilson, Director of Pharmacy

TO: ECHD Board

THROUGH: Matt Collins, Chief Operating Officer

SUBJECT: Inovalon (formerly Vigilanz) Clinical Surveillance Program

DATE: 11/24/2025

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**Historical Cost:**

3% Increase annually  
2025 annual fee approximately \$100,232

**Estimated Cost:**

| BILLING PERIOD          | ANNUAL RECURRING AMOUNT |
|-------------------------|-------------------------|
| 01/01/2026 – 12/31/2026 | \$86,637.00             |
| 01/01/2027 – 12/31/2027 | \$87,503.37             |
| 01/01/2028 – 12/31/2028 | \$88,378.40             |
| 01/01/2029 – 12/31/2029 | \$89,262.19             |
| 01/01/2030 – 12/31/2030 | \$90,154.81             |

**Background:**

The Inovalon Clinical Surveillance program, formerly named Vigilanz, is a clinical surveillance program used primarily by the pharmacy staff, but used by a few other departments as well. Clinical surveillance software is vital to the effectiveness of high-quality hospital pharmacy departments as it efficiently identifies patient care scenarios that need intervention. Some of these scenarios would be identified without the program, but only be if a full review of a patient chart was completed multiple times per day, which is not realistically feasible. In addition, the program is vital to the pharmacy staff's workflow identifying clinical tasks needed based on policy or procedure (such as vancomycin dosing consults and medication histories not completed) and allowing in program review of patient information and documentation that flows to the EMR.

Prior to Vigilanz, the staff used Cerner, but the software from Cerner was not very customizable or effective or efficient as was desired or needed to maintain high quality of care, so after years of its use we moved to Vigilanz. We have been very satisfied with Vigilanz these last 5 years.

Negotiations with Inovalon to get better pricing included:

- Reducing from 3% to 1% annual rates each year for a 5-year contract
- Reducing our annual pricing base by \$15,000 due to reduction of one program we had in the past (opioid stewardship)
- Maintain base pricing based on 300 beds vs. increasing us for each bed number as originally proposed by them until we reached 400 beds (if reached would be \$297/bed annually).

To obtain this better pricing, they asked that we enroll into their Research Solutions Starter which allows clinical trial sponsors to see de-identified patient information and if interested reach out for potential clinical trial opportunities with our institution. There is no requirement to participate in studies and no additional cost to participate.

**Staffing:**

No additional FTE's required.

**Disposition of Existing Equipment:**

none

**Implementation Time Frame:**

As soon as contract executed, new pricing will be available

**Funding:** operational budget

Thank you

Erica Wilson Pharm D  
Director of Pharmacy



TO: ECHD Board of Directors

THROUGH: Russell Tippin, President & CEO

THROUGH: Sharon Clark, CFO

FROM: Eva Garcia, PT, MSPT, VP

November 24, 2025

#### MEMORANDUM

**Subject: StrataJazz (Enterprise Performance Management System):  
Productivity Reporting and Comparative Analytics**

#### Summary

This memo requests approval to transition from our current productivity tool (Operations Advisor) to the StrataJazz platform, which will enhance financial planning, reporting, and analytics at MCH. StrataJazz integrates data from our financial, payroll, and EMR systems, providing comprehensive, automated reporting and decision support.

#### Financial Overview

- **Contingency Budget Project Cost FY25:** \$142,000
- **Operational Fees:**
  - Year 1: \$35,594
  - Year 2: \$161,225
  - Year 3: \$166,061
  - Year 4: \$171,043
  - Year 5: \$176,175
- **Current annual spend on productivity and benchmarking tools:** \$84,000

#### Strategic Alignment

This initiative supports two key goals from the Finance Pillar of the MCHS Strategic Plan:

1. Implement strategic financial and HR planning processes
2. Optimize cost management

#### Rationale

MCH currently lacks a unified reporting tool capable of extracting and synthesizing data across platforms. StrataJazz addresses this gap by:

- Automating and improving budget accuracy
- Streamlining planning processes, reducing manual effort and time
- Eliminating off-line spreadsheets
- Increasing visibility and accountability in budget management

#### Request

Approval is sought to adopt StrataJazz Productivity Reporting and the Comparative Analytics modules for productivity and benchmarking reporting, replacing our current tool. This transition will:

- Consolidate reporting for financial responsibilities
- Integrate with the upcoming budgeting tool, reducing manual workload
- Support department benchmarking and staffing budget creation

#### IT Security

The MCH IT Security Team has confirmed that StrataJazz meets all security requirements, as validated by VISO at Fortified.

Thank you for your consideration of this enhancement to our performance management capabilities.

# Internal Audit Update to the Audit Committee

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November 17, 2025

# Fiscal Year 2025 IA Status

| Project                                                        | Project Summary                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Status                          |
|----------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| <b>Previously Reported to the Audit Committee:</b>             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                 |
| <b>Audit Pack Examination</b>                                  | We evaluated the period of October 1, 2024, through January 31, 2025, with a focus on manual journal entries, construction in progress (CIP), and subscription-based information technology arrangements (SBITA). We risk rated 132 manual journal entries based on significance, from low to high, and provided recommendations around the formalization of reviews and documentation related to CIP and SBITA.                                                                                                  | <b>Complete</b><br>June 2025    |
| <b>Accounting Assessment</b>                                   | Leadership requested Weaver's support to provide advisory services to assist with initiating a transformative project in the Accounting Department. This initiative includes revamping the structure, job descriptions, and performance management process, aiming to modernize practices and empower team members for success. Weaver evaluated the current state of job descriptions, the organizational chart, and performance management to develop recommendations to align with these organizational goals. | <b>Complete</b><br>June 2025    |
| <b>Patient Credit Balances</b>                                 | As part of Medical Center Health System's (MCHS) evaluation of their October 2024 and January 2025 financial statements, the MCHS noticed an abnormally large increase in overall patient credit balances. MCHS engaged Weaver to evaluate patient account balances reflected in MCHS's electronic health record (EHR), Cerner, to verify the accuracy and timeliness of posting activity to the patient's account.                                                                                               | <b>Complete</b><br>July 2025    |
| <b>Updates to the Audit Committee as of November 17, 2025:</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                 |
| <b>Payroll</b>                                                 | We assisted the System by evaluating the effectiveness and efficiency of payroll activities within the information technology (IT), human resources (HR), and accounting functions, following the recent implementation of the UKG payroll and HRMS modules. We evaluated the design and operative effectiveness of existing procedures, internal controls, user access, and identify potential gaps with recommendations to enhance the current payroll process.                                                 | <b>Complete</b><br>October 2025 |



# Fiscal Year 2026 Plan

| Project                                                                     | Proposed Project Summary                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Timing              |
|-----------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| <b>FY2026 Internal Audit Plan [For Audit Committee Review and Approval]</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                     |
| <b>Revenue Cycle Operations</b>                                             | <b>Phase 1: Front-End Revenue Cycle Activities:</b><br>We will evaluate the design of the front-end revenue operations, which include the following sub-processes: Patient scheduling and registration, pre-certifications and eligibility verifications, financial counseling and collections. We will evaluate key performance metrics (KPI) to assess the efficiency and effectiveness of current practices, and overall compliance with relevant standards and regulations. | <b>January 2026</b> |
|                                                                             | <b>Phase 2: Mid-Revenue Cycle Activities:</b><br>We will evaluate the design of the middle-revenue operations, which include the following sub-processes: clinical documentation and charge entry, coding, charge review and reconciliations, CDM management and pricing analyses.                                                                                                                                                                                              | <b>March 2026</b>   |
|                                                                             | <b>Phase 3: Back-End Revenue Activities:</b><br>We will evaluate the design of the back-end revenue operations, which include the following sub-processes: billing of claims, payer remittances and payment posting, payment validation procedures, denials management, and accounts receivable management. We will also provide specific focus to the management and adjustments to patient credit balances, both internally and through the third-party contractor, R1.       | <b>May 2026</b>     |
| <b>ALOS Analysis</b>                                                        | We will conduct an analysis of operational processes influencing the average length of stay (ALOS). This review will encompass hospital throughput activities across the admission-to-discharge cycle, including evaluation of documentation, process walkthroughs, and workflow assessments. Our objective is to identify bottlenecks and underlying causes of delays and to deliver actionable recommendations aligned with industry best practices                           | <b>March 2026</b>   |
| <b>Follow-Up Procedures</b>                                                 | We will facilitate an updated risk assessment process and perform follow-up procedures over prior internal audits. This process will include evaluating actions taken by management to remediate internal control deficiencies or process improvement opportunities previously identified, as well as updating the System's risk assessment to select high-risk areas for review during fiscal year 2027.                                                                       | <b>Continuous</b>   |

# FY26 Internal Audit Plan: Revenue Cycle Operations



Weaver will perform a phased internal audit evaluation over the System’s revenue cycle operations. Each phase will include a design evaluation of the overall process and related internal controls, examination of documentation, and observation of system-based data points. Upon results of our procedures, recommendations will be provided to enhance the **efficiency and effectiveness** of business processes and internal controls. Areas for consideration within the revenue cycle operations review include but are not limited to the following:

| Phase 1: Front-End                                                                                                                                                                                                                                                                                                                                                                                                                                | Phase 2: Middle                                                                                                                                                                                                                                                                  | Phase 3: Back-End                                                                                                                                                                                                                                                                                                                                           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>Sub-processes:</b></p> <ul style="list-style-type: none"> <li>• Patient scheduling, registration, and triage</li> <li>• Pre-certifications and eligibility verifications</li> <li>• Coordination of benefits (COB)</li> <li>• Cost sharing and collections</li> <li>• Pre-authorizations</li> <li>• Good Faith Estimates (GFE)</li> <li>• Financial counseling and collections</li> <li>• KPI metrics and performance monitoring</li> </ul> | <p><b>Sub-processes:</b></p> <ul style="list-style-type: none"> <li>• Clinical documentation</li> <li>• Charge entry</li> <li>• Coding</li> <li>• Charge review and reconciliations</li> <li>• CDM management</li> <li>• Pricing analyses</li> <li>• R1 RCM Reporting</li> </ul> | <p><b>Sub-processes:</b></p> <ul style="list-style-type: none"> <li>• Billing of claims</li> <li>• Payer remittances</li> <li>• Payment posting</li> <li>• Payment validation procedures</li> <li>• Denials management</li> <li>• Accounts receivable management</li> <li>• R1 RCM Reporting</li> </ul> <p>* Specific focus on patient credit balances.</p> |

# FY26 Internal Audit Plan: Average Length of Stay



Weaver will analyze operational business processes that impact the **average length of stay (ALOS)**, a key metric tied to clinical quality, operational efficiency, and financial sustainability. Our evaluation will focus on **hospital throughput operations**—specifically the admission-to-discharge process.

## Scope of Procedures:

- **Documentation Review:** Assess policies, procedures, and historical ALOS data.
- **Walkthroughs:** Observe workflows and interview stakeholders across departments.
- **Workflow Assessment:** Identify bottlenecks and root causes contributing to delays.
- **Benchmarking:** Compare current performance against industry standards.

## Key Risk Areas:

- **Financial:** Unpaid or underpaid claims due to extended inpatient stays.
- **Operational:** Reduced bed availability and throughput.
- **Compliance:** CMS quality benchmarks affecting reimbursement.
- **Patient Experience:** Longer stays linked to dissatisfaction and reputational impact.

**Outcome:** Recommendations will be provided to improve clinical quality and operational efficiency, reduce delays, and align with best practices.

# Payroll Internal Audit



## Purpose and Scope

We assisted the System by evaluating the effectiveness and efficiency of payroll activities within the information technology (IT), human resources (HR), and accounting functions, following the recent implementation of the UKG payroll and HRMS modules. We evaluated the design and operative effectiveness of existing procedures, internal controls, user access, and identify potential gaps with recommendations to enhance the current payroll process.

## Procedures Performed

1. We **interviewed** key stakeholders involved in the process to gain an understanding of the design of business processes and internal controls.
2. We **flowcharted** the current state of the business processes and internal controls and validated the accuracy of with confirmation from stakeholders involved in interviews.
3. We **tested** procedures over six payroll cycles for MCH and Procare personnel to validate processes and controls for earnings, deductions, timecards, segregation of duties, and review and approval.
4. We **evaluated user access** listings to identify opportunities to strengthen segregation of duties and minimize risk exposure at the System.

## Recommendations

We recommend the System:

- Tailor roles in UKG to optimize segregation of duties and limit access to employee master file and payroll data.
- Remove super-user access for process owners who do not require this level of access (non-IT personnel).
- Document payroll processes and procedures, including the steps taken to validate completeness and accuracy.
- Configure UKG workflows to ensure separate users handle preparation and review tasks for HR and Payroll.
- Payroll should generate UKG change reports before each pay run to validate appropriateness and accuracy.

**\*Follow-up Procedures** will be performed in FY2026 to assess remediation and provide the audit committee with an update.

# Discussion

**Anna Stevens**, CPA, CFHP | Healthcare Partner in Charge (PIC), GRC  
Direct: 832-320-3494 | Email: [anna.stevens@weaver.com](mailto:anna.stevens@weaver.com)

**Jeff Jones**, CIA, CFHP | Senior Manager, GRC  
Direct: 512.609.1981 | Email: [jeff.jones@weaver.com](mailto:jeff.jones@weaver.com)

**Mission:**

Medical Center Health System is a community-based teaching organization dedicated to providing high-quality and affordable healthcare to improve the health and wellness of all residents of the Permian Basin.

**Vision:**

MCHS will be the premier source for health and wellness.

**ICARE Values:**

**Integrity | Customer Centered | Accountability | Respect | Excellence**

## Executive Policy Committee

|              |                         |       |            |             |      |
|--------------|-------------------------|-------|------------|-------------|------|
| Team Leader: | Crystal Sanchez         | Date: | 11/20/2025 | Start Time: | 1200 |
| Location:    | Admin Conference Room A |       |            | End Time:   | 1300 |

| Agenda Item (Topic)                                                                                                                                                                 | Time Allotted | Presenter       | Notes                                                                                                                                                                 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|-----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Meeting Called to Order                                                                                                                                                             |               |                 | <b>1204</b>                                                                                                                                                           |
| Review of meeting minutes from previous meeting                                                                                                                                     | 1 min         | All             | <ul style="list-style-type: none"> <li><i>Motion to approve by Russell Tippin, seconded by Gingie Sredanovich</i></li> <li><i>All members in favor</i></li> </ul>     |
| <b>Old Business</b>                                                                                                                                                                 |               |                 |                                                                                                                                                                       |
| – N/A                                                                                                                                                                               |               |                 |                                                                                                                                                                       |
| <b>New Business</b>                                                                                                                                                                 |               |                 |                                                                                                                                                                       |
| – Revised Policies (Nursing): <ul style="list-style-type: none"> <li>○ MCH-2113 Rapid Response Antibiotics &amp; Intubation Tray</li> <li>○ MCH-2073 Rapid Response Team</li> </ul> | 10 min        | Crystal Sanchez | <ul style="list-style-type: none"> <li><i>Motion to approve by Russell Tippin, seconded by Gingie Sredanovich</i></li> <li><i>All members in favor</i></li> </ul>     |
| – Revised Policy (Nursing): <ul style="list-style-type: none"> <li>○ MCH-2067 Management of Patient's Pain</li> </ul>                                                               | 10 min        | Crystal Sanchez | <ul style="list-style-type: none"> <li><i>Motion to approve by Gingie Sredanovich, seconded by Russell Tippin</i></li> <li><i>All members in favor</i></li> </ul>     |
| – Revised Policy (Surgical Services) <ul style="list-style-type: none"> <li>○ MCH-1210 MCH Surgical and Procedural Dress Code</li> </ul>                                            | 10 min        | Crystal Sanchez | <ul style="list-style-type: none"> <li><i>Motion to approve by Don Hallmark, seconded by Sylvia Rodriguez-Sanchez</i></li> <li><i>All members in favor</i></li> </ul> |

|                                                                                                                                                       |        |                 |                                                                                                                                                                                                                  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>– Revised Policy: <ul style="list-style-type: none"> <li>○ MCH-1027 Employee Dress Code</li> </ul> </li> </ul> | 10 min | Staci Ashley    | <ul style="list-style-type: none"> <li>• <i>Motion to approve by Russell Tippin, seconded by Gingie Sredanovich</i></li> <li>• <i>All members in favor</i></li> </ul>                                            |
| Overdue Policy List                                                                                                                                   | 10 min | Crystal Sanchez | <ul style="list-style-type: none"> <li>• <i>List was sent out via email and hard copies were given to committee members during the meeting to review and discuss the plan to get these completed.</i></li> </ul> |
| Meeting Adjourned                                                                                                                                     |        |                 | 1228                                                                                                                                                                                                             |

# Patient & Workforce Safety Update

Gallup Culture of Safety Update



# Quick Facts

01

The survey was distributed to hospital-based employees and remained open for three weeks.

02

Team members with **less than six months in their current role** were excluded from participation.

03

This year's **response rate was 50%** (Though some perceive it as a clinical team-specific survey).

# 2025 Score Change Analysis

| Culture of Safety Question:                                                                   | 2024 Score Mean: | 2025 Score: Mean / %ile    | Directionality Over Baseline: |
|-----------------------------------------------------------------------------------------------|------------------|----------------------------|-------------------------------|
| The actions of hospital management show that patient safety is a top priority.                | 4.09             | 4.42/67 <sup>th</sup> %ile | <b>+0.33</b>                  |
| Our procedures and systems are good at preventing errors from happening.                      | 3.88             | 4.26/75 <sup>th</sup> %ile | <b>+0.38</b>                  |
| Problems often occur in the exchange of information across hospital units.                    | 3.08             | 2.77/35 <sup>th</sup> %ile | <b>-0.31</b>                  |
| Important patient care information is often lost during shift changes.                        | 3.40             | 3.12/57 <sup>th</sup> %ile | <b>-0.28</b>                  |
| In this unit, we discuss ways to prevent errors from happening again.                         | 4.30             | 4.42/62 <sup>nd</sup> %ile | <b>+0.12</b>                  |
| We are informed about errors that happen in this unit.                                        | 4.12             | 4.28/62 <sup>nd</sup> %ile | <b>+0.16</b>                  |
| We are given feedback about changes put into place based on event reports.                    | 4.04             | 4.21/63 <sup>rd</sup> %ile | <b>+0.17</b>                  |
| When a lot of work needs to be done quickly, we work together as a team to get the work done. | 4.21             | 4.41/54 <sup>th</sup> %ile | <b>+0.20</b>                  |
| When one area in this unit gets really busy, others help out.                                 | 4.01             | 4.19/49 <sup>th</sup> %ile | <b>+0.18</b>                  |

# Next Steps

1

Partner with Gallup to provide director-level education tailored to unit and department needs.

2

Conduct a deep-dive analysis through the Patient Safety Committee (PSC).

- One question along with the participation rate will be selected.

3

Continue committee-led improvement initiatives throughout CY26.

4

Share progress and outcomes at the next board retreat, aligning with strategic safety planning.

# 2026

## ECHD Finance Committee and Board of Directors Meetings

| January |    |    |    |    |    |    |
|---------|----|----|----|----|----|----|
| S       | M  | T  | W  | T  | F  | S  |
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| 11      | 12 | 13 | 14 | 15 | 16 | 17 |
| 18      | 19 | 20 | 21 | 22 | 23 | 24 |
| 25      | 26 | 27 | 28 | 29 | 30 | 31 |

| February |    |    |    |    |    |    |
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| 22       | 23 | 24 | 25 | 26 | 27 | 28 |
|          |    |    |    |    |    |    |

| March |    |    |    |    |    |    |
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| 22    | 23 | 24 | 25 | 26 | 27 | 28 |
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| April |    |    |    |    |    |    |
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| 12    | 13 | 14 | 15 | 16 | 17 | 18 |
| 19    | 20 | 21 | 22 | 23 | 24 | 25 |
| 26    | 27 | 28 | 29 | 30 |    |    |

| May |    |    |    |    |    |    |
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| June |    |    |    |    |    |    |
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| July |    |    |    |    |    |    |
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| August |    |    |    |    |    |    |
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| 16     | 17 | 18 | 19 | 20 | 21 | 22 |
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| September |    |    |    |    |    |    |
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| 20        | 21 | 22 | 23 | 24 | 25 | 26 |
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| October |    |    |    |    |    |    |
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| 11      | 12 | 13 | 14 | 15 | 16 | 17 |
| 18      | 19 | 20 | 21 | 22 | 23 | 24 |
| 25      | 26 | 27 | 28 | 29 | 30 | 31 |

| November |    |    |    |    |    |    |
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| 22       | 23 | 24 | 25 | 26 | 27 | 28 |
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| December |    |    |    |    |    |    |
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| 13       | 14 | 15 | 16 | 17 | 18 | 19 |
| 20       | 21 | 22 | 23 | 24 | 25 | 26 |
| 27       | 28 | 29 | 30 | 31 |    |    |

# 2026

## ECHD Finance Committee and Board of Directors Meetings

| January |    |    |    |    |    |    |
|---------|----|----|----|----|----|----|
| S       | M  | T  | W  | T  | F  | S  |
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| 11      | 12 | 13 | 14 | 15 | 16 | 17 |
| 18      | 19 | 20 | 21 | 22 | 23 | 24 |
| 25      | 26 | 27 | 28 | 29 | 30 | 31 |

| February |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|
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| 1        | 2  | 3  | 4  | 5  | 6  | 7  |
| 8        | 9  | 10 | 11 | 12 | 13 | 14 |
| 15       | 16 | 17 | 18 | 19 | 20 | 21 |
| 22       | 23 | 24 | 25 | 26 | 27 | 28 |
|          |    |    |    |    |    |    |

| March |    |    |    |    |    |    |
|-------|----|----|----|----|----|----|
| S     | M  | T  | W  | T  | F  | S  |
| 1     | 2  | 3  | 4  | 5  | 6  | 7  |
| 8     | 9  | 10 | 11 | 12 | 13 | 14 |
| 15    | 16 | 17 | 18 | 19 | 20 | 21 |
| 22    | 23 | 24 | 25 | 26 | 27 | 28 |
| 29    | 30 | 31 |    |    |    |    |

| April |    |    |    |    |    |    |
|-------|----|----|----|----|----|----|
| S     | M  | T  | W  | T  | F  | S  |
|       |    |    | 1  | 2  | 3  | 4  |
| 5     | 6  | 7  | 8  | 9  | 10 | 11 |
| 12    | 13 | 14 | 15 | 16 | 17 | 18 |
| 19    | 20 | 21 | 22 | 23 | 24 | 25 |
| 26    | 27 | 28 | 29 | 30 |    |    |

| May |    |    |    |    |    |    |
|-----|----|----|----|----|----|----|
| S   | M  | T  | W  | T  | F  | S  |
|     |    |    |    |    | 1  | 2  |
| 3   | 4  | 5  | 6  | 7  | 8  | 9  |
| 10  | 11 | 12 | 13 | 14 | 15 | 16 |
| 17  | 18 | 19 | 20 | 21 | 22 | 23 |
| 24  | 25 | 26 | 27 | 28 | 29 | 30 |
| 31  |    |    |    |    |    |    |

| June |    |    |    |    |    |    |
|------|----|----|----|----|----|----|
| S    | M  | T  | W  | T  | F  | S  |
|      | 1  | 2  | 3  | 4  | 5  | 6  |
| 7    | 8  | 9  | 10 | 11 | 12 | 13 |
| 14   | 15 | 16 | 17 | 18 | 19 | 20 |
| 21   | 22 | 23 | 24 | 25 | 26 | 27 |
| 28   | 29 | 30 |    |    |    |    |

| July |    |    |    |    |    |    |
|------|----|----|----|----|----|----|
| S    | M  | T  | W  | T  | F  | S  |
|      |    |    | 1  | 2  | 3  | 4  |
| 5    | 6  | 7  | 8  | 9  | 10 | 11 |
| 12   | 13 | 14 | 15 | 16 | 17 | 18 |
| 19   | 20 | 21 | 22 | 23 | 24 | 25 |
| 26   | 27 | 28 | 29 | 30 | 31 |    |

| August |    |    |    |    |    |    |
|--------|----|----|----|----|----|----|
| S      | M  | T  | W  | T  | F  | S  |
|        |    |    |    |    |    | 1  |
| 2      | 3  | 4  | 5  | 6  | 7  | 8  |
| 9      | 10 | 11 | 12 | 13 | 14 | 15 |
| 16     | 17 | 18 | 19 | 20 | 21 | 22 |
| 23     | 24 | 25 | 26 | 27 | 28 | 29 |
| 30     | 31 |    |    |    |    |    |

| September |    |    |    |    |    |    |
|-----------|----|----|----|----|----|----|
| S         | M  | T  | W  | T  | F  | S  |
|           |    | 1  | 2  | 3  | 4  | 5  |
| 6         | 7  | 8  | 9  | 10 | 11 | 12 |
| 13        | 14 | 15 | 16 | 17 | 18 | 19 |
| 20        | 21 | 22 | 23 | 24 | 25 | 26 |
| 27        | 28 | 29 | 30 |    |    |    |

| October |    |    |    |    |    |    |
|---------|----|----|----|----|----|----|
| S       | M  | T  | W  | T  | F  | S  |
|         |    |    |    | 1  | 2  | 3  |
| 4       | 5  | 6  | 7  | 8  | 9  | 10 |
| 11      | 12 | 13 | 14 | 15 | 16 | 17 |
| 18      | 19 | 20 | 21 | 22 | 23 | 24 |
| 25      | 26 | 27 | 28 | 29 | 30 | 31 |

| November |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|
| S        | M  | T  | W  | T  | F  | S  |
| 1        | 2  | 3  | 4  | 5  | 6  | 7  |
| 8        | 9  | 10 | 11 | 12 | 13 | 14 |
| 15       | 16 | 17 | 18 | 19 | 20 | 21 |
| 22       | 23 | 24 | 25 | 26 | 27 | 28 |
| 29       | 30 |    |    |    |    |    |

| December |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|
| S        | M  | T  | W  | T  | F  | S  |
|          |    | 1  | 2  | 3  | 4  | 5  |
| 6        | 7  | 8  | 9  | 10 | 11 | 12 |
| 13       | 14 | 15 | 16 | 17 | 18 | 19 |
| 20       | 21 | 22 | 23 | 24 | 25 | 26 |
| 27       | 28 | 29 | 30 | 31 |    |    |



**Hilltop Securities Inc. and/or Broker/Dealers for which it clears**  
Hilltop Securities Inc. Member NYSE/FINRA/SIPC

## Non-Incorporated Association Resolution

### 1. Resolution.

I, Russell Tippin, in my official capacity hereby certify that I am an officer, namely President and Chief Executive Officer, of Ector County Hospital District DBA Medical Center Health System, a Non-Incorporated Association duly organized and existing under the laws of the State of Texas, and that the following resolution was duly and regularly adopted by the Board of Directors of said Non-Incorporated Association at a meeting held the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, at which a quorum was present and voting and that the same has not been repealed or amended, and that such resolution is still in full force and effect, and appears as follows in the minutes of the meeting:

"Resolved that the President, Vice President and the Treasurer of this Non-Incorporated Association, or any one of such officers, he/she and they hereby are fully authorized and empowered to open a brokerage account, transfer, endorse, sell, assign, set over and deliver any and all shares of stock, options, bonds, debentures, notes, evidences of indebtedness or other securities (including short sales) now or hereafter standing in the name of or owned by this Non-Incorporated Association, to purchase stocks, bonds, debentures, notes, evidences of indebtedness and other securities (on margin or otherwise), and to make, execute, and deliver, any and all written instruments necessary or proper to effectuate the authority hereby conferred."

I/We further certify that the authority thereby conferred is consistent with the charter and/or by-laws of this Non-Incorporated Association and that the following is a true and correct list of the officers of this Non-Incorporated Association as of the present date and record of the officers' signatures:

### 2. Names and Signatures.

Each officer must print and sign their name as well as date their signature.

Russell Tippin

President and Chief Executive Officer's Printed Name

X

President and Chief Executive Officer's Signature

Date

Sharon Clark

Chief Financial Officer's Printed Name

X

Chief Financial Officer's Signature

Date

### 3. Certification.

In witness whereof, I have hereunto set my hand and the Seal of said Non-Incorporated Association this \_\_\_\_\_ day of

\_\_\_\_\_, 20\_\_\_\_\_.

Steve Steen

Chief Legal Counsel's Printed Name

X

Chief Legal Counsel's Signature

### 4. Notary Public's Information.

Before me this day personally appeared Steve Steen, known to be the person whose signature appears above, who states that the above statement is true and correct.

Sworn before me in the County of Ector in the State of Texas on this the \_\_\_\_\_ day of

\_\_\_\_\_, 20\_\_\_\_\_.

X

Notary Public's Signature

Commission Expires: \_\_\_\_\_

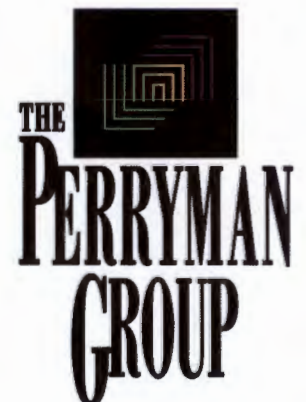
Affix Notary Stamp Here



# 2025 Economic Outlook Conference



Outlook for the US, Texas,  
and the Midland, Odessa, and Permian Basin Area





# The United States



The US economy has weakened considerably over the past year. Job gains have been small over the past few months, and data revisions have made clear that the labor market has been even weaker than was originally indicated. At the same time, inflation has remained elevated since the pandemic, and has recently ticked up slightly, due in part to the effects of tariffs. Uncertainty has escalated, not only due to the slowing growth of the economy, erratic and unpredictable policy decisions, and other domestic issues, but also because of geopolitical uncertainty with multiple conflicts ongoing. Even so, the basic structure of the US economy remains solid, and growth is projected over the five-year forecast horizon.

Over the next few months, it will be particularly challenging for the Federal Reserve to balance its dual

mandates of both keeping inflation near 2% and encouraging full employment. As noted, both indicators have recently moved in the wrong direction (with inflation up and job growth down). The recent interest rate cuts by the Fed are likely to encourage some activity, particularly since additional reductions in the next few months have been signaled. Nonetheless, the scope of the Fed's actions may be muted due to ongoing inflationary pressures. As always, the path forward will depend on upcoming data releases.

Productivity increases and other shifts associated with the broader deployment of AI are a source of potential future strength. In addition, large capital investments are occurring in industries ranging from data centers to advanced manufacturing facilities. These positive developments will help

support future jobs and opportunities. The number of job openings is trending back down in pre-pandemic ranges, with alleviation of worker shortages in many markets and industries (although the loss of over 1.2 million foreign-born workers this year and long-term demographic patterns will continue to pose challenges).

Despite the difficulties the US economy is facing, The Perryman Group's latest projections indicate that, barring a major shock, growth is likely to occur over the next few years. The trend is likely to be uneven, with growth backloaded toward the latter years of the forecast horizon following a sluggish 2025 in light of current instability, but fundamental underlying strength remains in place and expansion is expected over the five-year forecast horizon.

## PROJECTED KEY INDICATORS

| Economic Indicator          | 2025 Level | 2030 Level | Level Change | Growth Rate |
|-----------------------------|------------|------------|--------------|-------------|
| Real Gross Product          | \$23.7 tr  | \$26.9 tr  | +\$3.2 tr    | +2.55%      |
| Real Personal Income        | \$20.0 tr  | \$22.0 tr  | +\$2.0 tr    | +1.90%      |
| Total Employment            | 159.5 m    | 170.9 m    | +11.4 m      | +1.39%      |
| Population                  | 342.5 m    | 352.4 m    | +9.9 m       | +0.57%      |
| Consumer Price Index        | 131.6      | 151.4      | +19.8        | +2.84%      |
| Industrial Production Index | 103.9      | 115.7      | +11.8        | +2.17%      |
| 3 Month T-Bill              | 4.09%      | 2.67%      | -1.42        | N/A         |
| 10 Year T-Bond              | 4.32%      | 4.60%      | +0.29        | N/A         |
| 20 Year T-Bond              | 4.87%      | 5.21%      | +0.34        | N/A         |
| Prime Rate                  | 8.00%      | 6.09%      | -1.91        | N/A         |
| Moody Aaa                   | 5.33%      | 5.80%      | +0.47        | N/A         |

The Perryman Group's most recent short-term forecast for the US economy indicates significant growth over the next five years.

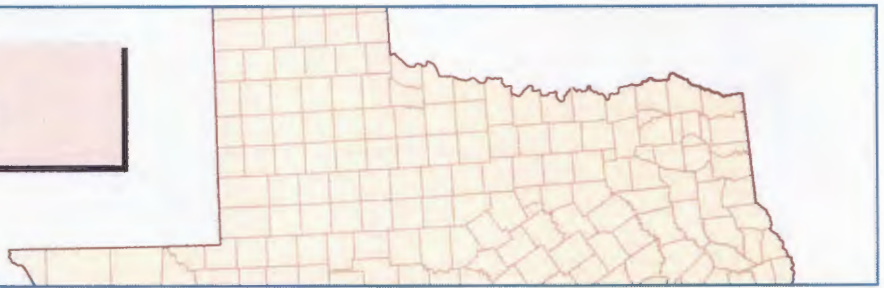
Real gross product is projected to increase at a 2.55% annual pace, reaching a level of \$26.9 trillion in 2030.

Almost 11.4 million net new jobs are forecast to be added, for a total 2030 employment of around 170.9 million.

Inflation and interest rates are expected to moderate from recent levels over the next five years.



# The State of Texas



Texas continues to outpace the US rate of job growth, though the pace has slowed markedly in recent months. Employment increases have been broad based, a positive signal for future growth, although the past few months have seen a notable slowdown. Expansion is likely beyond the current situation, though the pace is expected to be uneven.

Texas is clearly affected by national and international conditions. As the largest exporting state by a wide margin, the Lone Star State is particularly vulnerable to the ongoing retaliatory tariff uncertainty and restrictive immigration policies. In addition, tariffs on imported goods negatively affect the Texas manufacturing and mineral sectors, as well as integrated production platforms with Mexico. With oil prices generally trending in the low \$60s per barrel range, drilling activity remains at a moderate level and is down significantly since last year. Ongoing development of the LNG market and related infrastructure will support natural gas drilling and production.

Sources of strength include the fact that Texas is attracting far more major corporate locations and expansions than any other state. In addition, emerging industries ranging from technology-oriented sectors to life sciences to finance continue to spur healthy development. The state's favorable demographics relative to other areas and ongoing attraction of skilled workers from other regions are also enhancing growth potential.

Business cycles are inevitable, and Texas faces notable challenges ranging from global uncertainties to investing in education and the infrastructure needed to support a growing population and economy. However, given underlying strength and momentum, The Perryman Group's latest forecast calls for significant growth over the next five years following a difficult 2025 at a rate outpacing the nation and most other areas.

## PROJECTED KEY INDICATORS

| Economic Indicator                  | 2025 Level | 2030 Level | Level Change | Growth Rate |
|-------------------------------------|------------|------------|--------------|-------------|
| Real Gross Product                  | \$2.2 tr   | \$2.6 tr   | +\$401.5 b   | +3.34%      |
| Real Personal Income (By Residence) | \$1.7 tr   | \$2.0 tr   | +\$272.6 b   | +3.04%      |
| Real Earnings (By Place of Work)    | \$1.2 tr   | \$1.4 tr   | +\$184.3 b   | +2.86%      |
| Total Employment                    | 21.1 m     | 23.2 m     | +2.0 m       | +1.83%      |
| Wage and Salary Employment          | 14.8 m     | 16.1 m     | +1.3 m       | +1.76%      |
| Population                          | 31.7 m     | 33.9 m     | +2.1 m       | +1.31%      |
| Consumer Price Index                | 132.0      | 147.9      | +16.0        | +2.31%      |
| Industrial Production Index         | 136.3      | 164.1      | +27.8        | +3.78%      |
| Real Retail Sales                   | \$488.2 b  | \$559.8 b  | +\$71.6 b    | +2.77%      |

## PROJECTED INDUSTRY GROWTH 2025-2030

| Industry Sector                    | Real Gross Product |               | Employment        |               |
|------------------------------------|--------------------|---------------|-------------------|---------------|
|                                    | Level Change       | Growth Rate   | Level Change      | Growth Rate   |
| Agriculture                        | +\$1.3 b           | +1.50%        | +2,841            | +0.62%        |
| Mining                             | +\$41.0 b          | +3.85%        | +17,699           | +1.57%        |
| Utilities                          | +\$3.2 b           | +1.79%        | +3,906            | +1.16%        |
| Construction                       | +\$10.7 b          | +2.18%        | +88,508           | +1.90%        |
| Manufacturing                      | +\$52.8 b          | +3.99%        | +67,555           | +1.35%        |
| Wholesale Trade                    | +\$23.5 b          | +2.96%        | +55,243           | +1.61%        |
| Retail Trade                       | +\$20.3 b          | +2.88%        | +94,501           | +1.30%        |
| Logistics                          | +\$8.0 b           | +2.01%        | +60,494           | +1.77%        |
| Information                        | +\$33.1 b          | +5.55%        | +13,374           | +1.16%        |
| Finance and Insurance              | +\$18.9 b          | +3.01%        | +65,696           | +1.77%        |
| Real Estate                        | +\$58.7 b          | +3.72%        | +23,354           | +1.69%        |
| Professional and Business Services | +\$73.3 b          | +4.20%        | +268,949          | +2.39%        |
| Educational Services               | +\$2.7 b           | +3.21%        | +31,217           | +2.45%        |
| Health and Social Services         | +\$22.5 b          | +3.08%        | +210,674          | +2.34%        |
| Amusement and Recreation Services  | +\$2.6 b           | +3.43%        | +20,864           | +2.31%        |
| Accommodation and Food Services    | +\$7.8 b           | +2.77%        | +151,205          | +2.12%        |
| Miscellaneous Services             | +\$4.5 b           | +2.42%        | +57,880           | +1.68%        |
| Government                         | +\$16.8 b          | +1.58%        | +115,380          | +1.00%        |
| <b>All Industry Total</b>          | <b>+\$401.5 b</b>  | <b>+3.34%</b> | <b>+1,349,340</b> | <b>+1.76%</b> |



# Midland

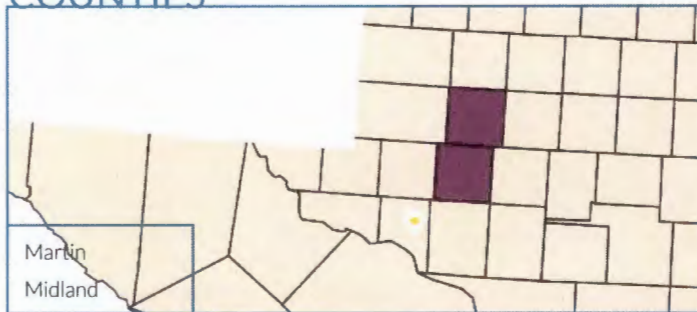
## metropolitan statistical area

Over the past year, the Midland area has experienced growth in most industry groups, though losses occurred in some sectors. The area's unemployment rate is currently well below both the state and national levels. The Perryman Group's latest

forecast calls for expansion over the next five years, though the pace may be uneven in response to global economic conditions. Employment is projected to grow by nearly 12,700 net new positions, an increase of 1.85% per year from 2025 to 2030.

The largest sources of job growth over the period are projected to be mining (up more than 3,100 jobs) and professional and business services (adding almost 1,500 jobs).

### COUNTIES



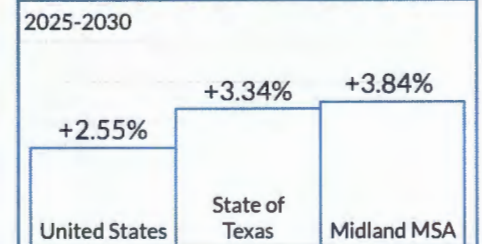
### PROJECTED KEY INDICATORS

| Economic Indicator   | 2025 Level | 2030 Level | Level Change | Growth Rate |
|----------------------|------------|------------|--------------|-------------|
| Real Gross Product   | \$52.9 b   | \$63.9 b   | +\$11.0 b    | +3.84%      |
| Real Personal Income | \$21.9 b   | \$25.6 b   | +\$3.7 b     | +3.16%      |
| Real Retail Sales    | \$4.7 b    | \$5.4 b    | +\$711.8 m   | +2.84%      |
| Population           | 185,390    | 199,300    | +13,910      | +1.46%      |
| Employment           | 132,370    | 145,050    | +12,680      | +1.85%      |

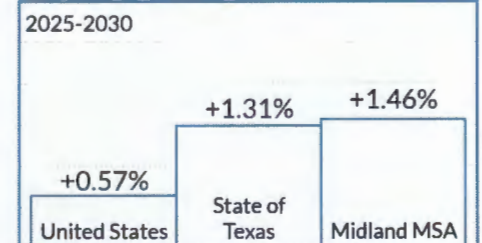
### PROJECTED INDUSTRY GROWTH 2025-2030

| Industry Sector                    | Real Gross Product   |               | Employment     |               |
|------------------------------------|----------------------|---------------|----------------|---------------|
|                                    | Level Change         | Growth Rate   | Level Change   | Growth Rate   |
| Agriculture                        | +\$4.8 m             | +1.64%        | +22            | +0.76%        |
| Mining                             | +\$8,353.0 m         | +4.03%        | +3,142         | +1.75%        |
| Utilities                          | +\$15.1 m            | +1.89%        | +65            | +1.26%        |
| Construction                       | +\$97.3 m            | +2.37%        | +1,048         | +2.09%        |
| Manufacturing                      | +\$230.5 m           | +3.96%        | +353           | +1.32%        |
| Wholesale Trade                    | +\$283.3 m           | +3.24%        | +782           | +1.89%        |
| Retail Trade                       | +\$203.9 m           | +2.90%        | +673           | +1.32%        |
| Logistics                          | +\$61.3 m            | +2.24%        | +548           | +2.00%        |
| Information                        | +\$84.7 m            | +5.33%        | +53            | +0.94%        |
| Finance and Insurance              | +\$120.5 m           | +3.16%        | +259           | +1.92%        |
| Real Estate                        | +\$693.4 m           | +3.84%        | +409           | +1.81%        |
| Professional and Business Services | +\$457.5 m           | +4.09%        | +1,466         | +2.29%        |
| Educational Services               | +\$16.4 m            | +3.37%        | +427           | +2.61%        |
| Health and Social Services         | +\$106.9 m           | +3.21%        | +877           | +2.47%        |
| Amusement and Recreation Services  | +\$31.1 m            | +3.57%        | +224           | +2.45%        |
| Accommodation and Food Services    | +\$66.0 m            | +2.95%        | +1,276         | +2.30%        |
| Miscellaneous Services             | +\$45.3 m            | +2.51%        | +524           | +1.77%        |
| Government                         | +\$93.5 m            | +1.63%        | +528           | +1.05%        |
| <b>All Industry Total</b>          | <b>+\$10,964.4 m</b> | <b>+3.84%</b> | <b>+12,680</b> | <b>+1.85%</b> |

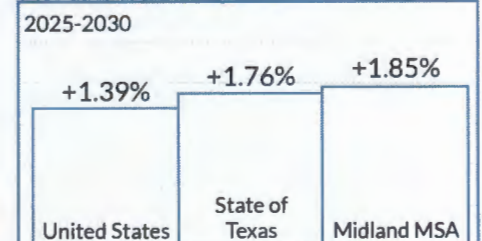
### REAL GROSS PRODUCT



### POPULATION



### EMPLOYMENT





# Odessa

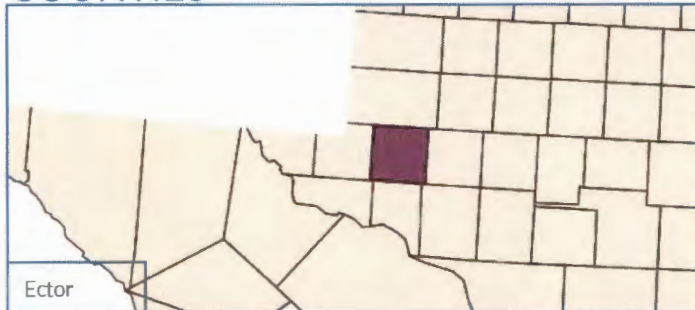
## metropolitan statistical area

The Odessa area has experienced growth across many industry groups over the past year, with unemployment in the area currently trending below both the state and national rates. Over the next five years, continued expansion is

expected according to The Perryman Group's latest forecast, though the pace may be uneven in response to global economic conditions. Roughly 7,600 net new jobs are expected to be added over the period, an increase of 1.68% per year from

2025 to 2030. The largest sources of job growth over the next five years are projected to be mining (adding about 1,100 new positions) and accommodation and food services (up more than 1,000 jobs).

### COUNTIES



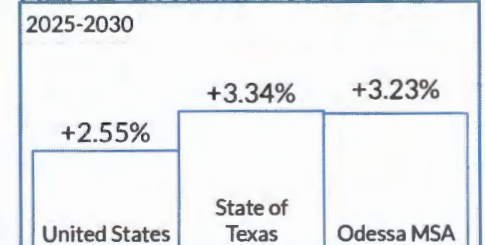
### PROJECTED KEY INDICATORS

| Economic Indicator   | 2025 Level | 2030 Level | Level Change | Growth Rate |
|----------------------|------------|------------|--------------|-------------|
| Real Gross Product   | \$12.5 b   | \$14.7 b   | +\$2.2 b     | +3.23%      |
| Real Personal Income | \$8.1 b    | \$9.5 b    | +\$1.4 b     | +3.21%      |
| Real Retail Sales    | \$6.7 b    | \$7.8 b    | +\$1.1 b     | +2.98%      |
| Population           | 171,290    | 183,410    | +12,120      | +1.38%      |
| Employment           | 86,920     | 94,490     | +7,570       | +1.68%      |

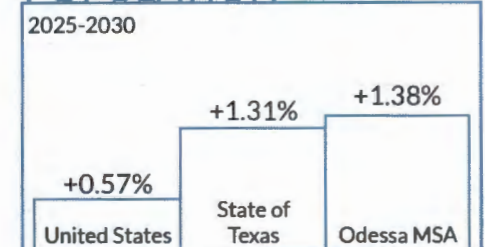
### PROJECTED INDUSTRY GROWTH 2025-2030

| Industry Sector                    | Real Gross Product  |               | Employment    |               |
|------------------------------------|---------------------|---------------|---------------|---------------|
|                                    | Level Change        | Growth Rate   | Level Change  | Growth Rate   |
| Agriculture                        | +\$1.4 m            | +1.50%        | +8            | +0.62%        |
| Mining                             | +\$614.9 m          | +3.94%        | +1,129        | +1.66%        |
| Utilities                          | +\$51.7 m           | +1.86%        | +24           | +1.23%        |
| Construction                       | +\$79.4 m           | +2.26%        | +775          | +1.98%        |
| Manufacturing                      | +\$167.5 m          | +3.83%        | +293          | +1.19%        |
| Wholesale Trade                    | +\$163.1 m          | +3.00%        | +650          | +1.65%        |
| Retail Trade                       | +\$145.7 m          | +2.91%        | +631          | +1.33%        |
| Logistics                          | +\$54.3 m           | +2.05%        | +372          | +1.82%        |
| Information                        | +\$36.0 m           | +5.59%        | +27           | +1.20%        |
| Finance and Insurance              | +\$33.5 m           | +3.06%        | +198          | +1.82%        |
| Real Estate                        | +\$407.0 m          | +3.80%        | +212          | +1.77%        |
| Professional and Business Services | +\$152.9 m          | +4.02%        | +632          | +2.21%        |
| Educational Services               | +\$2.0 m            | +2.94%        | +31           | +2.17%        |
| Health and Social Services         | +\$65.8 m           | +2.99%        | +623          | +2.25%        |
| Amusement and Recreation Services  | +\$5.2 m            | +3.64%        | +55           | +2.52%        |
| Accommodation and Food Services    | +\$57.8 m           | +2.72%        | +1,033        | +2.07%        |
| Miscellaneous Services             | +\$40.2 m           | +2.45%        | +417          | +1.71%        |
| Government                         | +\$76.0 m           | +1.55%        | +462          | +0.97%        |
| <b>All Industry Total</b>          | <b>+\$2,154.4 m</b> | <b>+3.23%</b> | <b>+7,570</b> | <b>+1.68%</b> |

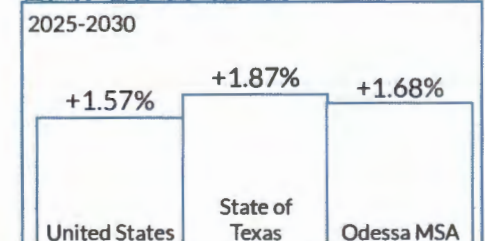
### REAL GROSS PRODUCT



### POPULATION



### EMPLOYMENT





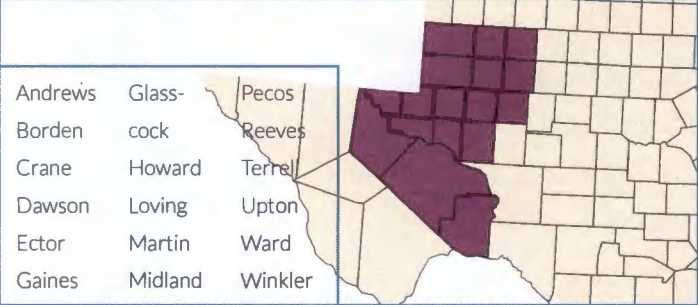
# Permian Basin Region

Growth across industry groups also occurred in the Permian Basin region as a whole over the past year, and unemployment in the area continues to trend below the state and national levels. Further expansion over the next five years is

projected in The Perryman Group's latest forecast, though the oil and gas sector and other global events, particularly in energy markets, will determine the pace of growth. Employment in the region is forecast to grow by over 26,000 net new

positions from 2025-2030 with substantial expected gains in the mining (oil and gas) sector. Real gross product is expected to grow by \$23.3 billion over the period.

## COUNTIES



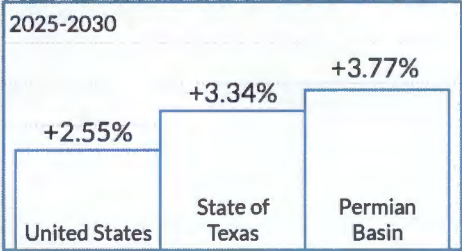
## PROJECTED KEY INDICATORS

| Economic Indicator   | 2025 Level | 2030 Level | Level Change | Growth Rate |
|----------------------|------------|------------|--------------|-------------|
| Real Gross Product   | \$114.6 b  | \$137.9 b  | +\$23.3 b    | +3.77%      |
| Real Personal Income | \$37.4 b   | \$43.8 b   | +\$6.4 b     | +3.20%      |
| Real Retail Sales    | \$12.3 b   | \$14.1 b   | +\$1.8 b     | +2.72%      |
| Population           | 501,790    | 537,440    | +35,650      | +1.38%      |
| Employment           | 287,740    | 313,750    | +26,010      | +1.75%      |

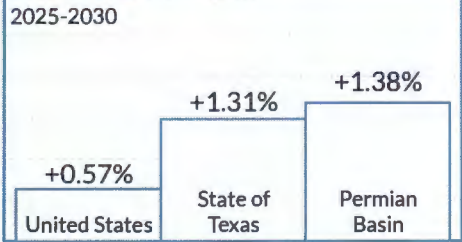
## PROJECTED INDUSTRY GROWTH 2025-2030

| Industry Sector                    | Real Gross Product   |               | Employment     |               |
|------------------------------------|----------------------|---------------|----------------|---------------|
|                                    | Level Change         | Growth Rate   | Level Change   | Growth Rate   |
| Agriculture                        | +\$19.3 m            | +1.49%        | +104           | +0.60%        |
| Mining                             | +\$18,311.2 m        | +4.01%        | +5,159         | +1.71%        |
| Utilities                          | +\$138.9 m           | +1.78%        | +128           | +1.16%        |
| Construction                       | +\$261.8 m           | +2.38%        | +2,893         | +2.10%        |
| Manufacturing                      | +\$541.7 m           | +3.87%        | +735           | +1.22%        |
| Wholesale Trade                    | +\$476.1 m           | +3.12%        | +1,639         | +1.75%        |
| Retail Trade                       | +\$405.0 m           | +2.90%        | +1,727         | +1.31%        |
| Logistics                          | +\$158.6 m           | +2.17%        | +1,290         | +1.94%        |
| Information                        | +\$136.7 m           | +5.37%        | +98            | +0.98%        |
| Finance and Insurance              | +\$137.5 m           | +3.16%        | +612           | +1.90%        |
| Real Estate                        | +\$1,293.1 m         | +3.80%        | +722           | +1.76%        |
| Professional and Business Services | +\$643.2 m           | +4.11%        | +2,545         | +2.30%        |
| Educational Services               | +\$17.9 m            | +3.31%        | +460           | +2.56%        |
| Health and Social Services         | +\$197.5 m           | +3.09%        | +1,834         | +2.34%        |
| Amusement and Recreation Services  | +\$28.1 m            | +3.62%        | +337           | +2.50%        |
| Accommodation and Food Services    | +\$160.0 m           | +2.79%        | +2,845         | +2.14%        |
| Miscellaneous Services             | +\$98.1 m            | +2.44%        | +1,159         | +1.70%        |
| Government                         | +\$272.6 m           | +1.62%        | +1,725         | +1.04%        |
| <b>All Industry Total</b>          | <b>+\$23,297.5 m</b> | <b>+3.77%</b> | <b>+26,010</b> | <b>+1.75%</b> |

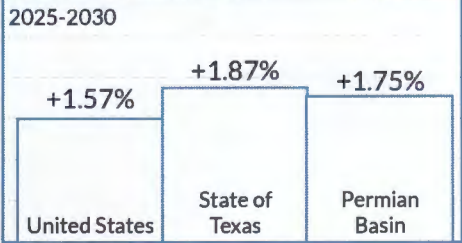
## REAL GROSS PRODUCT



## POPULATION



## EMPLOYMENT





## DEFINITIONS

**Real Gross Product:** Also called "output," the final value of all goods and services produced in an economy during a given period of time (adjusted for inflation, 2012 US\$).

**Personal Income (by place of residence):** The total income accruing to households where the income-earner resides rather than works (adjusted for inflation and given in 2012 dollars).

**Retail Sales:** The total volume of retail goods sold (adjusted for inflation, in 2012 US\$).

**Population:** The total number of persons residing in a specific area.

**Employment:** (Wage and salary) a measure of the number of persons in the workforce excluding proprietors, but including agricultural workers and military personnel.

**Annual Growth:** Growth rate compounded annually, meaning that it reflects changes in the base from which growth is calculated.

**Industrial Production Index:** A measure of output in the core production sectors of the economy expressed as an index with 2012=100.

**Consumer Price Index:** A measure of inflation, the escalation of prices of consumer goods, expressed as an index with 2012=100.

**Interest Rates:** The rate set on the 20-year Treasury note.

**Agriculture** includes farming, ranching, commercial fishing, forestry, hunting and trapping, and related services.

**Mining** includes companies primarily involved in the extraction of minerals occurring naturally (largely oil and gas in Texas).

**Utilities** includes electric, water, and sanitary services (including all establishments of the US Postal Service).

**Construction** includes new work, additions, alterations, and repairs of buildings, water systems, highways, utility plants, and other projects.

**Manufacturing** involves both non-durable items consumed in a short time period such as paper, bread, chemicals, and clothing as well as durable goods typically consumed over a period of several years such as automobiles, washing machines, industrial machinery, and computers.

**Wholesale & Retail Trade** comprises establishments engaged in wholesaling & retailing merchandise.

**Transportation & Warehousing** includes transporting passengers and goods, warehousing and storing goods, and providing similar services.

**Information** includes establishments that create, disseminate, or provide the means to distribute information including data processing; newspaper, book, and periodical publishers; software publishers; broadcasting and telecommunications producers and distributors; motion picture and sound recording industries; and information services.

**Finance, Insurance, & Real Estate** includes depository and credit institutions, holding companies, insurance carriers and agents, real estate buyers and sellers, real estate agents, and real estate developers.

**Services** includes companies providing services to individuals, businesses, or government entities such as health care, business services (excluding finance, insurance, and real estate), hotels, and amusements.

**Government** includes federal, state, local, and international governments and military activity.

## METHODOLOGY

Economic and population projections were derived using the **US Multi-Regional Econometric Model**, which was developed by Dr. M. Ray Perryman, President and CEO of The Perryman Group, 40 years ago and has been consistently maintained, expanded, and updated since that time. It is formulated in an internally consistent manner and is designed to permit the integration

of relevant global, national, state, and local factors into the projection process. It is the result of more than three decades of continuing research in econometrics, economic theory, statistical methods, and key policy issues and behavioral patterns, as well as intensive, ongoing study of all aspects of the global, US, Texas, and Texas metropolitan area economies. It is extensively

used by scores of federal and state governmental entities on an ongoing basis, as well as hundreds of major corporations. The overall methodology, while certainly not ensuring perfect foresight, has been peer-reviewed on numerous occasions and permits an enormous body of relevant information to impact the economic outlook in a systematic manner.

## Effective economics, accessible analysis

The Perryman Group provides the economic insights you need for the board room, the courtroom, the hearing room, or any other room where decisions are made.

**We are an economic and financial analysis firm that provides clients with thoroughly researched, well-documented, carefully considered answers to complex questions.**

Led by Dr. M. Ray Perryman, The Perryman Group covers numerous practice areas including **litigation & regulatory services, impact assessment, economic modeling & forecasting, valuation, economic development & strategic planning, and public policy**. In addition, our in-house professionals also provide **market & industry analysis, statistical modeling & analysis, survey & demographic studies, economic statistics**, and other services in a comprehensive manner. The firm has served the needs of more than 3,000 clients ranging from

major corporations to small startups and local communities to national governments.

The Perryman Group analyzes and clearly communicates complex issues. The experienced team has a superlative track record in working with both defendants and plaintiffs in hundreds of significant assignments over more than 40 years, and Dr. Perryman has frequently provided successful testimony in numerous high-profile judicial, legislative, and regulatory proceedings. **Deadlines are met, problems are solved, and messages are delivered.**

## ABOUT DR. M. RAY PERRYMAN

Dr. Ray Perryman, the founder and CEO of The Perryman Group, has guided clients, subscribers, and audiences through the complexities of economic life for more than 40 years. He holds a BS in Mathematics from Baylor and a PhD in Economics from Rice. He has held numerous academic positions; authored several books, more than 400 academic papers and 3,000

trade articles; and received hundreds of prestigious awards for his academic and professional efforts. Some of his most gratifying work has been in the fields of economic development and social policy, where he has played a role in the creation of hundreds of thousands of jobs, trillions of dollars in investments, and numerous initiatives to address pressing human needs.

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# CEO Meeting

## Provider Recruitment

November 2025

### Mid- Level Opportunities

| Specialty                 | Engagements | Site Visits | Accepted / Declined                                                                                         |
|---------------------------|-------------|-------------|-------------------------------------------------------------------------------------------------------------|
| Urgent Care Clinic(s) (1) | 5           | 2           | 2 Pending<br>2 Accepted: Castle and Osney<br>Castle did not get privileged.<br>Amara and Regina are Pending |
| Cardiology (2)            | 0           | 0           | 0                                                                                                           |
| Trauma (1)                | 0           | 0           | 1 Pending forward to York and Garret                                                                        |
| Hospitalist (1)           | 1           | 0           | 0                                                                                                           |
| Radiology (1)             | 0           | 0           | 0                                                                                                           |
| Orthopedics (1)           | 0           | 0           | 0                                                                                                           |

### Physician Opportunities:

| Specialty       | Engagement | Site Visit | Accepted / Declined                    |
|-----------------|------------|------------|----------------------------------------|
| Anesthesia (4)  | 2          | 2          | 2 Pending: Gupte and Edu               |
| Cardiology (2)  | 2          | 0          | 2. Pending Virtual with Phys.          |
| Family Med. (1) | 0          | 0          | 0                                      |
| Gastro (2)      | 2          | 1          | 2 Declined: Perez and Brahmbhatt       |
| Ortho (1)       | 0          | 0          | 0                                      |
| Neurology (1)   | 0          | 0          | Pending<br>-Awaiting response from CMO |
| OBGYN (2)       | 2          | 1          | 1 Pending:/Visit: Garcia               |
| Pediatrics (1)  | 0          | 0          | 0                                      |
| Urology (1)     | 0          | 0          | 0                                      |
| Vascular (2)    | 2          | 1          | 1 Pending: Marc<br>1 Pending Visit     |

- **Orthopedics** – Pending –awaiting feedback from the Ortho Service Line Committee
- **Cardiology** – Report for the Cardiology Service Line has been finalized and emailed to Garret.
- **Urology** - Following my discussion with Heshmat, although there is a potential candidate identified for 2027, a search for a current urologist will be necessary and have updated the firm.
- **Urgent Care (PA/NP) (1) left** for recruitment. **New Developments** Castle was disqualified due to a incomplete application. As a result, we pivoted in Mid-November to include another candidate in the selection process.
- **Pediatrics: Following** my meeting with Russell, he requested that we secure documentation outlining **TTUHSC** support in the clinic recruitment for their residency program.
- **Neurology** - Awaiting a response from Dr. Benton
- **Onboarding Review and Retention**
  - As a next step, we are shifting focus to evaluate the onboarding process specific to the outpatient setting, with an emphasis on identifying targeted areas of improvement.
    - Steps: Awaiting meeting with Debby Mireles (ProCare) Discussion.

**Regional Services**  
**December 2025 Board Report**

**Regional Site Visits-**

November attended the Rural Health Day at Odessa Marriot. Was able to connect with representatives from: Kermit, Fort Stockton, Big Bend, Monahans, Crane and McCamey. Also rounded at the Veterans Affair clinic, JBS clinic and the Family Health Clinic on Clements.

For December my visits will consist of taking Christmas goodies for all our regional partners. Will also take invite for the swing-bed regional roundtable that will be hosted in January.

**In progress projects:**

- **Swing-Bed Roundtable:**
  - Scheduled for January 2026
  
- **Transfer Data:**
  - Below is your October 2025 Data for Transfer Center calls. We accepted 73% of transfers this month and denied 27%.

